



REQUEST FOR QUOTATION

RFQ 2026-0024

One (1) Custom Trailer-Mounted Pressure Washing System

Issuance Date: June 22, 2026

Due Date: July 23, 2026, by Close of Business (COB)

(5:00 PM EST)

Bidder must fill in the information below:

Company Name: _____

Address: _____

City/State/Zip: _____

Contact Name: _____

Title: _____

Contact Phone & Cell: _____

Fax: _____

Email: (Point of Contact): _____

All responses to this RFQ must be submitted through <https://savannahairport.bonfirehub.com/>, and will not be accepted via email or mail. In order to provide a response to this RFQ, all respondents must first register their company through the link provided above. Registration is easy and free. Please be sure to select the NAICS codes associated with your business and/or organization. **For questions regarding vendor registration or instructions on bid response submittal, please contact Melanie Freeman at mfreeman@flysav.com.**

It is the sole responsibility of the Vendor to make sure the submitted RFQ is received on time, and all required documents are received by the Commission. Responses via mail or email are not acceptable.

Christy Dixon
Purchasing Manager
Savannah Airport Commission
400 Airways Avenue
Savannah, GA. 31408
cdixon@flysav.com

1.0 INTRODUCTION

1.1 The Savannah Airport Commission (SAC) is seeking qualified vendors to provide quotes for the procurement of one (1) Custom Trailer-Mounted Pressure Washing System. The successful bidder must have parts and service available within a 50-mile radius of Savannah, Georgia. The equipment shall be brand new, unused, and free of defects, and shall include all standard equipment, software, accessories, and charging infrastructure required for full operation as provided by the original equipment manufacturer (OEM).

1.2 The purpose of the specifications is to outline the requirements for the procurement of one (1) Custom Trailer-Mounted Pressure Washing System for use by the Savannah Airport Commission. Additionally, the unit must comply with all applicable State and Federal safety and emissions regulations. The unit must be of the latest models and all the standard equipment normally furnished with such models must be included.

1.3 Unless otherwise stated, units equal to the identified brand name will be acceptable, considering quality, workmanship, economy of operation, and suitability for the purpose intended.

1.4 Quality Assurance Products shall be Designed, Tested, Rated, and Certified in accordance with, and installed in compliance with all local, City, State and Federal Standards and Codes. All units shall meet or exceed the said specifications. Brand identified is used merely as a specification and not as a statement of a preference for the specific product identified.

1.5 The bidder acknowledges and accepts that any cost incurred from the bidder's participation in this RFQ shall be at the sole risk and responsibility of the bidder. The Commission will award the most responsible and responsive bidder at lowest cost.

1.6 A copy of the bidder's specifications for all proposed units will be submitted with the bid. The successful bidder will have parts and service support capabilities available in the Savannah, Georgia area.

Any manufacturer's name, trade name, brand name, or model number used in these specifications are for the purpose of describing and establishing general quality levels. Such references are not intended to be restrictive. The bidder's response will meet or exceed all requirements of the listed specifications. Unless otherwise stated, items equal to the identified brand name will be acceptable, considering quality, workmanship, economy of operation, and suitability for the purpose intended.

1.7 **Pre-Bid Conference:** N/A

1.8 **Receipt for RFQ and Addenda:** All addenda associated with this RFQ will be provided through <https://savannahairport.bonfirehub.com/> by the date noted in this this document. All questions must also be submitted through <https://savannahairport.bonfirehub.com/>, and will not be accepted via email or mail. As required, it is the respondent's responsibility to ensure that all addenda are acknowledged through submission of the Acknowledgement of Addendum Form.

- 1.9 Except as otherwise provided herein, all responses which are incomplete or which are not in conformance with the law, may be rejected as non-responsive. Timely responses received will be subject to applicable laws and regulations governing public disclosure. Submission to this request indicates acceptance by the bidder of the conditions contained in this RFQ, and the intent to enter into an Agreement with Commission.
- 1.10 **RFQ Submittal:** All responses to this RFQ must be submitted through <https://savannahairport.bonfirehub.com/>, and will not be accepted via email or mail. For questions regarding vendor registration or instructions on bid response submittal, please contact Melanie Freeman at mfreeman@flysav.com.
- 1.11 **RFQ Opening:** The opening of this RFQ will take place at the Savannah Airport Commission. RFQ information will not be available until after an award has been made. Once an award is made, the awarded bidder(s) will be notified via email.
- 1.12 **Contract Term:** N/A
- 1.13 **Force Majeure:** If by reason of Force Majeure, either party hereto will be rendered unable wholly or in part to carry out its obligations under this Agreement then such party will give notice and full particulars of Force Majeure in writing to the other party within 30-calendar days after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, will be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party will endeavor to remove or overcome such inability with all reasonable dispatch.
- 1.14 **Certification:** N/A
- 1.15 **Prices to be Firm:** Submission of prices in this RFQ will remain firm for 90 days after the closing date of this RFQ.
- 1.16 **Cancellation:** In the event of default of the vendor/contractor, the contract (PO) may be cancelled by SAC within (30) days written notice, unless otherwise specified. The vendor/contractor will be given an opportunity to cure the default within the 30-day written notice period.
- 1.17 **Payment Terms:** Payment terms are net 30 days upon receipt of goods and validation of services by the Commission. All invoices must reference the purchase order number and will be addressed to SAC's Accounting Department @ accountspayable@flysav.com. The Commission will not provide prepayment for any order.
- 1.18 **Time of Delivery:** All bidders are required to specify the estimated delivery timeframe for the unit on the Pricing Sheet. Failure to provide an estimated delivery timeframe may result in disqualification of the bid.
- 1.19 **Warranty:** The bidder must specify the warranty associated with the unit, as designated on the Pricing Sheet. Manufacturer warranty at a minimum is required.
- 1.20 **Delivery Point:** The specified shipping address associated with this RFQ is 640 Gulfstream Road, Savannah, GA. 31408.

- 1.21 Contract PO Document:** The Commission will consider its executed Purchase Order (PO) or executed contract between the bidder and SAC as the primary and binding contract document between SAC and the awarded bidder.

2.0 REQUIREMENTS FOR SUBMISSION

- 2.1** The Commission will award the most responsible and responsive bidder at the lowest cost.

- 2.2** Specifications: (1) Custom Trailer-Mounted Pressure Washing System must meet or exceed the minimum requirements/specifications as shown below. Please provide a copy of the specifications with the Specifications/Requirements Form provided in Bonfire.

(1) Custom Trailer-Mounted Pressure Washing System

A fully equipped, professionally assembled trailer-mounted hot water pressure washing system, including hot and cold-water capability and soft-wash functionality. System must be fully plumbed, wired, tested, and ready for immediate operation upon delivery.

General Description

- Trailer (see Appendix A: image of similar unit)
 - 7x14 ft open style tandem axle heavy duty trailer with brakes
 - Trailer designed for full operational system design weight
 - Custom top ladder rack welded
 - Custom hose reel shelf welded
 - Custom tank retention slots welded
 - Custom side rack for surface cleaner
 - Tongue jack rated for system
 - LED work lights with protector boxes on both sides of trailer for night work
 - Fenders with steps
- Pressure Washer, Hot Water
 - Flow Rate: 8 Gallons Per Minute (GPM)
 - Pressure: 3500 PSI
 - Motor: Commercial grade (Electric Start)
 - Pump: Industrial Pump, Aluminum Skid Mount
- Electric Start Soft Wash Skid Sprayer
 - 11 GPM @ 280 PSI
 - Diaphragm Pump
 - Gas Soft Wash System - A high flow metering system for your soft wash pump. Standard with a wireless remote flush option with a light indicator.
 - 13x19 Aluminum Stand
 - Poly Manifold Block
 - 3/4" Metering Valve
 - 1/2" Metering Valve
 - 3/4" SH Check Valve
 - 1/2" Soap Check Valve
 - 1" Water Check Valve
 - Flush Light Indicator
 - 3-Way Tee Jet

- 1/2" Soap Solenoid
- Wireless Remote Control
- Plumb soft wash systems without a water metering valve.
- Highest strength mix with 10% sodium hypochlorite will be 60% SH / 40% Water

- Battery
 - Marine/Dual Purpose 12V Deep Cycle Battery HD24-DP
 - 12 Month Warranty
 - Battery Boxes

- Water Tank
 - 525 Gallon, Horizontal Leg Tank
 - Support Bands 525 Gallon Horizontal Leg Tank – Galvanized for added corrosion protection.
 - 1" Float Valve

- Bleach Tank (Soft Wash)
 - 100-Gal Slim Line Tank
 - 48" L x 13" W x 42" H

- Tank – 100 Gallon Slim Line Tank
 - Aluminum Support Bands (Set of Two)

- Soap & Degreaser Tank
 - 7 Gallon, Flat Bottom Utility Tank

- Pressure and Soft wash Hose Reels
 - 18" Manual Hose Reel
 - Full Aluminum Frame - Stainless Steel Manifold

- Pressure Wash Hose Reels
 - 12" Electric Hose Reel
 - Full Aluminum Frame - Stainless Steel Manifold

- Water Hose - Hose Reel
 - 12" Electric Hose Reel
 - Full Aluminum Frame - Stainless Steel Manifold

- Hose Reel Stacking Kit – Stainless Steel

- High Pressure Hose
 - 1-Wire Hose 3/8" x 200' @ 4000 PSI
 - Grey non-marking

- Soft Wash Hose
 - 5/8" x 200', AG Spray Hose - Blue Soft Jet with Crimps

- Supply Hose
 - 3/4" x 100' garden hose

- Ball Valve Assembly
 - 3/8" Female Pipe Thread Ball Valve, High Pressure
 - Industrial @ 3050 PSI
 - 3/8" Mosmatic Gun Swivel
 - 3/8" Stainless Steel MPT Plug
 - 3/8" Stainless Steel MPT Coupler
- Water Boss Soft wash Gun 1/2in
- Surface Cleaner
 - 24" Ground Force 2 Nozzle Hydro-Flow
- Remote Chemical Injector Bypass
 - 1 Control box with a 12ft battery cable and a 12ft actuator cable
 - 2 Remote transmitters with feedback function
 - 1 Ball valve/actuator assembly
 - 1 Waterproof pouch
 - 1 Hex head wrench (for ball valve replacement)
 - 4 Mounting brackets
- Metal Bypass Riser - These risers are made to fit the mounting blocks (sold separately) for the Chemical Injector Bypass. Aluminum riser with stainless hardware.
- Bypass Mounting Block Set of 2, Aluminum the bypass mounting blocks are designed to fit the chemical injector bypass. However, these mounting blocks may fit other chemical injector bypass brands. The mounting blocks are sold in pairs. Two are required for each chemical injector bypass.
- Controller Mounting Bracket
- Chemical Injector Bypass Kit
- Minimum 4-hour Onsite Operator and 2-hour Onsite Maintenance Training

2. Warranty: Standard manufacturer warranty.

*** No Dealer Decals

ADDITIONAL INFORMATION

1. **Advertising:** No dealer advertising is to be on the units.
2. **Parts Manuals:** All units delivered to the Savannah Airport Commission must be accompanied by two (2) copies of complete parts, shop repair, and operator's manuals through actual paper copies or digitally. The parts manuals must show all component parts including, but not limited to, component assemblies and their substitute components identified by manufacturers part number. Any component or sub-assembly not manufactured by the O.E.M. must be identified including the name of the manufacturer of said component and said manufacturer's part numbers and nomenclature. All parts information must be specific to the units delivered to the Savannah Airport Commission. All shop repair manuals will include but not be limited to the following. Complete disassembly instructions, adjustments, and replacement

procedures, wiring diagrams, hydraulic schematics (where applicable), hose routing, location and function of sensors, time standards where available, and troubleshooting guide.

3. **Preventive Maintenance:** All units must be accompanied by a factory recommended preventative maintenance schedule including procedures, time, hours, mileage intervals, pre-placement part numbers, and fluid specifications.
4. **Onsite Training:** The Commission may request onsite training of the unit upon delivery.

GENERAL REQUIREMENTS:

- 3.0 **Terms and Conditions:** By signing this document, the bidder agrees to abide by all the terms and conditions contained in this RFQ. Any exceptions to the requirements of this RFQ, or the SAC terms and conditions of this RFQ will be noted in writing, with detailed explanation, and included with the RFQ submittal by using the attached exceptions sheet. The contractor acknowledges that taking exceptions to this RFQ may subject the response submittal to be rejected.
- 3.1 **Cone of Silence:** The bidder will not attempt to discuss any aspects of the request with any other party except for the POC noted in this RFQ. No verbal agreements will be considered during the bid/quote process. The Commission reserves the right to reject the bid/quote of any bidder violating this provision.
- 3.2 **Supplemental Agreements:** The awarded contractor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract (i.e., invoice requirements, ordering requirements, specialized delivery, etc.). Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and contracted bidder.
- 3.3 **Completeness:** All requested information and required forms must be completed, signed, and submitted with this document to constitute a proper bid/quote. The entire package must be returned, complete with all required forms, signature, and information. Failure to complete or comply with any part of the specifications or requirements in this RFQ may constitute a basis of rejection. It is within the rights of the Commission to reject any RFQ submittal in this solicitation document.
- 3.4 **Broker's Clause:** To be eligible for award, bidders shall be a bona fide wholesale stocking distributor, dealer or manufacturer of the products listed in this bid, with the facilities, personnel, and equipment to fulfill all requirements of this solicitation.
- 3.5 **Required Forms:**
 - (a) Local, Small Business (LSB)/Minority Business Form: Please complete the Local, Small Business/Minority Business Form for this RFQ. If your company does not hold an LSB or Minority Business Designation, please check the box noted as non-applicable. If your company is an LSB/Minority Business, please complete the form, while also including your LSB Certificate/Minority Business Certification along with the form in this section.
 - (b) Vendor Certification Form: Please complete the form in its entirety.
 - (c) Pricing Sheet: The pricing sheet must be completed in its entirety. All pricing must be inclusive of all associated costs, including but not limited to shipping, handling, and delivery. Please provide itemized pricing with total cost. In the designated section of the pricing sheet, vendors must also provide the following:

1. Warranty Information: Specify the warranty coverage included with the unit. At a minimum, the manufacturer's standard warranty is required.
2. Maintenance Service Location: Indicate the location(s) where maintenance or service support will be provided. Incomplete or non-itemized pricing submissions may be deemed non-responsive.
- (d) Specifications/Requirements Confirmation Form: Please initial each requirement/specification included on the unit. If the requirement/specification is not included with the proposed unit, please leave the box blank and note the exception on the designated Exceptions Sheet.
Please provide a copy of the specifications in this section of your bid response in Bonfire.
- (e) Exceptions Sheet: If there are any differences or additional requirements to the unit or requests of this RFQ, please be sure to list them on the Exceptions Form. If not, please note it as non-applicable (N/A).
- (f) Acknowledgement of Addenda Form: If applicable, please complete and sign the Addendum Acknowledgement Form in its entirety. This form is only required if an addendum has been issued in connection with this RFQ. If no addendum is issued, the form does not need to be submitted. Do not submit your bid until the final addendum has been issued by the Savannah Airport Commission (SAC), as noted in Section 3.6 of this RFQ. Submitting your bid prior to the release of the final addendum may result in a failure to acknowledge the required updates, which can render your bid non-responsive.

3.6 RFQ Procurement Schedule

RFQ Opens	June 22, 2026
Questions From Bidders Are Due	No Later Than (NLT) 5pm on July 2, 2026
SAC Issues Last Addendum to Answered Questions (if applicable)	July 9, 2026
Bidder's Final Responses Are Due to SAC	COB (5:00PM EST) July 23, 2026
SAC Evaluates Responses	July 24, 2026 – August 31, 2026
SAC Makes Contact With the "Successful Bidder"	NLT September 1, 2026
SAC Makes Contact With the "Unsuccessful Bidder(s)"	NLT September 1, 2026

- 3.7 Errors:** Bidders or their authorized representatives are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting bids/quotes. Bidders are cautioned not to obliterate, erase, or strike-over any printed material as set forth in this RFQ. In quoting prices, wherever the bidder has made an error and has corrected, all such corrections should be initialed by the person signing this RFQ. If errors occur in the extension of prices in the RFQ, the unit prices will govern. Failure to comply with this provision may result in rejection of bidder's submittal. All documents submitted must be legible.

- 3.8 Changes/Modifications:** No changes or modifications will be made to any Savannah Airport Commission forms, or your request may be considered null or void. If changes or modifications are noted by SAC, the bid submitted by the bidder may be rejected.

- 3.9 Compliance with Laws:** The bidder will obtain and maintain all licenses, permits, liability insurance, workman's compensation insurance, and maintain compliance with any other federal, state, or local requirements during the term of the contract with SAC.
- 3.10 Specifications:** Whenever mention is made of any article, material, or workmanship to be in accordance with any laws, ordinances, codes, regulations, etc., these requirements will be construed to be the minimum requirements of these specifications.
- 3.11 Multiple Request:** Depending upon product/service being requested, the bidder may be required to submit more than one RFQ response. Any alternate responses to the RFQ must be brought to the Savannah Airport Commission's attention and noted on submitted documentation as a separate and alternative request.
- 3.12 Invoicing:** The Commission normally will pay properly submitted bidder invoices within thirty (30) days of receipt providing goods and/or services have been delivered, installed (if required) and accepted as specified. Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order (PO) with reference to the PO number and submitted to the correct address for processing.
- 3.13 Description of Materials:** N/A
- 3.14 Brand Name:** If and wherever brand names, make, manufacturers, trade names, bidder catalogs, or model numbers are stated, they are for the sole purpose of establishing a grade or quality of material.
- 3.15 "OR EQUAL" Interpretation:** It is the bidder's responsibility to prove to SAC that each item offered by the bidder is equal to the grade or quality of material specified. The bidder will clearly indicate the product, including brand, catalog, model number, etc. being offered and supply sufficient data in detail to enable an intelligent comparison to be made with the brand or manufacturer specified. Failure to submit the required information may be sufficient grounds for rejection of bid/quote. The Commission will be the sole judge concerning the merits of the RFQ response submitted.
- 3.16 Quality:** All items used for the manufacture or construction of any supplies, materials, equipment, or service will be new unless otherwise specified. All materials will be of the best quality, and to the highest grade of workmanship that meets the specs in this document. Materials or services must comply with all applicable Federal, State, or OSHA requirements.
- 3.17 Acceptance of Material:** N/A
- 3.18 Default:** Any contract made between SAC and the bidder may be cancelled by SAC in whole or in part via written notice, upon the bidder's non-performance or violation of contract terms. An award may be made to the lowest quoting bidder for material or services specified, with consideration of lead time and purchases may be made on the open market. The defaulting bidder will be liable for costs to the Commission in excess of the defaulted contract prices. The bidder will continue the performance of this contract to the extent any part is not terminated under the provisions of this clause.
- 3.19 Guarantee:** The bidder will unconditionally guarantee items and workmanship on all uniforms/items for the bidder's specified guaranteed period, unless otherwise stated. Within the guarantee period, if any defects occur which are due to faulty items and/or services must be satisfied to the complete satisfaction of the Commission.

- 3.20 Add/Delete Items:** During the term of the contract, items and or services may be added and/or deleted to the contract upon agreement between the successful bidder and SAC.
- 3.21 Additional Information:** Prior to the final selection, bidders may be required to submit additional information which may be necessary to further evaluate the bidder's response and/or qualifications. If such information is required, the bidder will be notified and will be permitted approximately seven (7) days to submit the information requested.
- 3.22 Reimbursement:** The Commission will not reimburse the bidder for any costs associated with the preparation and submittal of any RFQ response, or for any travel and/or per diem costs that are incurred.
- 3.23 Gratuity:** Bidders will not offer gratuities, favors, or anything of monetary value to any official, employee, or agent of the Commission as a means of influencing consideration of this RFQ.
- 3.24 Submitted Material:** All requests, responses, inquiries, or correspondence relating to, or in-reference to this document submitted by bidders will become the property of the Commission when received. Once an award is made, all excess copies that bidders request may be destroyed.
- 4.0 SPECIAL CONDITIONS:**
- 4.1 Mandatory Requirements:** The Commission has established certain requirements with respect to solicitations to be submitted by bidders. Whenever the terms "must," "or" or "is" are used in the package, the specifications being referred to are a mandatory requirement. Failure to meet any requirement(s) may cause rejection of the bidder's submittal.
- 4.2 Tax Exempt:** The Commission is exempt from State Sales Tax. If a tax-exempt certificate is necessary, please contact the SAC Purchasing Department.
- 4.3 Indemnification:** Seller/Vendor agrees for itself and its contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitor and licenses to indemnify, protect, save and hold harmless the SAC, its members, directors, officers, employees, and agents against any expense, loss or liability paid, suffered or incurred, including any environmental fines and/or penalties, as a result of any breach by Seller/Vendor, Seller/Vendor's agents, servants, employees, patrons, contractors or subcontractors, suppliers, customers, visitors or licenses of any covenant or condition of any agreement with Buyer/SAC or as a result of the seller's/buyer's work or a product or service provided by seller/vendor or the seller's/Vendor's use, occupancy or presence on SAC's property or the carelessness, negligence or improper conduct of seller/Vendor, seller's/Vendor's contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors, or licenses. Such indemnification will be to the extent caused in whole or in part by negligent acts or omissions by the Seller/Vendor, its contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors, or licensees. Seller/vendor agrees to defend buyer/SAC from any legal or equitable actions brought against buyer/SAC based on the work or a product or service provided by seller/vendor or the carelessness, negligence or improper conduct of Seller/Vendor, Seller's/Vendor's contractors, subcontractors, suppliers, employees, agents, servants, patrons, customers, visitors, or licenses.
- 4.4 Basis of Award:** Any contract awarded as a result of a selection process is to be awarded to the most responsive and responsible bidder whose bid is evaluated to be the most advantageous to the Commission. All other bidder accommodation that best suits the needs

of the Commission will also serve as the basis of the award. Bidder availability to seek or exceed SAC's specifications and requirements will be considered.

4.5 Changes and Alterations: N/A

4.6 Statutory Affidavit: N/A

4.7 Cure and Cover Clause: If a successful bidder fails, or SAC concludes that there is a reasonable likelihood that the bidder will not be able to timely perform its obligations under this RFQ and/or contract, SAC may (in addition to any other contractual, legal, or equitable remedies) proceed to take any of the following actions after a five (5) day written notice to the bidder.

- (a) Withhold any monies then or next due to the bidder; or
- (b) Terminate the contract and obtain the deliverables (or equivalent) or portion thereof (or equivalent) from a third party, pay the third party for the same, and withhold the amount so paid from any money then or thereafter due party bidder and hold bidder liable for any amounts paid to the third party (or parties) to the extent that withholding payments to the contractor does not cover SAC's cost of cover.

4.8 The Savannah Airport Commission Reserves the Right:

- (a) to reject any or all RFQs or any part thereof; and
- (b) to waive any irregularities and/or technicalities on the RFQ; and
- (c) to accept the bidder that is in the best interest of SAC; and
- (d) to obtain clarification or additional information; and
- (e) to purchase either selected items, or to not select any bidder or purchase any goods and/or services resulting from this request; and
- (f) to reject any bidder who has previously failed to perform properly or complete on-time projects of a similar nature, or
- (g) to reject any bidder whom an investigation shows bidder is not in a position to perform the project and/or service as specified in this RFQ.
- (h) to cancel a Purchase Order (PO) and/or contract if the bidder fails to meet the obligations/agreement in the bid response (i.e., pricing, agreed timeframe of delivery).

APPENDIX A



/////////////////////////////////NOTHING FOLLOWS////////////////////////////////