



City of Raleigh

Request for Proposals #: 274- SWS04222026Cablink-B

Title: SWS In-CAB Technology: Navigation

Proposal Due Date and Time: July 1, 2026, 3:00 PM EST

ADDENDUM NO. 1

Issue Date: June 10, 2026

Issuing Department: Solid Waste Services
Direct all inquiries concerning this RFP to:

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Supervisor Business Services
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City of Raleigh
Addendum 1 to RFP 274- SWS04222026Cablink-B
Issue Date: June 10, 2026

To: All Proposers

This Addendum, containing the following additions, clarifications, and/or changes, is issued prior to receipt of proposal packages and does hereby become part of the original RFP documents and supersedes the original RFP documents in case of conflict.

Receipt of this addendum must be acknowledged by signing in the area indicated below. Please make the follow additions, clarifications, and/or changes to the RFP as listed below and **sign and return this addendum with your proposal package.**

Questions:

1. Can the city provide an accurate count of ASL, REL, PUP, Knuckleboom, FEL, Spilt Body, Roll Off and any other fleet vehicles the city would like to be included in the routing solution? The number of fleet vehicles will help us generate a more accurate quote.

A: A more accurate fleet count will be provided during discovery meetings with proposers selected for interviews. For purposes of preparing cost projections, please use the following estimates:

The majority of the department's fleet consists of approximately 60 Automated Side Loaders (ASL) and 40 Rear-End Loaders (REL). Additional vehicles that may be included in the routing solution include approximately 8 REL PUP trucks, 3 Knuckleboom trucks, and 4 Cart Delivery trucks.

If vehicle type, configuration, or equipment category results in a substantial cost difference, please clearly identify those differences in the response, including any assumptions, pricing impacts, or limitations associated with each vehicle type.

2. Estimate number of routes ran per week / day

A: The City currently operates approximately 56 scheduled collection routes per day, resulting in approximately 224 collection routes per week based on a four-day collection schedule. In addition to the scheduled routes, the City operates multiple on-demand service routes each week to support:

- Cart delivery and cart maintenance requests
- Bulky waste collection
- Electronic waste (e-waste) collection
- Other special collection requests and service-related activities

3. Can we submit multiple pricing forms to present both camera solutions our system integrates with to provide the city with a centralized data management platform? Routeware SmartCity integrates with Routeware cameras for additional service verification and Samsara + Samsara telematics which we can resell and provide as a quote.

A: Yes, proposers may submit multiple pricing options to present alternative camera and telematics solutions that integrate with their platform.

Please note that the City of Raleigh currently utilizes Geotab as its enterprise telematics solution. Proposers should clearly identify any assumptions regarding telematics integration, replacement, or coexistence with the City's existing Geotab deployment. Any additional costs, benefits, or functional differences associated with the proposed camera and telematics options should be clearly outlined to facilitate evaluation.

4. I do not supply in-cab navigation hardware or a route-management product. I run a one-person UK software consultancy and wanted to ask whether there may be a need for narrow support around integrations, reporting exports, workflow validation, or implementation assurance alongside the primary vendor.

A: Thank you for your inquiry.

Yes, we would welcome additional information regarding the services you provide. While the primary scope of this RFP is focused on the core solution requirements, we recognize that specialized support services can play an important role in a successful implementation and ongoing operation.

Please provide a detailed description of your capabilities and services, particularly as they relate to any of the following areas:

- System and application integrations
- Data exchange and reporting exports
- Workflow validation and business process optimization
- Implementation support and quality assurance
- Testing, acceptance, and deployment assistance
- Ongoing technical consulting or advisory services

Any other value-added services that may complement the primary vendor's solution

Please also describe your relevant experience, technical expertise, typical engagement model, and how your services would integrate with or support the selected primary vendor.

We will review the information as part of our evaluation of potential supporting services associated with this procurement.

Kathleen Mitchell
Supervisor Business Services

SIGN BELOW AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

Proposer Name & Company: _____ **Date:** _____

Signature: _____ **Title:** _____