State of New Jersey

PHILIP D. MURPHY
Governor

TAHESHA L. WAY
Lt. Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230
https://www.njstart.gov

ELIZABETH MAHER MUOIO
State Treasurer

AMY F. DAVIS, ESQ.
Acting Director

February 27, 2025

To: **All Interested Bidders**

Re: **Bid Solicitation #25DPP01093**
T2605 Energy Tracking and Bill Management System

Current Quote Submission Due Date: February 28, 2025 (2:00 p.m. Eastern Time)
Revised Quote Submission Due Date: March 21, 2025 (2:00 p.m. Eastern Time)

Bid Amendment #2

The following constitutes Bid Amendment #2 to the above referenced Bid Solicitation:

- **The Quote Submission Due Date has been extended from Friday, February 28, 2025 to Friday, March 21, 2025; and**
- **Answers to the Bidder electronic questions.**

It is the sole responsibility of the Bidder to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

Bid Solicitation #25DPP01093
T2605 Energy Tracking and Bill Management System

Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	Quote Submission	**Q: Please confirm a Bidder may deliver a hardcopy quote instead of submitting a response electronically.** A: Please be advised that all Quotes shall be submitted electronically through NJSTART.
2	Quote Submission	**Q: Should I check that I have properly completed and attached all of the required documents with my submitted Quote?** A: Yes. Prior to the Quote Opening Deadline, a Bidder should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Bidder fails to attach a required form or attaches a blank form. To review a submitted a Quote, a Bidder should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote, which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.
3	PDF Documents	**Q: When trying to open a Portable Document Format (PDF), I am receiving an error message and am unable to access the PDF. How should I proceed?** A: It is recommended that users utilize Microsoft Edge to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
4	Exceptions	**Q: Will the State allow Bidders to take exception to any of the Standard Terms and Conditions?** A: As stated in Bid Solicitation Section 2.2 *Exceptions to the State of NJ Standard Terms and Conditions* (SSTC): "Questions regarding the State of New Jersey Standard Terms and Conditions and exceptions to mandatory requirements MUST be posed during the Electronic Question and Answer period and shall contain the Bidder's suggested changes and the reason(s) for the suggested change(s)." Moreover, as stated in Bid Solicitation Section 3.11, Bidder proposed terms or conditions that conflict with those contained in the State of New Jersey Standard Terms and Conditions may render a Quote non-responsive.
5	Section 1.2 Background	**Q: Context: References Sections 1.2 and 4.1 outline requirements for system transition, scalability, performance metrics, and portfolio management. With 92,000+ annual utility bills across 8,893+ accounts, any service disruption could**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		severely impact State operations, payment processing, and financial reporting. The incumbent system's limitations and the complexity of cooperative purchasing agreements create significant risks that must be carefully managed. Question: Given the critical nature of utility payment processing and its direct impact on State operations: a) What specific challenges and limitations in the current system have created operational risks or inefficiencies that must be addressed during transition? A: The State cannot provide this information at this time. **b) How should the solution balance immediate transition risks with scalability for future cooperative purchasing growth, particularly regarding payment processing and account management?** A: The Bidder, with submission of their Quote, should describe how their solution will be able to mitigate risks while also meeting all of the requirements of this Bid Solicitation. **c) Which key performance indicators will measure success in the first 90 days and beyond, especially regarding system reliability and payment accuracy?** A: The State cannot provide this information at this time. **d) How have lessons learned from managing the State's diverse facility portfolio revealed opportunities for process improvement and risk mitigation? Recommendation: We suggest structuring responses to address: - Critical pain points and technical limitations that currently threaten operational continuity - Specific growth projections and scalability requirements to prevent future system constraints - Essential success metrics for both transition stability and ongoing operational reliability - Best practices and lessons learned from current portfolio management that could reduce implementation risks This comprehensive approach would enable bidders to propose solutions that minimize transition risks while building robust foundations for future growth and reliability.** A: The State cannot provide this information at this time.
6	Section 1.3 Contract Amount	**Q: What is the states budget for this project?** A: This information is kept confidential until the Notice of Intent to Award is issued.
7	Section 1.3 Contract Amount	**Q: Is there a set/max budget for this project annually or in total years?** A: This Contract is for a period of three (3) years and may be extended up to two (2) year with no single extension exceeding one (1) year. Budget information is kept confidential until the Notice of Intent to Award is issued.
8	Section 4.1.2 Analytics	**Q: Section 4.1.2 – Support Services and Analytics B) Energy Performance 1) The technology will provide plots of unlimited periods of interval energy usage versus time: Will this interval data be submeters or utility smart meters? If submeters, will the state be uploading this data or provide details on how the data can be integrated into the energy management platfrom? If smart meters, please provide a**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		list of utility vendors who have Smart Meters installed and the number of smart meters installed by Utility Vendor. Please share how many submeters or utility smart meters? A: It is the State's expectation for the Contractor to provide meter data collection services from existing utility meter technology. All of the State's regulated electric and gas utilities are in the process of transitioning over to smart meters. We anticipate that this will be completed during the Contract term and all accounts would be on smart meters. As utilities deploy updated metering, the Contractor is expected to work with the State to establish procedures for retrieving and reporting data from these new technologies in the Solution. The exact number of interval meters is unknown at this time.
9	Section 4.1.3 Training	****Context**: References 4.1.3 and 4.1.5 establish requirements for system training, user support, and implementation assistance for managing 92,000+ annual utility bills across 8,893+ accounts. **Question**: Regarding training and implementation support requirements: a) For the specified 100 annual training hours, with the required 60/40 split between in-person and virtual delivery: - How would you prefer to allocate the 60 hours of in-person training across: • Initial system training • Department-specific sessions • Train-the-trainer programs • Advanced user workshops - How would you prefer to allocate the 40 hours of virtual training across: • Live webinar sessions • Recorded training modules • Virtual office hours • Remote troubleshooting support** A: There is no required split between in-person and virtual delivery. Trainings will be made available for either in-person or virtual delivery as necessary. Training topic allocation will be based upon the needs of the State and its users. **b) During the initial implementation period: - What specific training elements should be prioritized for: • New user onboarding • System administrator preparation • Department lead readiness • Support team development** A: During initial implementation training should be prioritized for new user onboarding, department lead readiness, and support team development. Training and support communications should be monitored for frequent pain points and questions to assist in developing quick reference guides for users. **c) For ongoing operations: - What are your expectations regarding: • Training environment availability • Documentation requirements • Knowledge transfer methods • Support response frameworks** A: Please refer to Section 4.1.3 *Training* for a brief list of documentation that the awarded Bidder would be expected to provide during the term of the Contract. Section 4.1.3 *Training* also states that a dedicated Contractor contact shall be established for questions related to training. This includes providing availability to schedule trainings for the State and advising users on where to locate training documentation. As stated in Section 4.1.5 *On-Going Maintenance and Technical Support*, access to the support group or call center must be available by email and phone number on a workday basis Monday through Friday, 8 a.m. to 5 p.m. ET.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		d) Considering cooperative purchasing potential: - How should training and support accommodate: • Multi-agency scaling • Resource allocation • Documentation standards • Performance monitoring **Recommendation: We seek this information to develop a comprehensive training and support framework that: - Optimizes the allocation of required training hours - Ensures effective knowledge transfer across agencies - Maintains consistent support quality - Enables successful system adoption This will help us align our implementation approach with State requirements and user needs.** A: The State cannot provide this information at this time. As stated in Section 1.5 *Intrastate Cooperative Purchasing*, although the State is making the use of any Contract resulting from this Bid Solicitation available to Intrastate Cooperative Purchasing Participants, the State makes no representation as to the acceptability of the Bid Solicitation's terms and conditions to any Intrastate Cooperative Purchasing Participants.
10	Section 4.1.3.1 SaaS Requirements, Customizations, and Utility Dashboard	**Q: Bid Solicitation 4.1.4.1; 3.C Portal Payment; Software Fees will be due upon mutual agreement of commercial terms.** A: This is not a question and cannot be answered as posed.
11	Section 4.2 Technical Environment	**Q: Context: References 4.2 and 4.3 establish requirements for partnership development, continuous improvement, and risk management across a complex implementation managing 92,000+ annual utility bills. As an agile technology solutions provider, our flexible resource model and technical implementation expertise enable responsive adaptation to evolving needs. Question: Regarding partnership development and continuous improvement: a) For establishing effective implementation governance: - How should milestone tracking and quality metrics be structured to demonstrate: • Team integration effectiveness • Technical implementation progress • Stakeholder engagement success • Service delivery quality** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. Additionally, milestone tracking should be measured against the Contract Schedule and Mobilization Plan that the Bidder submits with its technical Quote. Quality metrics will be established during the Contract kickoff meetings. **b) To ensure transparent communication throughout scaling phases: - What specific frameworks should be established for: • Progress reporting and metrics • Issue identification and resolution • Best practice implementation • Stakeholder feedback integration** A: As stated in Section 4.1.5 *On-Going Maintenance and Technical Support*, the Contractor shall conduct a virtual meeting with the Participant on a monthly basis to review system functionality, issues, and opportunities. These monthly meetings should include updates on key performance indicator measurements, issue

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		identification and resolution progress, and general pain points in Contract implementation. **c) For long-term strategic alignment: - How should we approach: • System requirement evolution • Change management processes • Technical adaptability planning • Resource scaling optimization** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **d) Regarding risk management and evaluation: - What frameworks should be used to assess: • Technical implementation risks • Resource scaling impacts • Cost-benefit considerations • Change order effectiveness Recommendation: We seek this information to develop a partnership framework that: - Leverages our agile implementation methodology - Ensures effective resource scaling - Maintains implementation quality - Enables continuous improvement This will help align our flexible delivery model with State requirements while ensuring stable, high-quality service delivery.** A: As stated in Section 4.2.1 *State Technology Requirements and Standards*, the Contractor shall be subject to the same security and infrastructure review processes that are required by NJOIT and its partner Departments and Agencies. Any necessary modifications to address implementation risks and scaling will be handled through the Security Architecture Review (SAR) process.
12	Section 5.1 Contract Term and Extension Option	**Q: Section 5.3: Will there by consideration for a price increase after the 3 year term, if another 12 month renewal is needed.** A: Bidders should review the provisions of the State Standard Terms and Conditions Section 6.1 *Price Fluctuation During Contract*.
13	Section 6 Data Security Requirements – Contractor Responsibility	**Q: Context: References Section 6, 7.1.2, and 7.1.3 establish security and compliance requirements for processing sensitive financial data across desktop and mobile platforms. The current environment handles 92,000+ annual transactions with requirements for offline capabilities and multi-agency access. Question: Regarding your security requirements and mobile operations: a) Could you clarify your expectations for security controls when supporting: - Offline mobile operations alongside cloud-based processing - Integration with NJCFS/LBAM during disconnected scenarios - Agency-specific requirements within centralized oversight - Authentication during both connected/disconnected states** A: The minimum expectation, when it comes to security controls, is for an organization to follow NIST and other industry best practices. **b) What specific security standards must be met for: - Protection of sensitive data during offline operations - Mobile-to-cloud synchronization protocols - Field-captured documents and data - Multi-agency data access and sharing**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		A: The minimum expectation, when it comes to security controls, is for an organization to follow NIST and other industry best practices. **c) Please describe your requirements for incident response: - - Expected handling of mobile-specific security events - Communication protocols across agencies - Escalation procedures for cooperative participants - Documentation and reporting standards** A: Please refer to the *Incident Response* section under Section 6 for the State's requirements and general expectation. **d) Could you elaborate on your expectations for: - Mobile data retention policies - Compliance documentation requirements - Audit trail maintenance - Performance standards during offline operations Recommendation: We would appreciate your insights on: - Preferred security frameworks for hybrid operations - Specific compliance requirements for mobile scenarios - Current pain points in mobile operations - Key metrics for measuring security effectiveness This information will help ensure proposed solutions align with State requirements.** A: Please refer to Section 4.3.5 *Records Retention* and Section 6.2 *Compliance* for the State's requirements and expectation.
14	7.1 Insurance	**Q: Context: Given the enterprise scale of the eBMS implementation and the potential for cooperative purchasing expansion, we seek to understand the State's perspective on insurance coverage frameworks that appropriately address both standard requirements and comprehensive risk management needs. Detailed Question: Regarding professional liability and cyber breach insurance requirements: a) For enterprise-scale operations: - How should vendors assess coverage adequacy beyond minimum requirements when: - Supporting multiple agencies - Managing large-scale bill processing volumes - Integrating with critical state financial systems - Accommodating cooperative purchasing growth** A: This is best answered by your Insurance Professional. The State cannot answer this question. **b) For comprehensive risk coverage: - What factors should be considered when structuring coverage for: - System-wide operational impacts - Multi-agency service disruptions - Data security incidents - Integration failures with state systems - Cooperative purchasing partner impacts** A: This is best answered by your Insurance Professional. The State cannot answer this question. **c) For coverage adaptation: - How should insurance frameworks evolve to address: - Addition of cooperative purchasing partners - Significant increases in processing volume - Changes in risk profiles due to expanded scope - New technology implementation risks Business Justification: This clarification will enable: - Appropriate risk management structuring - Protection of state interests across all operational scales - Support for sustainable cooperative purchasing growth - Alignment of coverage with actual operational risks Recommendation: We suggest addressing these points to: - Define comprehensive coverage expectations beyond**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		minimum requirements - Establish clear scaling guidelines for cooperative purchasing - Enable proper risk assessment in proposal development - Support long-term program sustainability A: This is best answered by your Insurance Professional.
15	Section 7.1 Insurance Section 8.8 State's Right to Check References Section 8.9.1 Technical Evaluation Criteria	**Q: Context: References 8.9.1, 8.8, and 7.1 establish requirements for team expertise and organizational capacity in managing 92,000+ annual utility bills. As an agile technology provider founded on the principle of "[BLANK]" resource assembly, our model specifically addresses the need for flexible, expert staffing while maintaining implementation quality. Question: Regarding traditional team expertise validation: a) For evaluating core technical expertise: - How should we demonstrate: • Individual team member qualifications • Project delivery track record • Enterprise implementation experience • Resource management capabilities** A: The Bidder should describe their staffing in their technical Quote. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **b) To validate established frameworks: - What specific evidence is required for: • Industry certifications • Enterprise-scale performance history • Traditional team structure effectiveness • Standard technical capabilities** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **c) For standard resource management: - How should we document: • Traditional scaling methodologies • Standard expertise maintenance • Conventional team composition • Enterprise knowledge management** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **d) Regarding traditional performance metrics: - What frameworks verify: • Standard service delivery • Implementation benchmarks • Conventional team metrics • Standard quality assurance Recommendation: We seek guidance to: - Document enterprise-scale capabilities - Demonstrate traditional implementation expertise - Validate conventional resource approaches - Ensure standard quality frameworks** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote.
16	Section 8.9 Evaluation Criteria	**Q: Context: While traditional enterprise approaches have managed 92,000+ annual utility bills effectively, modern methodologies and lean structures may offer**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		enhanced efficiency and responsiveness. Our agile model presents alternatives that maintain quality while improving adaptability. Question: Regarding evaluation of innovative approaches: a) For validating alternative delivery models: - How will the State evaluate: • Individual expertise vs corporate history • Lean team effectiveness • Rapid deployment capabilities • Innovation track records A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **b) To assess non-traditional approaches: - What evidence demonstrates: • Practical capability equivalence • Proof-of-concept effectiveness • Alternative team structures • Innovation benefits** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **c) For comparing methodologies: - How should we illustrate: • Efficiency improvements • Response time advantages • Cost-effectiveness • Quality maintenance** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote. **d) Regarding practical validation: - What demonstration formats establish: • Real-world capabilities • Innovation effectiveness • Risk mitigation • Performance advantages Recommendation: We seek guidance to: - Enable fair evaluation of alternative approaches - Demonstrate innovation benefits - Validate lean team structures - Verify practical capabilities through demonstration This framework ensures innovative approaches receive appropriate consideration while maintaining focus on State requirements and service quality.** A: The Bidder should describe in their technical Quote their understanding of the requirements of this Bid Solicitation and its approach to successfully complete the Contract. The Bidder should include the level of detail it determines necessary to assist the Evaluation Committee in its review of the Bidder's Quote.
17	Section 8.16 Contract Award	**Q: What is the anticipated award date for the bid?** A: Notice of Intent to Award will be issued once the evaluation is complete and the intended awardee complies with the Division of Purchase and Property's (Division's) statues and regulations.
18	Attachment 3: Third-Party Information	**Q: Please clarify the State's requirements regarding FedRAMP compliance boundaries for software development environments in cases where: 1. The**

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
	Security Questionnaire	**production environment and all production data reside exclusively within US jurisdiction and FedRAMP authorized cloud infrastructure 2. Initial software development uses only synthetic/mock data (containing no actual state or production data)** A: Systems that are FedRAMP authorized with data residing within the US, would meet State of NJ standards. **3. All configuration, testing, and deployment activities occur within US jurisdiction Specifically, would this architecture meet the State's security and FedRAMP compliance requirements, provided all other security controls and requirements are met?** A: Yes, this architecture would meet State standards. Please note, at this time, FedRAMP authorization is not a requirement to meet State standards.
19	Attachment 3: Third-Party Information Security Questionnaire	**Q: Context: Section II of the Information Security Questionnaire explicitly recognizes AWS, Azure, and Google as cloud providers, requiring specific classification and compliance documentation. However, modern cloud solutions typically require multiple specialized services beyond these primary providers. Question: How should vendors classify and document cloud service relationships when: 1. The solution uses both a primary provider (e.g., AWS) AND specialized cloud services for: - Payment processing - Identity management - Security monitoring - API services** A: Please indicate in your responses to the Security Questionnaire when "the solution uses both a primary provider (e.g., AWS) and specialized cloud services for: - Payment processing - Identity management - Security monitoring - API services." The State recognizes that vendors utilize a variety of cloud services for their services and products. **2. These specialized services: - Are FedRAMP certified - Operate under standard commercial terms - Process state data - Integrate with primary cloud infrastructure Business Impact: The classification materially affects: - Solution pricing (direct costs vs. subcontractor markup) - Compliance documentation requirements - Service level reporting structure - Risk management approach We seek this clarification to ensure accurate pricing and appropriate compliance documentation in our bid response.** At this time, FedRAMP authorization is not a requirement to meet State standards. Please provide any applicable compliance and security documentation, as per Section V of the Security Questionnaire, in order for the State's Office of Homeland Security and Preparedness to conduct a security review of your organization's security and privacy program.
20	Appendix 1: Solution Requirements Checklist	**Q: For the Solution Requirements Checklist, what distinguishes 'Available in Off-the-Shelf Software' from 'Available with Custom Programming'?** A: Off-the-Shelf Software are pre-built solutions that allow for immediate availability and typically come with a list of standard features. Custom Programming allows for a

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		more tailored solution permitting for there to be specific features that can enhance the workflow.
21	Appendix 1: Solution Requirements Checklist	**Q: Please confirm where detailed technical explanations supporting Solution Requirements Checklist items should be documented - in the Technical Documentation, as annotations to the checklist, or in another format?** A: The Bidder should describe in its Technical Quote any detailed technical explanations regarding its approach to successfully complete the Contract.
22	Appendix 2: Technology Capabilities Section 4.1.1 Utility Invoice Payment and Data Management Section 4.2.2 System Design Section 7.1.2 Cyber Breach Insurance	**Q: Technical Integration Architecture & Enhancement Opportunities Context: References Appendix 2, 4.1.1, 4.2.2, and 7.1.2 outline integration requirements with NJCFS and LBAM systems. The current implementation successfully manages direct utility data integration, multi-tenant cost allocation, and automated validation protocols. However, opportunities exist for enhanced functionality and risk mitigation. Question: Given the established technical framework and looking toward future needs: a) What specific improvements to the NJCFS and LBAM integration would enhance financial reconciliation efficiency and reduce manual intervention?** A: The State cannot provide this information at this time. **b) Beyond the current EDI, ACH, and PDF capabilities, what additional data collection methods would improve completeness and accuracy of the 92,000+ annual utility bills?** A: As stated in Section 4.1.1.2 *Bill Receipt and Data Gathering*, the Contractor shall establish an electronic means to collect utility bill data by any method made available through the Utility provider. **c) Which reporting enhancements would provide the most value for multi-agency operations and cooperative purchasing participants?** A: The State cannot provide this information at this time. As stated in Section 1.5 *Intrastate Cooperative Purchasing*, although the State is making the use of any Contract resulting from this Bid Solicitation available to Intrastate Cooperative Purchasing Participants, the State makes no representation as to the acceptability of the Bid Solicitation's terms and conditions to any Intrastate Cooperative Purchasing Participants. **d) How should the solution evolve to address emerging security threats while maintaining the established integration frameworks? Recommendation: We suggest focusing on: - Advanced automation opportunities for NJCFS/LBAM data synchronization - Emerging technologies for enhanced data capture and validation - Next-generation reporting capabilities that leverage existing data structures - Proactive security measures that complement current controls This approach would build upon proven integration methods while introducing strategic improvements.** A: As stated in Section 4.2.1 *State Technology Requirements and Standards*, the Contractor shall be subject to the same security and infrastructure review processes

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		that are required by NJOIT and its partner Departments and Agencies. Any necessary modifications to address security threats will be handled through the Security Architecture Review (SAR) process.
23	State-Supplied Price Sheet Section 3.24 State-Supplied Price Sheet Instructions	**Q: The price sheet has erroneous calculations. Should we correct them in our submission?** A: There is no error regarding the calculations of the price sheet. The Bidder must submit its pricing using the format set forth in the State-Supplied Price Sheet. Any additional or supplemental versions of the State Price Sheet will not be accepted and may render the Quote non-responsive. Please refer to Section 3.24 *State-Supplied Price Sheet Instructions* for further information.
24	State-Supplied Price Sheet Section 3.24 State-Supplied Price Sheet Instructions	**Q: Please confirm if the Firm Fixed Price entries requested on the price sheet are to be interpreted as per-account prices that will be multiplied by the total number of accounts (currently 8,893+) to determine the total cost for each line item. This clarification will ensure accurate pricing calculations that properly reflect the scale of managing 92,000+ annual utility bills across all accounts.** A: The estimated bill quantity is the estimated overall quantity, not per account.
25	Other	**Q: Is this a prevailing wage project?** A: Not all State Standard Terms and Conditions are applicable to all contracts; however, they are and remain standard terms incorporated into all State Contracts. To the extent that this Contract is not a Public Works Contract, then the Public Works requirements and the New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.25 et seq., are not applicable.
26	Other	**Q: What Utility Bill Payment and Energy Management Software vendors has the state met with in the past 12 months?** A: The State has not met with any vendors in the past 12 months with regard to this Bid Solicitation.