



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
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10/16/2024

To: All Interested Bidders

**Re: Bid Solicitation # 25DPP01090
T2103 – Cargo Vans, Gasoline/Diesel/Electric Engines, with Various Drivetrains and Roof
Configurations – Statewide**

~~Quote Opening Date: October 30, 2024 (2:00 p.m. Eastern Time)~~

Revised Quote Opening Date: November 7, 2024 (2:00 p.m. Eastern Time)

Bid Amendment #1

The following constitutes Bid Amendment #1 to the above referenced Bid Solicitation:

This Bid Amendment includes:

- Answers to questions from the Electronic Question and Answer Period that concluded on October 15, 2024; and
- Revisions to the Bid Solicitation (from Part 2 of the Bid Amendment).
 - Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation titled “*T2103 Revised Bid Solicitation 10.16.2024*”.

It is the sole responsibility of the Bidder to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

Bid Solicitation # 25DPP01090
T2103 – Cargo Vans, Gasoline/Diesel/Electric Engines, with Various Drivetrains and Roof Configurations – Statewide

Part 1 - Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	PDF Documents	<u>Question:</u> When trying to open a Portable Document Format (PDF), I am receiving an error message and am unable to access the PDF. How should I proceed? <u>Answer:</u> It is recommended that users utilize Microsoft Edge to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
2	Quote Submission	<u>Question:</u> Should I check that I have properly completed and attached all of the required documents with my submitted Quote? <u>Answer:</u> Yes. Prior to the Quote Opening Deadline, a Bidder should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Bidder fails to attach a required form or attaches a blank form. To review a submitted a Quote, a Bidder should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote, which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.
3	Quote Submission	<u>Question:</u> Please confirm a Bidder may deliver a hardcopy quote instead of submitting a response electronically. <u>Answer:</u> Please be advised that all Quotes must be submitted electronically through NJSTART.
4	Bid Solicitation Section 2.2 (Exceptions to the State of NJ Standard Terms and Conditions SSTC)	<u>Question:</u> Will the State allow Bidders to take exception to any of the Standard Terms and Conditions? <u>Answer:</u> As stated in Bid Solicitation Section 2.2, Exceptions to the State of NJ Standard Terms and Conditions (SSTC): "<i>Questions regarding the State of New Jersey Standard Terms and Conditions and exceptions to mandatory requirements MUST be posed during the Electronic Question and Answer period and shall contain the Bidder's suggested changes and the reason(s) for the suggested change(s).</i>" Moreover, as stated in Bid Solicitation Section 3.11, Bidder proposed terms or conditions that conflict with those contained in the State of New Jersey Standard Terms and Conditions may render a Quote non-responsive.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
5	Price Adjustment Review	Question: Will price adjustments be considered during the term of the contract? Answer: Price adjustments may be considered following contract award. Price increases may be requested pursuant to New Jersey State Standard Terms & Conditions Section 6.1 which states: "<i>In an exceptional situation the State may consider a price adjustment. Requests for price adjustments must include justification and documentation.</i>"
6	Sections 1.1 and 3.36	Question: When bidding on more than one model, for example price line 1 where it asks for FWD/RWD/AWD, how do we separate that out on the State-Supplied Price Sheet based on the different configurations/Quote pricing? This question has been paraphrased in the interest of readability and clarity. Answer: Please refer to Bid Solicitation Section 3.36 for complete instructions on how to bid on more than one make and model or make, model and drivetrain or make, model, drivetrain and rear axle (in the case of Vehicle Section 16) for each Vehicle Section on the State-Supplied Price Sheet. Bid Solicitation Sections 1.1 and 3.36 state, in pertinent part (emphasis added in bold), "<i>Bidders offering more than one make and model or make, model and drivetrain or make, model, drivetrain and rear axle (in the case of Vehicle Section 16) for each Vehicle Section should submit a separate State-Supplied Price Sheet for each make and model or make, model and drivetrain or make, model, drivetrain and rear axle (in the case of Vehicle Section 16) offered. In the alternative, Bidders may add tabs to the bottom of the State-Supplied Price Sheet for additional makes and models or make, model and drivetrain or make, model, drivetrain and rear axle (in the case of Vehicle Section 16) bid (by copying the text and information from the original State-Supplied Price Sheet). The Bidder must follow all instructions and provide all required information contained within this Bid Solicitation Section for each additional make and model or make, model and drivetrain or make, model, drivetrain and rear axle (in the case of Vehicle Section 16) offered.</i>"
7	Sections 4.3.5.1, 4.3.9.1, 4.3.10.1, 4.3.11.1, 4.3.15.1 and 4.3.16.1	Question: When asking for more than one engine, how do we separate that? For example, price line 9 asks for gas or diesel but if we want to bid both how do we put that in? Answer: The Bid Solicitation has been revised to specify when a diesel engine will be accepted and to which specific makes and models it applies. Please refer to Part 2 of this Bid Amendment and the revised T2103 Bid Solicitation titled '<i>T2103 Revised Bid Solicitation 10.16.2024</i>'. The State's intent was to only accept a diesel engine for a make and model that does not offer a gasoline engine as a standard engine, such as Mercedes Benz. In instances where Ford, GM/Chevrolet/RAM offer a gasoline engine as a standard engine, the State expects the gasoline engine to be bid, not the diesel engine. If, during the contract, the cargo van that is awarded lists a diesel engine as an option under the vehicle manufacturer's list of published options, Using Agencies will be able to order the cargo van with the diesel engine, using the Manufacturer's Options line and percentage discount awarded. Bid Solicitation Section 4.3 states, in pertinent part (emphasis added in bold): "<i>For the purposes of this Bid Solicitation and for Quote evaluation purposes, the State will</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		<i>accept the vehicle manufacturers standard engine offered with the make/model/trim line and package code bid as part of the Quote price. In some instances, the size of the vehicle manufacturer's standard engine may vary depending on the vehicle make/model considered. As such, in the engine specifications below, the State has listed the varying sizes of the vehicle manufacturers engines for each make and model considered. It is important to note that, upon Contract award, an Ordering Agency may choose to select an optional, alternate engine size, if available by the vehicle manufacturer as part of its published options, through the manufacturers option line."</i>
8	Section 4.3.20.1 and 4.3.21	Question: We do not have 130" wheelbase available. Can we bid a 148" wheelbase for 4.3.20.1 and 4.3.21.1? Note: This exact question was asked twice in <i>NJSTART</i>, but is referenced once herein. This question has been paraphrased in the interest of readability and clarity. Answer: If Ford no longer produces a Class 3, low roof electric cargo van with a 130" wheelbase, then the State would advise a Bidder not to bid on Section 20 (Bid Solicitation Section 4.3.20, Price Lines 39 and 40) by inserting the statement 'No Bid' for Price Lines 39 and 40 on the State-Supplied Price Sheet. Bidders that wish to offer a Class 3, low roof electric cargo van with a 148" wheelbase should bid on Section 21 (Bid Solicitation Section 4.3.21, Price Lines 41 and 42.

Part 2 - Revisions to the Bid Solicitation		
#	Bid Solicitation Section Reference	Revision
1	Bid Solicitation Cover Page	The Quote Opening Date has been changed from October 30, 2024 to November 7, 2024.
2	Sections 4.3.5.1 and 4.3.11.1	The following statement has been added to Bid Solicitation Sections 4.3.5.1 and 4.3.11.1: <i>"Bidders must bid a gasoline engine when offering the following makes for this Vehicle Section: RAM, Ford, Chevrolet or GMC. Any Bidder's Quote that bids a RAM, Ford, Chevrolet or GMC with a diesel engine for this section will not be considered/evaluated.</i> <i>If a Bidder submits a Quote for a Mercedes-Benz for this section, a diesel engine is acceptable."</i>
3	Sections 4.3.9.1 and 4.3.16.1	The following statement has been added to Bid Solicitation Sections 4.3.9.1 and 4.3.16.1: <i>"Bidders must bid a gasoline engine when offering the following makes for this Vehicle Section: RAM or Ford. Any Bidder's Quote that bids a RAM or Ford with a diesel engine for this section will not be considered/evaluated.</i>

		<i>If a Bidder submits a Quote for a Mercedes-Benz for this section, a diesel engine is acceptable."</i>
4	Section 4.3.10.1	The following statement has been added to Bid Solicitation Section 4.3.10.1: <i>"Bidders must bid a gasoline engine when offering the following make for this Vehicle Section: Ford. Any Bidder's Quote that bids a Ford with a diesel engine for this section will not be considered/evaluated.</i> <i>If a Bidder submits a Quote for a Mercedes-Benz for this section, a diesel engine is acceptable."</i>
5	Section 4.3.15.1	The following statement has been added to Bid Solicitation Section 4.3.15.1: <i>"Bidders must bid a gasoline engine when offering the following make for this Vehicle Section: RAM. Any Bidder's Quote that bids a RAM with a diesel engine for this section will not be considered/evaluated.</i> <i>If a Bidder submits a Quote for a Mercedes-Benz for this section, a diesel engine is acceptable."</i>