



State of New Jersey

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March 19, 2024

To: All Interested Bidders

**Re: Bid Solicitation # 24DPP00981
T2100 - Vehicles, Trucks, Class 2, Pickup/Utility, with Snow Plow Option – Statewide**

**Quote Opening Date: ~~April 5, 2024 (2:00 p.m. Eastern Time)~~
April 12, 2024 (2:00 p.m. Eastern Time)**

Bid Amendment #1

The following constitutes Bid Amendment #1 to the above referenced Bid Solicitation:

This Bid Amendment includes:

- Answers to questions from the Electronic Question and Answer Period that concluded on March 12, 2024; and
- Revisions to the Bid Solicitation (from Part 2 of the Bid Amendment).
 - Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation titled “*T2100 Revised Bid Solicitation 3.19.2024*”.

It is the sole responsibility of the Bidder to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

Bid Solicitation # 24DPP00961
T2100 - Vehicles, Trucks, Class 2, Pickup/Utility with Snow Plow Option – Statewide

Part 1 - Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	PDF Documents	Question: When trying to open a Portable Document Format (PDF), I am receiving an error message and am unable to access the PDF. How should I proceed? Answer: It is recommended that users utilize Microsoft Edge to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
2	Quote Submission	Question: Should I check that I have properly completed and attached all of the required documents with my submitted Quote? Answer: Yes. Prior to the Quote Opening Deadline, a Bidder should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Bidder fails to attach a required form or attaches a blank form. To review a submitted a Quote, a Bidder should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote, which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.
3	Quote Submission	Question: Please confirm a Bidder may deliver a hardcopy quote instead of submitting a response electronically. Answer: Please be advised that all Quotes shall be submitted electronically through NJSTART.
4	Bid Solicitation Section 2.2 (Exceptions to the State of NJ Standard Terms and Conditions SSTC))	Question: Will the State allow Bidders to take exception to any of the Standard Terms and Conditions? Answer: As stated in Bid Solicitation Section 2.2, Exceptions to the State of NJ Standard Terms and Conditions (SSTC): "<i>Questions regarding the State of New Jersey Standard Terms and Conditions and exceptions to mandatory requirements MUST be posed during the Electronic Question and Answer period and shall contain the Bidder's suggested changes and the reason(s) for the suggested change(s).</i>" Moreover, as stated in Bid Solicitation Section 3.11, Bidder proposed terms or conditions that conflict with those contained in the State of New Jersey Standard Terms and Conditions may render a Quote non-responsive.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
5	Bid Solicitation Section 3.21 (Specification Conformance Certification)	Question: Is a Bidder required to provide the signed Specification Conformance Certification with the Quote? Answer: Yes. Bidders are required to provide, with its Quote, the signed Specification Conformance Certification as indicated in Bid Solicitation Section 3.21.
6	SBE and DVOB Registration	Question: For the SBE and DVOB preference, how can I check if my business is registered and approved as an SBE or DVOB with the Division of Revenue and Enterprise Services? Can I apply online? Answer: By clicking on the below link, you will be directed to the New Jersey Department of the Treasury, Division of Revenue and Enterprise Services, Small Business Registration and M/WBE Certification Services Unit. To verify the current SBE or DVOB status of your firms account or for instructions to apply online for SBE and/or DVOB certification, please visit: https://www.nj.gov/treasury/revenue/business-cert-program.shtml
7	Bid Solicitation Section 4.3	Question: Pages 20 thru 26 of the Bid Solicitation refer to makes and models such as Ford F350 Super Duty, Chevy Silverado 3500 and RAM 3500. Is this correct? This question has been paraphrased in the interest of readability and clarity. Answer: No. This has been corrected in the Bid Solicitation. Please refer to Part 2 of this Bid Amendment and the revised Bid Solicitation titled 'T2100 Revised Bid Solicitation 3.19.24'.
8	Bid Solicitation Section 4.3	Question: For Section 6 vehicle (Bid Solicitation Section 4.3.6.1.1) is the GVWR of '11,000 lb. or greater' correct? This question has been paraphrased in the interest of readability and clarity. Answer: No. This has been corrected in the Bid Solicitation. Please refer to Part 2 of this Bid Amendment and the revised Bid Solicitation titled 'T2100 Revised Bid Solicitation 3.19.24'.

Bid Solicitation # 24DPP00961
T2100 - Vehicles, Trucks, Class 2, Pickup/Utility with Snow Plow Option – Statewide
Part 2 - Revisions to the Bid Solicitation

For all revisions identified herein, please refer to the revised Bid Solicitation titled 'T2100 Revised Bid Solicitation 3.19.24' in the Attachments tab of the Bid Solicitation.

#	Bid Solicitation Section Reference	Revision
1	Bid Solicitation Cover Page, Quote Opening Date	The Cover Page of the Bid Solicitation has been revised. The Quote Opening Date has been changed from April 5, 2024 to April 12, 2024.
2	Bid Solicitation Sections 1.1 (Purpose and	The following sentence has been removed from Bid Solicitation Sections 1.1 and 8.16:

	Intent) and 8.16 (Contract Award)	<i>“For Cab and Chassis vehicle Sections 3, 4, 7 and 8: In instances where a Bidder bids a make, such as Ford or RAM, that has two comparable Quotes offerings, one for pickup with box delete option and one for the cab and chassis, the State intends to make one Contract award for the make and model that provides the lowest price for the group (either pickup with box delete option or cab and chassis).”</i>
3	Bid Solicitation Section 3.36 (State-Supplied Price Sheet Instructions), Steps 6, 8, 9, and 12	The examples under Steps 6, 8, 9, and 12 in Bid Solicitation 3.36 have been revised to reflect information pertaining to a Class 2 truck.
4	Bid Solicitation Sections 4.3.1, 4.3.2, 4.3.3, 4.3.4, 4.3.5, 4.3.6, 4.3.7, 4.3.8, 4.3.9, and 4.3.10	For Bid Solicitation Sections 4.3.1, 4.3.2, 4.3.3, 4.3.4, 4.3.5, 4.3.6, 4.3.7, 4.3.8, 4.3.9, and 4.3.10, in the ‘Makes and Models Considered’ section, all references to Class 3 trucks (F350s and 3500s) have been changed to Class 2 trucks. All references to Ford now read ‘F-250’, all references to GMC and Chevrolet now read ‘Sierra 2500 and Silverado 2500’ and all references to RAM now read ‘2500 Tradesman’. For Bid Solicitation Sections 4.3.3, 4.3.4, 4.3.7 and 4.3.8, any references to ‘cab and chassis’ in the ‘Makes and Models Considered’ section have been removed in their entirety.
5	Bid Solicitation Sections 4.3.3, 4.3.4, 4.3.7, and 4.3.8	The following language has been removed from Bid Solicitation Sections 4.3.3, 4.3.4, 4.3.7 and 4.3.8: <i>“In instances where a Bidder bids a make, such as Ford or RAM, that has two comparable Quotes offerings, one for pickup with box delete option and one for the cab and chassis, the State intends to make one Contract award for the make and model that provides the lowest price for the group (either pickup with box delete option or cab and chassis).”</i>
6	Bid Solicitation Sections 4.3.5, 4.3.6, 4.3.7 and 4.3.8	The following statement has been added to Bid Solicitation Sections 4.3.5, 4.3.6, 4.3.7 and 4.3.8: <i>“Quotes for crew cab configuration are not acceptable for Section 6 vehicle. Any Quote received for crew cab configuration will be deemed non-responsive for this Section.”</i>
7	Bid Solicitation Section 4.3.6.1.1 (GVWR)	The GVWR for Bid Solicitation Section 4.3.6.1.1 has been changed from 11,000 lb. or greater to 10,000 lb. or greater.
8	Bid Solicitation Section 4.3.8.1.1 (GVWR)	The GVWR for Bid Solicitation Section 4.3.8.1.1 has been changed from 11,000 lb. or greater to 10,000 lb. or greater.
9	Bid Solicitation Section 4.3.9.1.1 (Drive Train)	The Drive Train for Bid Solicitation Section 4.3.9.1.1 has been changed from 4WD to 2WD.
10	Bid Solicitation Section 9.3 (Contract-Specific Definitions)	The definition of ‘Vehicle’ has been revised as follows: Vehicle - (“truck”, "product", "commodity" or "item"), Vehicles, Trucks, Class 2, Pickup/Utility, with Snow Plow Option - Statewide, as specified herein, made available for outright purchase as a new, unused vehicle under a Contract established as a result of this Bid Solicitation.