



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
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June 27, 2022

To: All Interested Bidders

**Re: Bid Solicitation # 22DPP00728
Bid Solicitation TITLE: T2877- Large Platform Truck, 33, 000 L.B. GVWR Heavy Duty Truck
Chassis, With Utility Body, Hydraulic Platform and Accessories.**

Quote Submission Due Date: Wednesday, July 20, 2022 (2:00 p.m. Eastern Time)

The following constitutes Bid Amendment #2 to the above referenced Bid Solicitation:

- This Bid Amendment includes answers to questions;
- Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation entitled "**T2877 Revised Bid Solicitation 6.27.22**";
- Please note that for all additions, deletions, clarifications and modifications to the State-Supplied Price Sheet, please refer to the Revised Bid State-Supplied Price Sheets entitled "**T2877 Revised State Supplied Price Sheet 6.27.22.**"

It is the sole responsibility of the Bidder to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

Bid Solicitation #22DPP00728
T2877- Large Platform Truck, 33, 000 L.B. GVWR Heavy Duty Truck Chassis, With Utility Body,
Hydraulic Platform and Accessories.
Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	PDF Documents	Q. When trying to open a Portable Document Format (PDF) I am receiving an error message and am unable to access the PDF. How should I proceed? A. It is recommended that users utilize Internet Explorer to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
2	Quote Submission	Q. Should I check that I have properly completed and attached all of the required documents with my submitted Quote? A. Yes. Prior to the Quote Opening Deadline, a Vendor {Bidder} should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Vendor {Bidder} fails to attach a required form or attaches a blank form. To review a submitted a Quote a Vendor {Bidder} should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote, which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.
3	Exceptions	Q. Will the State allow Vendors to take exception to any of the Standard Terms and Conditions? A. As stated in Bid Solicitation Sections 1.3.1.1, Exceptions to the NJ Standard Terms and Conditions (SSTC): "Questions regarding the SSTC proposed exceptions to mandatory requirements, including the Special and Standard Terms and Conditions in Sections 5 and 9 of this Bid Solicitation must be posed during this Electronic Questions and Answer period and shall contain the Vendor's {Bidders} suggested changes and the reason(s) for the suggested changes." Additionally, as stated in Section 4.1, General: "Quotes including Vendor {Bidder} proposed terms and conditions that conflict with those contained in the Bid Solicitation, as defined in Section 2.0 of this Bid Solicitation, or that diminish the State's rights under any Blanket P.O. resulting from the Bid Solicitation, may render a Quote non-responsive."
4	Specification Conformance Certification	Q. Is a Bidder required to provide the signed Specification Conformance Certification with the Quote? A. Yes, Vendors {Bidders} are required to provide, with its Quote, the signed Specification Conformance Certification as indicated in Bid Solicitation Section 3.21. Bid Solicitation Section 3.21 states, The Bidder shall submit with its Quote the Specification Conformance Form. By submitting this form, the Bidder certifies that all items offered in response to this Bid Solicitation conform to the

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		requirements set forth in the Bid Solicitation. Please see the attachment entitled T2877 Specification Conformance Certification.
5	NJ Standard Terms and Conditions Section 6.1	Q. Will price adjustments be considered during the term of the Blanket P.O.? A. Yes, price adjustments may be considered following Contract award. Price increases may be requested pursuant to New Jersey State Standard Terms & Condition Section 6.1, which states, <i>"In an exceptional situation the State may consider a price adjustment. Requests for price adjustments must include justification and documentation."</i>
6	4.4.1.2 Engine	Q. The spec calls for horizontal exhaust left side. Are right side horizontal or under body vertical exhaust acceptable? A. The State will accept a right side horizontal exhaust. The State will not accept an underbody vertical exhaust. Bid Solicitation Section 4.4.1.2 has been revised as follows: <i>"Exhaust: The Unit shall have a horizontal muffler on the driver side or passenger side of the vehicle. Note: An underbody vertical exhaust will not be accepted."</i> Please see revisions to Bid Solicitation titled "T2877 Revised Bid Solicitation 6.27.22."
7	4.4.5 Hydraulic Platform Lift	Q. We would like to submit the Stamm Signalier as and equivalent to what is specified, a larger basket and capacity is also available. Specifications can be provided along with customers using it in the area. www.stamm-mfg.com. A. The State will not review or pre-qualify any Equivalent Products during the E.Q.A. process. Additionally, please refer to the following Bid Solicitation Sections: Bid Solicitation Section 1.1 (Purpose and Intent), Section 3.26 (State Price Sheet Instructions) and Section 4.5 (Hydraulic Platform Lift), all state in pertinent part: <i>"Bidders may offer any Equivalent Products that meet the technical requirements of the Bid Solicitation. Please refer to Bid Solicitation Section 3.19 for submission of Specification Data Sheets."</i> Bid Solicitation Sections 3.19, states in pertinent part: <i>"Bidders should submit with its Quote specification data sheets for all Equivalent Products bid. The specification data sheets must document that its product bid meets or exceeds the requirements of the Bid Solicitation specifications."</i>
8	4.12.5 Manufacturers Cut-Off Date	Q. Considering the unprecedented price increases and surcharges over the past 12-18 months, will section 4.12.5 be changed to allow for increases more than with the model year change?

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		Also, the language in 4.12.5 indicates increases can be requested at the time of model change, but not guaranteed, and that could be prohibitive with the price increases of the past year or so. Thank you! A. Bid Solicitation Section 4.12.5 will not be revised. As stated in pertinent part, <i>“Vendor requests for price increases at time of rollover will be considered in accordance with State of NJ Standard Terms and Conditions (SSTC) Section 6.1.”</i> Contractors may request price increases throughout the term of the Contract and any extensions thereof. The State does not guarantee the approval of the Contractor’s requested increase. Additionally, please refer to the response to Question 5.
9	Price Increases	Q. With the volatility of the market today will there be allowed a yearly price increase during the contract if required. A. Please see response to Question 5 and Question 8.
10	State Supplied Price Sheet	The following revision has been made to the State Supplied Price Sheet: The description of Price Line 1 has been revised from 33,000 LB. GVWR Heavy Duty Truck Chassis, 4WD, as specified in Section 4.4.1 of the Bid Solicitation to 33,000 LB. GVWR Heavy Duty Truck Chassis, as specified in Section 4.4.1 of the Bid Solicitation. Please see revisions to the State Supplied Price Sheet titled “T2877 Revised State Supplied Price Sheet 6.27.22.”
11	State Supplied Price Sheet	The following revision has been made to the State Supplied Price Sheet: The description of Cash Discount for Expedited Payment has been revised from Cash Discount for Expedited Payment (i.e. 2% 10 Days, Net 30 Days) (Refer to Section 3.26.2 of the Bid Solicitation): to Cash Discount for Expedited Payment (Refer to Section 3.26.2 of the Bid Solicitation):. Please see revisions to the State Supplied Price Sheet titled “T2877 Revised State Supplied Price Sheet 6.27.22.”