



State of New Jersey

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DIVISION OF PURCHASE AND PROPERTY
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July 13, 2021

To: All Interested Vendors {Bidders}

**Re: Bid Solicitation # 21DPP00645
T2289 - Stake Truck, 16,500 lb. GVWR Crew Cab & Chassis and Stake Body, with Pockets,
Sign Storage Compartments & Accessories.
Revised Quote Submission Due Date: Tuesday, July 27, 2021 (2:00 p.m. Eastern Time)
~~Original Quote Submission Due Date: Tuesday, July 20, 2021 (2:00 p.m. Eastern Time)~~**

Bid Amendment # 1

The following constitutes Bid Amendment # 1 to the above referenced Bid Solicitation:

- This Bid Amendment includes answers to questions;
- Duplicate questions have been eliminated; and
- Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."

It is the sole responsibility of the Vendor {Bidder} to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

Bid Solicitation #21DPP00645
T2289 - Stake Truck, 16,500 lb. GVWR Crew Cab & Chassis and Stake Body, with Pockets, Sign
Storage Compartments & Accessories.
Answers to Questions

#	Bid Solicitation Section Reference	Bid Solicitation Revisions
1	Bid Solicitation Cover Page	Please be advised that the Quote Submission Date has been changed from Tuesday, July 20, 2021 2:00 PM (EST) to Tuesday, July 27, 2021 2:00 PM (EST)

Where applicable, each question references the appropriate Bid Solicitation section.

Note: The questions below have been paraphrased in the interest of readability and clarity.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	PDF Documents	Q. When trying to open a Portable Document Format (PDF), I am receiving an error message and am unable to access the PDF. How should I proceed? A. It is recommended that users utilize Internet Explorer to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
2	Quote Submission	Q. Should I check that I have properly completed and attached all of the required documents with my submitted Quote? A. Yes. Prior to the Quote Opening Deadline, a Vendor {Bidder} should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Vendor {Bidder} fails to attach a required form or attaches a blank form. To review a submitted a Quote a Vendor {Bidder} should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
3	Exceptions	Will the State allow Vendors {Bidders} to take exception to any of the Standard Terms and Conditions? A. As stated in Bid Solicitation Section 1.3.1.1, Exceptions to the NJ Standard Terms and Conditions (SSTC): "Questions regarding the SSTC proposed exceptions to mandatory requirements, including the Special and Standard Terms and Conditions in Sections 5 and 9 of this Bid Solicitation must be posed during this Electronic Question and Answer period and shall contain the Vendor's {Bidder's} suggested changes and the reason(s) for the suggested changes." Additionally, as stated in Section 4.1, General: "Quotes including Vendor {Bidder} proposed terms and conditions may be accepted, but Vendor {Bidder} proposed terms or conditions that conflict with those contained in the Bid Solicitation, as defined in Section 2.0 of this Bid Solicitation, or that diminish the State's rights under any Blanket P.O. resulting from the Bid Solicitation, may render a Quote non-responsive."
4	Specification Conformance Certification	Q: Is a Vendor {Bidder} required to provide the signed Specification Conformance Certification with the Quote? A. Yes; Vendors {Bidders} are required to provide, with its Quote, the signed Specification Conformance Certification as indicated in Bid Solicitation Section 4.4.3. Bid Solicitation Section 4.4.3 states: "The Vendor {Bidder} shall submit with its Quote a Vendor's {Bidder's} certification in the form of the attachment titled "Specification Conformance Certification", confirming that all items offered in response to this Bid Solicitation conform to the requirements set forth in Section 3.0 of this Bid Solicitation. Please see the attachment entitled "Specification Conformance Certification."
5	NJ Standard Terms and Conditions Section 6.1	Q: Will price adjustments be considered during the term of the Blanket P.O.? A: Price adjustments may be considered following Blanket P.O. award. Price increases may be requested pursuant to New Jersey State Standard Terms & Condition Section 6.1 which states "in an exceptional situation the State may consider a price adjustment. Requests for price adjustments must include justification and documentation."

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
6	3.1 Blanket P.O. Utilization	Q. How many trucks were purchased in the past three years? A. The State has not purchased any Units since 2018. However, the State purchased 53 Units since the award of the current Blanket P.O. through 2017. This does not include Units purchased by Quasi-State entities or the Cooperative Purchasing participants. Please note that, as per Bid Solicitation Section 1.2, this new Bid Solicitation addresses current requirements. Vendors {Bidders} should not rely upon or use data from the prior Blanket P.O. Q. Is there a projection for how many trucks will be purchased in the next three years? A. No, a spend projection is not available. Furthermore, as per Bid Solicitation Section 1.1 Purpose and Intent, which states in pertinent part: <i>“The State makes no representation and provides no guarantee as to the minimum, average or maximum volume of purchases to be made under this Blanket P.O.”</i> Additionally, please refer to Bid Solicitation Section 3.1, Blanket P.O. Utilization, which states in pertinent part: <i>“The State guarantees neither any minimum nor average or maximum quantity per order nor total quantity during Blanket P.O. term, including any extension(s) thereof.”</i>
7	3.4.3.1 Body Dimensions	For body rail strength, we propose welding the stake pockets and rub rail to the outside of the body rails. Q. Would this or another option be an acceptable alternative to stake pockets inset into the body rails? A. Yes, the State will accept welding the stake pockets and rub rail to the outside of the body rails. Additionally, the language in Bid Solicitation Section 3.4.3.1 has been revised as follows: <i>“Rub Rails/Outer Rails: The Unit’s body shall have 12-gauge steel pre-formed rub rails/outer rails. Rub rails/outer rails and stake pockets welded to the outside of the body rails shall be accepted.”</i> Please see revisions to the Bid Solicitation titled “T2289 Revised Bid Solicitation 7.13.21.”
8	3.4.3.1 Body Dimensions	For corrosion resistance and strength, we propose a body with 12 in cross member spacing and 3/16 in steel decking with non-skid coating instead of a wood deck covered with 1/8in tread plate. Q. Would this or another option be an acceptable alternative. A. Yes, the State will accept 12 inch cross member spacing.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		A. No, the State will not accept bolts and/or rivets. Additionally, please refer to Bid solicitation Section 3.4.3.2, which states in pertinent part: <i>“An aluminum angle shall be used to weld the aluminum panels and angle iron structure together. The sign storage cabinet shall be electric welded and reinforced at all critical stress points.”</i> Please see revisions to the Bid Solicitation titled “T2289 Revised Bid Solicitation 7.13.21.”
11	3.4.3.2.1. Compartments	Q. Is powder-coated steel an acceptable replacement to the galvanized steel partition panels? A. Yes, the State will accept powder-coated steel partition panels. Additionally, the language in Bid Solicitation Section 3.4.3.2.1 has been revised as follows: <i>“The sign storage cabinet shall be divided into four (4) compartments - two (2) on each side of the cabinet, and shall have 16-gauge commercial grade galvanized steel or 16-gauge commercial grade powder-coated steel partition panels.”</i> Please see revisions to the Bid Solicitation titled “T2289 Revised Bid Solicitation 7.13.21.”
12	3.4.3.2.2 Front Driver Side Compartment	Q. The additional PVC Tube Separators are listed as separate items. How would you like the additional tubes to be shipped? A. The additional PVC tube separator’s shall be shipped loose. Additionally, the language in Bid Solicitation Section 3.4.3.2.2 has been revised as follows: <i>“Additional PVC tube separators approximately 67 inches long shall be provided to allow signs to protrude 1 inch to 3 inches, as a safety measure when pulling signs from storage. The additional PVC tube separators shall be shipped loose.”</i> Please see revisions to the Bid Solicitation titled “T2289 Revised Bid Solicitation 7.13.21.”
13	3.4.3.2.5 Rear Passenger Side Compartment	Q. The additional PVC Tube Separators are listed as separate items. How would you like the additional tubes to be shipped? A. The additional PVC tube separator’s shall be shipped loose. Additionally, the language in Bid Solicitation Section 3.4.3.2.5 has been revised as follows: <i>“Additional PVC tube separators approximately 67 inches long shall be provided to allow signs to protrude 1 inch to 3 inches, as a safety measure when pulling signs from storage. The additional PVC tube separators shall be shipped loose.”</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
14	3.4.3.3 Stakes	Q. For strength and durability, we recommend powder-coated steel stake side slats. Q. Will they be accepted as an alternative to wood? A. Yes, the State will accept powder-coated steel stake side slats. Additionally, the language in Bid Solicitation Section 3.4.3.3 has been revised as follows: <i>"The Unit's stakes shall be between 40 - 42 inches high and shall fit the remaining platform body perimeter (from the rear face of the sign storage compartment box to the rear of the body, on each side) and across the rear of the body (two stake sections across rear). The Unit's stakes and stake slats shall be made of wood or powder-coated steel."</i> Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
15	3.4.3.5 Underbody Toolbox	Q. Is powder-coated steel an acceptable material for the underbody toolbox? Or is there a more specific material required? The spec states construction of a "corrosion resistant metallic material" A. Yes powder-coated steel is an acceptable corrosion resistant metallic material. Additionally, the language in Bid Solicitation Section 3.4.3.5 has been revised as follows: <i>"Two (2) toolboxes constructed of a corrosion resistant metallic material including, but not limited to, powder-coated steel or aluminum, with the approximate dimensions of 24 inches wide, 18 inches deep and 18 inches high shall be provided. Access to the inside shall be by a single door that is hinged horizontally on the bottom. The door shall be equipped with a locking paddle type latch and supplied with two (2) keys. The tool compartment lock shall be keyed alike sign storage locks.</i> <i>The tool box compartments shall be installed under the body. One (1) shall be located on the driver's side of the Unit and one (1) on the curb side of the Unit. The toolbox shall be bolted on."</i> Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
16	3.4.3.6 Equipment	The bolt-on pintle hook appears to interfere with the mount of the hydraulic safety basket. Q. Should the hook be shipped loose for installation if/when the basket is removed?

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		A. Yes, the pintle hook/plate shall be shipped loose; however the rear frame shall be pre-drilled to match the bolt pattern on pintle hook /plate, as shown in "T2289 Attachment B, Pintle Hook/Plate Example". Stainless steel bolts, nuts and washers suitable for mounting the pintle hook/plate shall be provided and shipped loose. Additionally, the language in Bid Solicitation Section 3.4.3.6 has been revised as follows: <i>"Combination Ball/Pintle hook: A 16000 lb. capacity combination ball/pintle hook/plate shall be provided. The pintle hook/plate shall be shipped loose; however the rear frame shall be pre-drilled to match bolt pattern on pintle hook/plate, as shown in "T2289 Attachment B, Pintle Hook/Plate Example". Stainless steel bolts, nuts and washers suitable for mounting the pintle hook/plate shall be provided and shipped loose."</i> Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
17	3.4.3.7 Safety Lighting	Q. Are there any specifications for the "LED lighting kit system" such as a comparable part number? There is a range of products that will vary in price points and quality levels that will fulfill the requirements of this bid. Any additional requirements will be helpful. A. No, the State does not require nor list a specific LED lighting kit system part number. Please refer to the specifications in Bid Solicitation Section 3.4.3.7: <i>"Lighting Kit: One (1) LED lighting kit system shall be provided. The light heads shall be mounted at the rear of the truck under the body in a location that is not blocked when the personnel bucket is in use. Placement of the lights shall be discussed at pre-build meeting."</i> Additionally, please refer to "T2289 Attachment A, Safety Lighting on Rear of Unit - Light Head Locations" for approximate location of light heads for example purposes ONLY. Attachment A is NOT for use as an example of the Hydraulic Personnel Basket specified in Bid Solicitation Section 3.4.5. Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
18	3.4.3.7	Q. Are the lightbars to have all modules in amber?

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
	Safety Lighting	A. Yes, all lightbar modules shall be amber. Additionally, the language in Bid Solicitation Section 3.4.3.7 has been revised as follows: <i>“LED Light Bar:</i> <i>One (1) 54-inch LED light bar shall be mounted in the center on top of the cab. The light heads shall have an integrated photo cell to automatically dim the light. Externally mounted photo cell will not be accepted. All light bar modules shall be amber. Approved products include, but are not limited to, Whelen, Towman Series, Liberty II (IW2AAA) light bar. Light bar configuration shall be determined at pre-build meeting.</i> <i>Storage Cabinet LED Light Bar:</i> <i>One (1) 72-inch LED light bar shall be mounted in the center on top of the sign storage compartment box. The light bar on top of the sign storage cabinet shall be raised six (6) inches for extra visibility. The light heads shall be integrated photo cell to automatically dim the light. Externally mounted photo cell will not be accepted. All light bar modules shall be amber. Approved products include, but are not limited to, Whelen, Justice, Freedom IV light bar. Light bar configuration shall be determined at pre-build meeting.”</i> Please see revisions to the Bid Solicitation titled “T2289 Revised Bid Solicitation 7.13.21.”
19	3.4.3.7 Safety Lighting	Q. Are turn signal, brake light, or running light functions required? A. Yes, turn signal, brake lights and running light functions shall be incorporated functions of the light bar. Additionally, the language in Bid Solicitation Section 3.4.3.7 has been revised as follows: <i>“Additional Light Configuration:</i> <i>The lights shall be configured in a way that when the driver pushes on brakes, brake lights and all the</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		<i>"red" colored lights on truck and body will come on. Turn signal, brake lights and running light functions shall be incorporated functions of the light bar."</i> Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."
20	3.4.3.7 Safety Lighting	Q. Is there a required lightbar manufacturer? There is a range of products that will vary in price points and quality levels and that will fulfill the requirements of this bid. Any additional requirements will be helpful. A. No, the State does not require a specific lightbar manufacturer. Additionally, the language in Bid Solicitation Section 3.4.3.7 has been revised as follows: <i>"LED Light Bar:</i> <i>One (1) 54-inch LED light bar shall be mounted in the center on top of the cab. The light heads shall have an integrated photo cell to automatically dim the light. Externally mounted photo cell will not be accepted. All light bar modules shall be amber. Approved products include, but are not limited to, Whelen, Towman Series, Liberty II (IW2AAA) light bar. Light bar configuration shall be determined at pre-build meeting.</i> <i>Storage Cabinet LED Light Bar:</i> <i>One (1) 72-inch LED light bar shall be mounted in the center on top of the sign storage compartment box. The light bar on top of the sign storage cabinet shall be raised six (6) inches for extra visibility. The light heads shall be integrated photo cell to automatically dim the light. Externally mounted photo cell will not be accepted. All light bar modules shall be amber. Approved products include, but are not limited to, Whelen, Justice, Freedom IV light bar. Light bar configuration shall be determined at pre-build meeting."</i> Please see revisions to the Bid Solicitation titled "T2289 Revised Bid Solicitation 7.13.21."