



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
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Lt. Governor

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Acting Director

10/22/2020

To: All Interested Vendors {Bidders}

**Re: Bid Solicitation # 21DPP00576
T3124 Portable Salt Conveyors, Diesel Engine, with Accessories - Statewide**

Quote Submission Due Date: 11/19/2020 (2:00 p.m. Eastern Time)

Bid Amendment #1

The following constitutes Bid Amendment #1 to the above referenced Bid Solicitation:

- This Bid Amendment includes answers to questions.
- Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation titled "T3124 21DPP00576 Revised Bid Solicitation 10.22.20".

It is the sole responsibility of the Vendor {Bidder} to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

**Bid Solicitation #21DPP00576 –
T3124 Portable Salt Conveyors, Diesel Engine, with Accessories - Statewide**

Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	PDF Documents	When trying to open a Portable Document Format (PDF) I am receiving an error message and am unable to access the PDF. How should I proceed? It is recommended that users utilize Internet Explorer to view PDFs. Certain PDF forms cannot be opened in the Chrome or Firefox built in PDF viewers that are enabled by default. If using Chrome or Firefox it is recommended that the file is downloaded instead by clicking the download button in the upper right-hand corner of the browser after an error message is received. An alternative option is to disable the built in PDF viewers in Chrome or Firefox.
2	Quote Submissions	Should I check that I have properly completed and attached all of the required documents with my submitted Quote? Yes. Prior to the Quote Opening Deadline, a Vendor {Bidder} should review the documents comprising the submitted Quote to ensure that all of the required documents have been completed and attached. Oftentimes a Quote is deemed non-responsive because a Vendor {Bidder} fails to attach a required form or attaches a blank form. To review a submitted a Quote a Vendor {Bidder} should log into NJSTART and review each document attached to the Quote submission. Instructions on how to review a submitted Quote can be found in the Quick Reference Guide entitled How to Review a Submitted Quote which is available on the NJSTART Vendor Support Page under Vendor Reference Guides.
3	Exceptions	Will the State allow Vendors to take exception to any of the Standard Terms and Conditions? As stated in Bid Solicitation Section 1.3.1.1, Exceptions to the NJ Standard Terms and Conditions (SSTC): "Questions regarding the SSTC proposed exceptions to mandatory requirements, including the Special and Standard Terms and Conditions in Sections 5 and 9 of this Bid Solicitation must be posed during this Electronic Question and Answer period and shall contain the Vendor's {Bidder's} suggested changes and the reason(s) for the suggested changes." Additionally, as stated in Section 4.1, General: "Quotes including Vendor {Bidder} proposed terms and conditions may be accepted, but Vendor {Bidder} proposed terms or conditions that conflict with those contained in the Bid Solicitation, as defined in Section 2.0 of this Bid Solicitation, or that diminish the State's rights under any Blanket P.O. resulting from the Bid Solicitation, may render a Quote non-responsive."
4	Section 1.4.4 Contents of Quote	When a Bid Solicitation contains a negotiation component, the quote will not be subject to public disclosure until a notice of intent to award a Blanket P.O. is announced?

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		That is correct. When does the Treasury intend to announce the intent to award? Once the evaluation of Quotes is complete, the Division will issue a Notice of Intent to Award letter detailing the proposed award. The Division does not have timeframe for the completion of the evaluation process.
5	Section 1.4.5 Announcement of Quote Information	Will negotiations be contemplated? Yes. Please refer to Bid Solicitation 6.8 (Negotiation and Best and Final Offer (BAFO) for more information.
6	Section 3.2.1 Blanket P.O. Specific Requirements	The Vendor {Contractor} must be a franchised and/or authorized factory representative, able to furnish the specified Unit. Can the manufacturer also be the bidder as well? Yes, a manufacturer is permitted to offer a Quote (bid directly) based on this Bid Solicitation.
7	Section 3.4.1.3 Engine/Drive System	Note: Engine shall be adequately located and/or shielded to eliminate direct exposure to rock salt during loading and operation. Should this shielding be manufactured out of 304 stainless steel? Also, should the motor mounts and frame be fabricated out of 304 stainless steel as well? Also, should the motor mounts and frame be fabricated out of 304 stainless steel as well? Note: This question has been paraphrased in the interest of readability and clarity. Yes, the shielding, motor mounts and frame shall be fabricated out of 304 stainless steel. Bid Solicitation Section 3.4.1.3 has been updated to include this change. Please see the revised Bid Solicitation titled "T3124 21DPP00576 Revised Bid Solicitation 10.22.20."
8	Section 3.4.1.4 Specifications Fuel System	Material: Shall be constructed out of non-corrosive material. What materials would be considered non-corrosive? Note: This question has been paraphrased in the interest of readability and clarity. A fuel tank constructed of stainless steel would be considered non-corrosive. Bid Solicitation Section 3.4.1.4 has been updated to include this change. Please see the revised Bid Solicitation titled "T3124 21DPP00576 Revised Bid Solicitation 10.22.20."
9	Section 3.4.1.8 Specifications	Reservoir: Reservoir shall be of sufficient capacity to support the hydraulic system installed.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
	Hydraulic Lifting System	What material shall the reservoir be constructed of? Note: This question has been paraphrased in the interest of readability and clarity. The reservoir shall be constructed out of stainless steel. Bid Solicitation Section 3.4.1.8 has been updated to include this change. Please see the revised Bid Solicitation titled "T3124 21DPP00576 Revised Bid Solicitation 10.22.20."
10	Section 3.8/3.8.1 Hourly Rate for Technical Support	Is there a minimum amount of time that will be scheduled at a time? No. Or is the (6) hour blocks the minimum time that will be scheduled each time? There is no minimum amount of time that will be scheduled at a time. Bid Solicitation Section 3.8.1 states, in pertinent part: <i>"A technical representative(s) shall be made available to be scheduled in six (6) hour blocks. The actual time to be spent on each area will be by mutual agreement of the Using Agency and the successful Vendor {Bidder}."</i> As stated in Bid Solicitation Section 3.8.1, <i>"Before training is scheduled, the Using Agency and the Vendor {Contractor} will agree on the scope of the training, and the type and quantity of manuals, etc., that are necessary for proper coverage."</i> As stated in Bid Solicitation Section 4.4.5.2, Step 3: <i>"For Price Line 6: The Vendor {Bidder} shall enter a firm, fixed price in US dollars in the "Hourly Rate" field on the State-Supplied Price Sheet. A task rate or series or ranges of hourly rates shall not be permitted and shall render the Vendor's {Bidder's} Quote non-responsive."</i>
11	Section 3.14 Authorized Dealers/Distributors	The Vendor {Contractor} must provide a list of the Dealers/Distributor(s) on company letterhead that will service the Blanket P.O. Can we, as the manufacturer, service the Blanket P.O.? Note: This question has been paraphrased in the interest of readability and clarity. Yes.

12	Section 6.8 Negotiation and Best and Final Offer (BAFO)	Same as above in 1.4.5, will negotiation be contemplated? Please see the response in Question #4 above. But in addition, it says “If the bureau contemplates negotiation, Quote prices will not be publically read at the Quote opening. Only the name and address of each Vendor {Bidder} will be publically announced at the quote opening.” In either event, how will this be opening, in-person, online, phone conference, etc.? The Quotes will be publicly opened and announced by telephone conference (Dial-In Phone Number: 888-204-5984 / Access Code: 2602305). Bid Solicitation Section 1.4.5 states, in pertinent part: <i>“Where negotiation is contemplated, only the names and addresses of the Vendors {Bidders} submitting Quotes will be announced, and the contents of the Quotes shall not be available for inspection and copying until the Notice of Intent to Award is issued by the Director.”</i> Since the Division intends to utilize the negotiation process, only the names and addresses of the Vendors {Bidders} submitting Quotes will be announced and the contents of the Quotes shall not be available for inspection and copying until the Notice of Intent to Award is issued by the Director.
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