



State of New Jersey

PHILIP D. MURPHY
Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230
<https://www.njstart.gov>

ELIZABETH MAHER MUOIO
State Treasurer

SHEILA Y. OLIVER
Lt. Governor

MAURICE A. GRIFFIN
Acting Director

October 08, 2019

To: All Interested Vendors {Bidders}

**Re: Bid Solicitation # 20DPP00478
T-2789 Bucket Truck, 19,500 lb. GVWR Crew Cab & Chassis, DRW, 4WD with Service Body,
Minimum 42 Foot Working Height Insulated Rear Stowing Aerial Basket & Accessories**

Quote Submission Due Date: October 17, 2019 (2:00 p.m. Eastern Time)

Revised Quote Submission Due Date: November 13, 2019 (2:00 p.m. Eastern Time)

Bid Amendment # 1

The following constitutes Bid Amendment # 1 to the above referenced Bid Solicitation:

- This Bid Amendment includes answers to questions; and
- Additional Bid Solicitation specific attachments, please refer to the attachments entitled:
 - “Current Truck’s Curbside View - Example Only”
 - “Current Truck’s Roadside View - Example Only”
 - “Current Truck’s Rear View - Example Only”
 - “Current Truck’s Top Mounted Auxiliary Storage Cabinet - Example Only”
- Please note that for all additions, deletions, clarifications and modifications to the Bid Solicitation, please refer to the Revised Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19”.
- Please note that for all additions, deletions, clarifications and modifications to the State Supplied Price Sheet, please refer to the Revised State Supplied Price Sheet entitled “T2789 Revised State Supplied Price Sheet 10.08.19”.

It is the sole responsibility of the Vendor {Bidder} to be knowledgeable of all of the additions, deletions, clarifications, and modifications to the Bid Solicitation and/or the New Jersey Standard Terms and Conditions relative to this Bid Solicitation as set forth in all Bid Amendments.

All other instructions, terms, and conditions of the Bid Solicitation shall remain the same.

**Bid Solicitation #20DPP00478
T2789**

Answers to Questions

Where applicable, each question references the appropriate Bid Solicitation section.

Note: This question has been paraphrased in the interest of readability and clarity.

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
1	Bid Solicitation Cover Page	Please be advised that the Electronic Question period has been reopened and the question submission due date has been extended to Tuesday, October 22, 2019 2:00 PM (EST).
2	Bid Solicitation Cover Page	Please be advised that the Quote submission date has been extended from Thursday, October 17, 2019 2:00 PM (EST) to Wednesday, November 13, 2019 2:00 PM (EST).
3	Bid Solicitation Specific Attachments & Appendices	The following attachments were added: • <i>“Current Truck’s Curbside View - Example Only”</i> • <i>“Current Truck’s Roadside View - Example Only”</i> • <i>“Current Truck’s Rear View - Example Only”</i> • <i>“Current Truck’s Top Mounted Auxiliary Storage Cabinet - Example Only”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
4	1.2.1 Notable Change Since the Last Bid Solicitation	Section 1.2.1 has been added to the Bid Solicitation: <i>“The Vendor {Bidder} shall submit with its Quote a manufacturer’s certification confirming that all items offered in response to this Bid Solicitation conform to the requirements set forth in Section 3.0 of this Bid Solicitation.</i> <i>Manufacturer’s certification shall be submitted on company letterhead and signed by an officer of the company.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
5	3.3.4 Vehicle Specifications – General Provisions	The following revision has been made: <i>“The Unit provided shall be manufacturer’s standard Units with the necessary options, upgrades, customization and/or accessories required to conform to the specifications set forth in Section 3.0 of this Bid Solicitation. All options, upgrades, customization and/or accessories shall be supplied and installed by the manufacturer. Dealer installation is permitted only if factory installation is not available. Dealer installation shall be in accordance with the practices recommended by the manufacturer and shall not adversely affect manufacturer’s warranty.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
6	3.4.1 19,500 lb. GVWR Crew Cab & Chassis, DRW,4WD	The following revisions have been made: 1. <i>“Dual Rear Wheel Drive (DRW)”</i> has been revised to <i>“Dual Rear Wheel (DRW)”</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		2. “Air Conditioning: Manufacturers Standard” has been revised to “Air Conditioning: Must be provided” 3. The following language was added to Bid Solicitation Section 3.4.1: <i>“Note: The State will utilize the manufacturer’s option line to order a front license plate bracket, if offered by the vehicle manufacturer as a cost option. If the license plate bracket option is listed as a no charge option by the vehicle manufacturer, it will automatically be included as part of the base vehicle upon ordering.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
7	3.4.2 Vehicle Manufacturer’s Options	The following revisions have been made: 1. “attachments and options” has been revised to “options” 2. The following language has been removed from Bid Solicitation Section 3.4.2: <i>“Please refer to Section 4.4.3.3 for submission of manufacturer’s options and attachments price list.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
8	3.4.3.2 Compartments	Q. In section 3.4.3.2 with the auxiliary storage cabinet, mounted below the rear shelf. 1. Is this a through box that runs through the entire length of the tailshelf and 2. If so what are the dimensions? 1. Yes. Please see revised Bid Solicitation Section 3.4.3.2, Compartments and new Bid Solicitation Section 3.4.3.2.6, Rear Shelf Mounted Auxiliary Storage Compartment. Additionally, please refer to the Attachments entitled “<i>Current Truck’s Curbside View – Example Only</i>” and “<i>Current Truck’s Roadside View – Example Only.</i>” 2. Please refer to Section 3.4.3.2 of the Bid Solicitation, which states in pertinent part: “All compartment dimensions shall be finalized by the Using Agency at pre-construction meeting.”
9	3.4.3.2.1 Front Compartments and 3.4.3.2.2 Front Vertical Compartments	In sections 3.4.3.2.1 & 3.4.3.2.2 it doesn’t specify whether these are fixed or adjustable shelves. 1. What is being asked for here? Please see revised Bid Solicitation Section 3.4.3.2.1, Front Compartments and revised Bid Solicitation Section 3.4.3.2.2, Front Vertical Compartments. Please see revisions to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
10	3.4.3.2.3, Horizontal Compartments	Q. In section 3.4.2.3 the CS compartment mentions a permanent shelf which extends to the rear of the truck. 1. Should it go through all the shelves since it's a short body? 2. What are the dimensions if so? 3. Do you want a door at the rear? 4. Do you want the same on both sides, curbside and street side? 5. And what is the distance is from top of proposed shelf to top or bottom of the horizontal compartment. 6. And if possible do you have pics of an existing truck that uses the same configuration? Please note that since the Bid Solicitation does not include Section 3.4.2.3 the State has interpreted this question to refer to Section 3.4.3.2.3 based on the text of the question. 1. The State does not understand this question as written. However, please note that the permanent shelf specified in this section should extend into the rear compartment only. The permanent shelf shall not extend into the Front Vertical Compartment specified in Bid Solicitation Section 3.4.3.2.2. 2. Please refer to Section 3.4.3.2 of the Bid Solicitation, which states in pertinent part: <i>"All compartment dimensions shall be finalized by the Using Agency at pre-construction meeting."</i> 3. No, the State does not want a door at the rear of the horizontal compartment. Please refer to the following attachments for examples of compartment layout: Attachment entitled <i>"Current Truck's Curbside View - Example Only"</i> Attachment entitled <i>"Current Truck's Roadside View - Example Only"</i> Attachment entitled <i>"Current Truck's Rear View - Example Only"</i> 4. Yes. Horizontal Compartment configurations & dimensions will be the same on both sides. Please see revised Bid Solicitation Section 3.4.3.2.3. 5. Please refer to Section 3.4.3.2 of the Bid Solicitation, which states in pertinent part: <i>"All compartment dimensions shall be finalized by the Using Agency at pre-construction meeting."</i> 6. Please refer to the following attachments for examples of compartment layout: Attachment entitled <i>"Current Truck's Curbside View - Example Only"</i> Attachment entitled <i>"Current Truck's Roadside View - Example Only"</i> Attachment entitled <i>"Current Truck's Rear View - Example Only"</i> Attachment entitled <i>"Current Truck's Top Mounted Auxiliary Storage Cabinet - Example Only"</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
11	3.4.3.2.5 Auxiliary Storage Cabinet	In section 3.4.3.2.5 no dimensions are given for the auxiliary storage cabinet. 1. What is the height requirement of these boxes? 2. And are these on both sides? 1. Bid Solicitation Section 3.4.3.2.5 has been revised as follows: <i>“An approximately 17 cubic foot auxiliary storage cabinet shall be installed on one side of the unit on top of the compartments listed above (front vertical, horizontal, and rear vertical compartments). The side that the auxiliary storage cabinet shall be installed will be determined at the pre-construction meeting. The auxiliary storage cabinet should be approximately 15 inches high and shall utilize a fold-up cylinder. Please refer to the Attachment entitled “Current Truck’s Top Mounted Auxiliary Storage Cabinet – Example Only”</i> In addition, please refer to Section 3.4.3.2 of the Bid Solicitation, which states in pertinent part: <i>“All compartment dimensions shall be finalized by the Using Agency at pre-construction meeting.”</i> 2. No. Please see above response. Please see revisions to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
12	3.4.3.3 Compartment Construction	1. In section 3.4.3.3 are hinge rods acceptable? 1. Yes. Please see revised Bid Solicitation Section 3.4.3.3. Please see revisions to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
13	3.4.3.4 Body Construction	In section 3.4.3.4 We are trying to determine if these are step bumpers or vertical stirrup steps. 1. Do you happen to have pictures of these steps that you’re requesting from an old truck? 1. Yes. Please refer to Attachment entitled “Current Truck’s Rear View - Example Only.”
14	3.4.5.12 Front and Rear Torsion Bars	1. In section 3.4.5.12 it mentions front and rear torsion bars. This is unavailable for a Ford 4x4. We can only do a rear torsion bar. A rear torsion bar is only required on this machine along with counterweight to pass stability without outriggers. 1. Bid Solicitation Section 3.4.5.12 has been deleted. Please see revisions to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
15	3.4.9 Special Monotone Paint Color In Lieu	1. Also there seems to be no reference to body paint. Is the body supposed to be white or the special Lime Yellow color as requested for the chassis? No specific mention of the body paint is made.

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	Of Manufacturer's Standard Paint Color	1. Bid Solicitation Section 3.4.9.1 has been revised. Please see revisions to the Bid Solicitation entitled "T2789 Revised Bid Solicitation 10.08.19."
16	3.5.10.5 Manufacturer's Cut- Off Date	The following revisions have been made: <i>"Vendor requests for price increases at time of rollover will be considered in accordance with State of NJ Standard Terms and Conditions (SSTC) Section 6.1."</i> Please see revision to the Bid Solicitation entitled "T2789 Revised Bid Solicitation 10.08.19."
16	4.4.3 Submittals	The following language has been added to Bid Solicitation Section 4.4.3: <i>"Specification Conformance:</i> <i>The Vendor {Bidder} shall submit with its Quote a manufacturer's certification confirming that all items offered in response to this Bid Solicitation conform to the requirements set forth in Section 3.0 of this Bid Solicitation.</i> <i>Manufacturer's certification shall be submitted on company letterhead and signed by an officer of the company."</i> Please see revision to the Bid Solicitation entitled "T2789 Revised Bid Solicitation 10.08.19."
17	4.4.3.3 Manufacturer's Published List Of Options/Price List	The following revisions have been made: 1. The language in Bid Solicitation Section 4.4.3.3 has been revised as follows: <i>"The Vendor {Bidder} should submit a manufacturer's published list of options, compatible with the Unit offered, with corresponding pricing for each Unit bid with its Quote."</i> 2. The following language has been added to Bid Solicitation Section 4.4.3.3: <i>"For Chassis Only (Section 3.4.1): Vendor {Bidder} should submit a manufacturer's published list of options with corresponding MSRP (price list) for the vehicle bid."</i> 3. The language in Bid Solicitation Section 4.4.3.3 has been revised as follows: <i>"If a Vendor {Bidder} does not provide the manufacturer's published list of options with corresponding pricing for the price line item(s) bid with its Quote, the State reserves the right to request such information from the Vendor {Bidder}. The Vendor {Bidder} must respond to such request by providing all requested information within forty-eight (48) hours. If the information requested is not received within forty-eight (48) hours, the Quote may be rejected."</i> 4. The following language has been added to Bid Solicitation Section 4.4.3.3: <i>"In the event that the manufacturer's published list of options, compatible with the Unit offered, with corresponding pricing for each Unit bid are not provided with a Vendor's {Bidder's} Quote, the Vendor {Bidder} shall also provide a</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		<i>manufacturer's certification confirming that all manufacturer's published options, compatible with the Unit offered, with corresponding pricing provided for the items offered in response to this Bid Solicitation are/were valid and accurate at the time of Quote opening. Vendor {Bidder} must provide the certification within 48 hours following a written request from the State.</i> <i>Manufacturer's certification shall be submitted on company letterhead and signed by an officer of the company."</i> Please see revision to the Bid Solicitation entitled "T2789 Revised Bid Solicitation 10.08.19."
18	4.4.3.4 Product Literature/ Manufacturer's Specification	The following revisions have been made: 1. The language in Bid Solicitation Section 4.4.3.4 has been revised as follows: <i>"The Vendor {Bidder} should submit manufacturer's specification sheets for all Units offered with its Quote. All submittals should be properly labeled, showing the Vendor's {Bidder's} name and Quote number.</i> <i>If a Vendor {Bidder} does not provide the manufacturer's specifications sheet for all Units offered with its Quote, the State reserves the right to request such information from the Vendor {Bidder}. The Vendor {Bidder} must respond to such request by providing all requested information within forty-eight (48) hours. If the information requested is not received within forty-eight (48) hours, the Quote may be rejected."</i> 2. The following language has been added to Section 4.4.3.4: <i>"In the event that the manufacturer's specification sheets for all Units offered are not provided with a Vendor's {Bidder's} Quote, the Vendor {Bidder} shall also provide a manufacturer's certification confirming that all manufacturer's specification sheets for all Units offered in response to this Bid Solicitation are/were valid and accurate at the time of Quote opening. Vendor {Bidder} must provide the certification within 48 hours following a written request from the State.</i> <i>Manufacturer's certification shall be submitted on company letterhead and signed by an officer of the company."</i> Please see revision to the Bid Solicitation entitled "T2789 Revised Bid Solicitation 10.08.19."
19	4.4.5.2 State Supplied Price Sheet Instructions	The language in Bid Solicitation Section 4.4.5.2, Step 8 has been revised as follows: <i>"Step 8 – For price line one (1), the Vendor {Bidder} shall enter the specific manufacturer's option code for specified engine and automatic transmission. For example, in the case of Ford, a Vendor {Bidder} may enter 44W. If an automatic transmission or the specified engine is standard with the trim line or package code offered, the Vendor {Bidder} must enter the word 'included' in the field provided. <u>If a Vendor {Bidder} leaves the field blank, it shall mean that the Vendor {Bidder} is not offering the engine as specified and/or automatic transmission as part of its Quote price, thereby making it's Quote non-responsive.</u>"</i>

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		The following language has been added to Bid Solicitation Section 4.4.5.2: <i>“Step 13 – The Vendor {Bidder} shall check “Yes” or “No” as a response to the Customization Certification in the space provided on the State-Supplied Price Sheet. If the Vendor {Bidder} leaves this field blank, the State will determine that no customization is required to conform to the specifications.</i> <i>Step 14 - If the Vendor {Bidder} checks “Yes” as a response to the Customization Certification, the Vendor {Bidder} shall identify the specific components, features, upgrades, etc. included in the customizations(s) in the field provided on the State-Supplied Price Sheet.”</i> Previous Step 13 has been renumbered to Step 15. Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19”, which has been revised to say the following
20	4.4.5.4 Delivery Time And Cost	In section 4.4.5.4 it states a delivery timeframe of 180 days. Production schedules for any reputable aerial device manufacturer are up to 360 days and this is due in part to chassis lead times themselves taking up to and over 6 months. 1. Would it be possible to extend the delivery timeframe? 1. Yes. The language in Bid Solicitation Section 4.4.5.4 has been revised as follows: <i>“Unless otherwise noted elsewhere in the Bid Solicitation, or price sheet all delivery times for a completed Unit are 300 calendar days after receipt of order (ARO) and prices for items in Quotes shall be submitted Freight On Board (F.O.B.) Destination (300 calendar days ARO/F.O.B.). Quotes submitted other than 300 calendar days ARO/F.O.B. may be deemed non-responsive. The Vendor {Contractor} shall assume all costs, liability and responsibility for the delivery of merchandise in good condition to the State's Using Agency or designated purchaser. 300 calendar days ARO/F.O.B. does not cover "spotting" but does include delivery on the receiving platform of the Using Agency at any destination in the State of New Jersey unless otherwise specified”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
21	4.4.5.7 Price List And/OR Catalog Pricing	The language in Bid Solicitation Section 4.4.5.7 has been revised as follows: <i>“The Vendor’s {Bidder’s} signature guarantees that prices set forth within the applicable manufacturer's preprinted price lists and/or catalogs will govern for the period of the Blanket P.O. or, for chassis only, until the vehicle manufacturer updates its model year and issues a new options price list or unless otherwise stated in Section 5.2.1.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
22	6.7.1 Evaluation Of The Quotes	The following language has been added to Section 6.7.1:

#	Bid Solicitation Section Reference	Question (Bolded) and Answer
		<i>“After the Evaluation Committee completes its evaluation, it recommends to the Director for award the responsible Vendor(s) {Bidder(s)} whose Quote, conforming to this Bid Solicitation, is most advantageous to the State, price and other factors considered. The Evaluation Committee considers and assesses price, technical criteria, and other factors during the evaluation process and makes a recommendation to the Director. The Director may accept, reject or modify the recommendation of the Evaluation Committee. Whether or not there has been a negotiation process as outlined in Section 6.8 below, the Director reserves the right to negotiate price reductions with the selected Vendor(s) {Bidder(s)}.”</i> Please see revision to the Bid Solicitation entitled “T2789 Revised Bid Solicitation 10.08.19.”
23	State Supplied Price Sheet	The State Supplied Price Sheet has been revised to include required Engine Code information (see Option Codes for Engine and Automatic Transmission” as well as a Customization Certification and related information as applicable. Please see revision to the State Supplied Price Sheet entitled “T2789 Revised State Supplied Price Sheet 10.08.19.”