DEPARTMENT OF THE AIR FORCE
31ST FIGHTER WING (USAFE)

Combined Synopsis/Solicitation

Requirement Title: **31 CS – Airfield Systems Fiber Channel Banks Network Materials and Installation**

Solicitation Number: **FA568226QA050** **Amendment 1**

Solicitation Issue Date: **12 June 2026**

Response Deadline: ~~**25 June 2026**~~ **07 July 2026** no later than: 04:00 PM CET

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General Information

1. This is a combined synopsis/solicitation for commercial items prepared in accordance with the format in Subpart 12.202(b)(1) and supplemented with additional information included in this notice. This announcement constitutes the only solicitation; quotes are being requested and a written solicitation will not be issued.
2. This procurement is being conducted on a brand name basis. Only products manufactured by TC Communications will be accepted. Vendors are requested to demonstrate to be TC Communications Approved Distributors. Failure to provide this documentation will result in the vendor's offer being deemed non-responsive.
3. Due to the overseas location of this requirement, no set-aside will be used in accordance with RFO 19.000(b).
4. This solicitation is being issued as a(n) Request for Quote (RFQ).
5. This solicitation incorporates provisions and clauses by reference. Provisions and clauses are those in effect through the Revolutionary FAR Overhaul (RFO) and revised DFARS and DAFFARS Agency Deviations. The full text of provisions and clauses may be accessed electronically at https://www.acquisition.gov/far-overhaul
6. The North American Industry Size Classification (NAICS) code associated with this requirement is: **334511**
7. Product Service Code (PSC) associated is: **5995**
8. AWARD BASIS: Price and Other Factors
9. *Quotes validity: 60 Days*

Requirement Information

☒ Funds Available
☐ Funds Not Currently Available – Funds are not available at the moment, award is subject to availability of funds.

CONTRACT INFORMATION
Type of Contract: Firm Fixed Price

Invoicing Procedures: The contractor will submit invoices for payment electronically through the Procurement Integrated Enterprise Environment (PIEE) system (https://piee.eb.mil/piee-landing/)

The applied EURO / USD exchange rate will be 0.9303.

Items To Be Provided

Potential quoters are to quote on the following line item, quotes are due to this office no later than **NLT ~~25 June 2026~~ 07 July 2026 at 1600 hrs. Central European Time (CET)** to the above POCs.

It is solely the contractor's responsibility to make sure the Government has received their emails.

CLIN	DESCRIPTION	Estimated QTY	Unit Of Issue	Unit Price	TOTAL EUR
CLIN 0001	**Airfield Systems Fiber Channel Banks Network Upgrade:** Engineering, Furnishing, Installing and Testing (EFI&T) of a new transport equipment for radio, voice, and data requirements. Scope of delivery consists of two distinct systems replacing the existing manufacturer discontinued Time Division Multiplexing (TDM) Channel Banks with a new fiber optic transmission system (FOTS). The FOTS shall be for a total of Seven (7) Facilities. The Instrument Landing System (ILS) shelters consist of the Localizer (Loc) and Glideslope (GS). The Tactical Air Navigation (TACAN) is also on the Flight Line. The Ground/Air Transmitter/Receiver (GATR), Ramp Control (RAPCON), Tower and Alternate (Alt) Tower. All locations are on Aviano AB, IT. This CLIN includes all Material, Labor, Travel (to include air fare, per diem, auto rental), and Direct shipping cost as per items and cost breakdown in the Attachment 4 List of Materials and Services. Training is included in accordance with SOO para. 5.6.	1	Lot		
CLIN 0002	TC Communication manufacturer recommended spares package. Ref. to SOO para. 3.8	1	EA		
CLIN 0003	Spare FOTS Ref. to SOO para. 3.8	2	EA		
			TOTAL QUOTATION		

PROPOSED DELIVERY SCHEDULE AFTER RECEIPT OF ORDER:

DELIVERY LOCATION:
Direct shipping to:
31 LRS/LGRDDC
BLDG 1029 Unit 6108
Commercial Phone: +39 0434 30 8535
AVIANO AB, ITALY
33081 AVIANO (PN)

ATTN- Lane McFaddin, lane.mcfaddin@us.af.mil
31st Communications Squadron
Phone: +39 0434 30 7526

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Vendor Information

Company Name:			
Quoted By:			
Title:			
Phone:			
Email:		**CAGE Code:**	
Discount Terms:			

By the submission of this quote, the aforementioned Vendor acknowledges the solicitation and all of its amendments as well as takes no objections to the Solicitation's Provisions and Clauses.

Instructions to Quoters

52.212-1 Instructions to Offerors--Commercial Products and Commercial Services (Sep 2023) is hereby incorporated by reference, with the same force and effect as if it were given in full text. In addition to the following addendum, all terms and conditions of Revolutionary FAR Overhaul (RFO) 52.212-1 remain in effect. The following is tailored to this acquisition and is hereby added via addendum:

Clarification of language used: This solicitation is a request for quote (RFQ). If appearing in this solicitation, the terms "RFP" shall mean "RFQ", the words "proposal" or "offer" shall mean "quote", the word "offeror" shall mean "quoter" and the word "contract" shall mean "purchase order.".

The purpose of these instructions is to prescribe the format of the quotes in response to this Request for Quotations (RFQ) and describe the approach for the development and presentation of the request for quote data. This is designed to ensure the essential information required for evaluation is submitted. Submit quotations to the office specified in this solicitation no later than the time specified in this solicitation. Any offer, modification, or revision received after the time specified for receipt of offers is “late” and will not be considered unless it is received before award is made and the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition. However, a late modification of an otherwise successful offer that makes its terms more favorable to the Government will be considered at any time it is received and may be accepted. In order to be determined responsive, an offeror must submit all documentation to demonstrate the following:

a. A Cover Letter which shall include the Offeror's points of contact with e-mail address and phone number who are authorized to contractually obligate the company and expiration date of the quote (quote must have a 60 days validity).
b. Acknowledgement of compliance with all solicitation terms and conditions.
c. Acknowledgement of all solicitation amendments.
d. PDF proving the Company registration with System for Award Management (SAM).

You may submit more than one quote and are encouraged to do so if an alternative satisfying the requirements of the solicitation exists and may be of interest to the Government.

Terms and content of your quote: Your quote must be based on the terms of this RFQ. We may reject any quote that does not meet these terms in every respect.

Warranty: The quoter is requested to provide a minimum of a one-year warranty or manufacturer’s standard commercial warranty, whichever is longer, as a separate document that shall be included in the final contract by attachment.

The Contracting Officer may request additional documentation or information from any or all prospective contractors, to include: references to current or former customers who will attest to the quality of your product or service, evidence of the contractor's ability to comply with the delivery or performance schedule, information regarding the contractor's organization, experience, accounting and operational controls, technical skills, technical literature, and facilities, or any other documentation and information that might be necessary to determine the contractor's capacity for work.

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Issuance of Purchase Order: The Government intends to evaluate quotations and issue a purchase order based on the initial quotations received. Therefore, the offeror's initial quotation should contain the offeror's best terms. The Contracting Officer may reject any or all quotes. After the evaluation of initial quotes received, the Contracting Officer may negotiate final terms with one or more offerors of the Government's choice before issuing a purchase order. The Contracting Officer will not negotiate with any offerors other than those of the Government's choice and will not use the formal source selection procedures described in RFO Part 15. The Contracting Officer will issue a purchase order to the vendor in accordance with the evaluation criteria cited in 52.212-2 below.

The Government reserves the right to cancel this RFQ at any time prior to or after receipt of quotes. In the event the Government cancels this RFQ, the Government has no obligation to reimburse a quoter for any costs.

The contracting officer will NOT notify unsuccessful quoters who responded to this solicitation. Quoters may request information on purchase order resulting from this solicitation from the contracting officer.

All submissions shall be referencing the solicitation number **FA568226QA050**, including the company information and point of contact, phone number, and e-mail address. Quotes shall be submitted digitally by email ONLY prior to the time set for quotes closing date to the above POCs.

Address any questions or concerns to the Contracting Office. The subject of the email shall be "Questions - **FA568226QA050**". Questions shall annotate a reference to the specific combined synopsis element to which they pertain. All questions submitted to the above POCs by 18 June 2026 at 1600 hrs. CENTRAL EUROPEAN TIME (CET), will be taken into consideration and answered.

It is solely contractor's responsibility to make sure the Government has received their emails. When sending multiple e-mails, please numerate them, 1 of #, 2 of #, etc. It is also recommended to keep size of the pictures provided at minimum but still showing a good quality detail. If practicable, it is suggested to consolidate them in a PDF file.

In addition to the requirements outlined above required to determine responsiveness of prospective quoters, the quote shall consist of two (2) additional separate factors:

I - TECHNICAL

The technical factor of quotation shall be clear, concise, and shall include detail for effective evaluation and for substantiating the validity of stated claims. The proposal shall not simply rephrase the Government's requirements but rather provide convincing rationale to address how the Offeror's intends to meet these requirements. Offerors shall assume the Government has no prior knowledge of their facilities or experience and will base its evaluation on the information presented in the Offeror's proposal. Elaborate brochures or documentation, detailed artwork, or other embellishments are unnecessary and are not desired. Each Offeror's proposal shall present the capability of the offeror to successfully meet the needs of the Government based upon the following documents:

a. DESIGN. The proposal shall provide an approach for satisfying the technical objectives as identified in the SOO. The approach shall provide sufficient detail to clearly demonstrate the Offeror's understanding and ability to accomplish the task. Specific details shall be provided to demonstrate the following criteria are satisfied:
   i. A design detailed sufficiently to demonstrate that the objectives of the SOO are satisfied.
   ii. List of materials, including the material specifications and pricing data per material item.
   iii. The contractor shall provide a list of all codes, standards and specifications used to implement this project/task order.
   iv. The contractor shall provide a methodology and schedule of testing the installed system. The contractor shall also provide a description of the method that will be used to correct any unsatisfactory test results.

b. QUALITY CONTROL PLAN. The proposal shall provide a quality control plan clearly identifying the measures to be taken to ensure the quality of work, including on-site and off-site technical and administrative support.

c. STAFFING PLAN. The proposal shall provide a staffing plan identifying the proposed staffing mix to assure support for the project. The staffing plan will include proposed labor categories, experience, security clearances, and technical certifications of management and installation personnel for both on-site and off-site locations.

d. SCHEDULE. The proposal shall provide an installation schedule identifying the applicable milestones for the project through completion to include any required data submittals.

II - PRICE
Fixed Priced Quote: the resultant contract will be Firm-Fixed Priced. Multiple awards will not be considered. Accordingly, quoted prices shall be fixed, and not subject to revision and/or negotiation if selected for contract award. The CLINs of present solicitation must be provided filled in with UNIT and TOTAL amounts. It is also required to return the **Attachment 4 List of Materials and Services** duly filled in to show the breakdown prices. The quote must be submitted in U.S. Dollar currency. Prices must be exclusive of I.V.A. Tax pursuant to art. 72 of the Decree Law No. 633, dated 26 Oct1972. Offeror should provide method of payment accepted, via Electronic Funds Transfer (EFT).

Service will be executed upon authorization of Government personnel only.

(End of Addendum to 52.212-1)
(End of Provision)

Evaluation Criteria

52.212-2 Evaluation--Commercial Products and Commercial Services (Nov 2021) – ADDENDUM

BASIS FOR CONTRACT AWARD: This is a commercial service acquisition under the authority of RFO Part 12, Acquisition of Commercial Products and Commercial Services. Government evaluation will be conducted on received quotation considering the evaluation factors listed herein. Consistent with simplified procedures the quotation will be evaluated in accordance with RFO 12.203(c)(2). Comprehensive evaluation will be utilized whereby the government will scrutinize received quotation meeting the requirements as defined in Addendum to 52.212-1 and 52.212-2. The government reserves the rights to determine the awardee's offer as advantageous by providing the required services or exceeding the minimum standards, even though not being required to do so.

This selection will be based on an integrated evaluation of the factors as described below.

I: Technical
II: Price

I Technical evaluation:

The technical evaluation provides an assessment of the Offeror's demonstrated understanding and capability to meet the Government's requirements and will be rated on an acceptable/unacceptable basis at the subfactor level IAW the criteria provided for each subfactor. The government will evaluate each proposal against the entire SOO; however, the following factors will be evaluated more closely:

DESIGN. This sub factor is met when the Offeror provides a detailed installation plan that demonstrates a comprehensive and effective approach for accomplishing the objectives of the SOO specifically as identified below:

a. A design that sufficiently demonstrates that all aspects of the SOO are clearly understood by addressing each entry in SOO. Vendors proposal provides a paragraph cross reference to contractors' proposal.
b. List of materials, including the material specifications and the lead times for the materials required under the contractors' proposal.
c. A sound methodology and time schedule for testing the system. Proper resolutions of unsatisfactory test results and timeline for correcting any deficiencies.

QUALITY CONTROL PLAN. This sub factor is met when the Offeror provides a quality control plan that includes quality control definition, approach for quality control and how it will be applied, and methods for handling deficiencies.

STAFFING PLAN. This sub factor is met when the Offeror provides a staffing plan that meets the following criteria:

a. A description of labor categories, number of personnel in each category, and short position title(s) indicating a sufficient number of on-site/off-site personnel in each category required to meet all contractual requirements.
b. Evidence of training, experience, qualifications, certifications, and security clearances of the proposed on-site/off-site personnel.

SCHEDULE. This sub factor is met when the Offeror provides

a. A schedule identifying the applicable milestones of the project through completion to include any required data submittals IAW SOO Section 5.
b. Period of Performance for the project shall be determined based on the proposed schedule and actual contract award date.

A failure in one or more of the four Technical subfactors will result in an unacceptable rating for the Technical Factor.

II Price Evaluation:

The reasonableness of the quotation will be determined on the total evaluated price (TEP). Quoter should give her/his most competitive price. As this requirement is commercial and will result in a "firm-fixed-price", a comparison of quoter's total price with other Government contracts for a comparable effort may be conducted for price analysis, in determining the price fair and reasonable. If such comparison is not viable, price analysis will be conducted to determine the reasonableness of the Offeror's price proposal. It is anticipated that price reasonableness will be determined by adequate competition. The Government may determine that the offer is unacceptable if the prices are significantly unbalanced.

IMPORTANT NOTE: The listing above IS NOT in any order of importance.

(End of Addendum to 52.212-2)
(End of Provision)

Attachments

Attachment 1 Clauses, Provisions, and other Terms and Conditions
Attachment 2 Fiber Channel Banks SOO_20260225 (FINAL) V2
~~Attachment 3 SOO Table 1 Buildings Floor Plans~~ Attachment 3 SOO Table 1 Buildings Floor Plans Rev.1
Attachment 4 List of Materials and Services