No.	Description	Comentarios / Comment	Question	Procurement & Requestor Answer
1	SOW Technical Specifications CLIN 001	Armor level: • Must protect against high power weapons up to 9mm / 44 Magnum. • Military grade ammunition - Full Metal Jacket • Bullet velocity of 420 m/s ± 15 m/s • Minimum resistance of 3 shots in a maximum area of 1ft2 - Underbody blast protection: reinforced floor protection against at least one (1) grenade DM51 for terrain damage	To avoid any confusion, would the government specify the appropriate armor standard for the listed specifications?	The Government's requirement is not standard-based; it is performance-based. Any solution that meets or exceeds the specified level of protection will be considered acceptable
2	SOW Technical Specifications CLIN 001	Wheels and tires (4 EA plus 1 EA spare): High load capacity wheels with Run-Flat system. Plastic material	Natural Reinforced Elastomer run flats will generally perform better due to their superior flexibility, heat resistance, and durability. Would the government consider run flats made from Natural Reinforced Elastomer?	Elastomer is an acceptable material, subject to the completed vehicle meeting all specified protection level requirements
3	SOW Technical Specifications CLIN 001	Armored bulkhead door - internal additional fifth door ("manpara") - It must maintain the 3rd row of seats (7 pax).	What standard should the armored bulkhead door meet? Should it be armored to the same specifications as the rest of the cabin?	Yes, same level of protection
4	SOW Technical Specifications CLIN 001	Two-way intercom PA system, minimum 100 watts.	Should the PA system be exposed or concealed on the vehicle?	Concealed
5	SOW Technical Specifications CLIN 001	Horizontal Dual Color LED Strobe Light blue and red, radiator grill and tail gate.	Must the horizontal dual-color LED strobe lights (blue/red) installed on the radiator grille and tailgate be certified by a Colombian authority or comply with a specific technical standard (e.g., NTC, transit resolution)? Must they remain visually discreet when inactive, consistent with the SOW's requirement for nondescript vehicles?	The horizontal dual-color LED strobe lights (blue/red) must comply with Colombian legislation for official vehicles and must remain visually discreet when inactive.
6	Subcontracting Clause	Prior to award, the U.S. Government reserves the right to visit the manufacturer's plant or subcontractor's plants to verify that meet the technical requirements of the RFQ and determine verify that the items or goods and services offered complies RFQ and determine adequate contractor's responsibility	Must the armoring subcontractor hold a valid and current authorization from the Colombian Superintendencia de Vigilancia y Seguridad Privada at the time of offer submission, or is it sufficient to hold it at the time of vehicle delivery? Additionally, must the offeror demonstrate that the armoring subcontractor has prior experience executing armoring contracts for Colombian State entities (e.g., Policia Nacional, Armed Forces, or equivalent) within the last three (3) years?	The subcontractor must hold a valid and active certification from Superintendencia at the time of offer submission. Experience is a relevant factor; however, it is not required to have been gained through contracts with Colombian State entities or military forces.
7	Subcontracting Clause	Seller shall provide in its proposal details of its subcontractors, including contacts and references/recommendations	What specific documentation must the offeror include in the proposal to demonstrate the technical capacity of the armoring subcontractor? Is a letter of intent sufficient, or does the Government require prior contracts, Superseguridad certificates, detailed armoring process technical sheets, and verifiable references?	A simple letter of intent is not sufficient to demonstrate technical capacity. In accordance with the solicitation instructions, the offeror must provide concrete evidence of the subcontractor's ability to perform the work and comply with all local laws. At a minimum, the proposal must include: 1.A copy of the subcontractor's valid and active authorization/certification from the Superintendencia de Vigilancia y Seguridad Privada (which must be active at the time of offer submission). 2.Verifiable contacts and references/recommendations for the proposed subcontractor. 3.Sufficient technical documentation (such as detailed technical sheets or ballistic test data) demonstrating that the subcontractor's armoring process and materials meet or exceed the performance and protection levels required by the technical specifications.
8	INSPECTION AND ACCEPTANCE	"The final inspection and acceptance of ALL items shall be performed by the U.S. government and CNP,upon their arrival to the CNP, in Colombia." "INL and CNP, will have 10 days (Calendar Days) to inspect and accept all items after arrival"	Will all items be accepted immediately after arrival, or after ten days"? If after ten days, who will be responsible for safeguarding the vehicles? Will the government reserve the right to award the CLINS independently?	The vendor must coordinate in advance with the COR/POC for the on-site delivery of the vehicles, ensuring the process is completed in the shortest time possible. All charges incurred prior to delivery shall be the sole responsibility of the vendor
9	INL SOURCE-NATIONALITY RESTRICTIONS	Except as may be specifically approved by the contracting officer, the contractor must procure all commodities (e.g., equipment, materials, vehicles, supplies) and services (including commodity transportation services) in accordance with the requirements at 22 CFR part 228 "Rules on Procurement	22CFR part 228 presumes Principal Geographic Code 937, which limits the procurement of the vehicles, and all materials required for the modifications to the vehicles be manufactured in the United States, Colombia, and developing countries, excluding advanced developing countries. Will the government change the Principal Geographic Code to 935 to allow the purchase of vehicle or materials that are not manufactured in the United States, Colombia, or developing countries? If the code cannot be	DEA has a approved waiver for local purchase

		of Commodities and Services Financed by USAID.”	changed, will the government provide waivers for the vehicles or the additional components?	
10	BALLISTIC STANDARD	. — Please confirm the intended protection standard by name (e.g., CEN 1063 BR4, NIJ level, or other). The caliber/velocity description in the RFQ appears to correspond to B4/BR4	please confirm so we can ensure the correct certification is referenced.	The Government's requirement is not standard-based; it is performance-based. Any solution that meets or exceeds the specified level of protection will be considered acceptable
11	EMISSIONS —	N/A	Please specify the applicable Colombian emissions regulation or standard (CAREC resolution number, ICONTEC standard, or equivalent) that vehicles must comply with.	If DIESEL, vehicles must comply with the Euro VI technology as per Colombian law (Law 1972 of July 18, 2019)
12	REGISTRATION PROCESS	N/A	Will CNP facilitate the special-plate vehicle registration process, or is the supplier required to complete registration independently prior to delivery acceptance?	The vendor shall complete the special-plate registration process under the authorization and supervision of the police.
13	ARMORING AUTHORIZATION	N/A	Will CNP or INL assist the supplier in obtaining the Superintendencia de Vigilancia y Seguridad Privada armoring authorization, or is this entirely the supplier's responsibility	This entirely the vendor's responsibility
14	SOW Technical Specifications	The technical specifications mention the first maintenance at 10,000 km; this is unclear, as according to the maintenance manual, three maintenance checks are performed within the specified mileage: the first at 1 month, the second at 5,000 km, and the third at 10,000 km. Similarly, it is unclear whether the contractor is responsible for the cost of these.	We respectfully request clarification as to whether the Entity/Government will assume the costs associated with the vehicle maintenance services, or whether such costs shall be borne by the contractor up to 10,000 kilometers of vehicle operation. If these costs are the responsibility of the contractor, please confirm whether they must be included in the quoted price. Additionally, we kindly request that the solicitation specify that three (3) preventive maintenance services are required, in accordance with the manufacturer's maintenance schedule and instructions set forth in the vehicle owner's manual.	OEM maintenance is required for the first 10,000 km of vehicle operation and must be included in the quoted price
15	PAYMENT PROCESS	The solicitation states that payment will be made upon satisfactory delivery and acceptance; however, it does not specify whether payment will be made for the total quoted amount upon completion and acceptance of all vehicles, or whether payment will be made individually for each vehicle upon satisfactory delivery and acceptance at its respective destination. This clarification is particularly important given that two (2) of the required vehicles do not require an armoring process and, therefore, can be delivered significantly earlier than the armored vehicles.	We respectfully request clarification regarding the applicable payment terms, specifically whether payment will be made on a per-vehicle basis upon satisfactory delivery and acceptance of each vehicle, or only upon completion and acceptance of all vehicles under the contract. Additionally, considering that the procurement of the vehicles and the raw materials required for the armoring process involves a substantial upfront investment, we kindly request that the Government evaluate the possibility of authorizing an advance payment of fifty percent (50%) of the contract value to facilitate the timely purchase of the vehicles, materials, and supplies necessary to initiate the armoring process.	The Government confirms that partial deliveries are permitted. The contractor may invoice on a per-vehicle basis upon successful delivery and acceptance of each individual vehicle by the Government, provided partial deliveries are previously authorized in writing by the procurement and contracts area. However, the request for a 50% advance payment is denied. In accordance with the solicitation's Evaluation Factors and instructions, no advance payments are allowed. The Government shall pay the contractor as full compensation for all work required, performed, and accepted, 30 days after receipt of a proper invoice for the delivered and accepted items.
16	SOW Technical Specifications	N/A	As part of the process for applying for vehicle armoring with the Superintendency of Surveillance and Private Security, we would like to inform you that the company has no control over the response time of the agency issuing this decision; therefore, the delivery time for the vehicle, including the armoring entry on the vehicle registration, may vary; This implies that there would be no breach of contract on the part of the contractor, as the issuance of said document depends on the efficiency and adherence to response times of the public entity.	Based on prior government procurement experiences and time studies with the relevant intervening entities, 180 days is considered a reasonable timeframe to fulfill the requirements of the solicitation. Nevertheless, should any unforeseen issue arise, the contractor must notify the government immediately

17	PAYMENT PROCESS & TAXES	With respect to the taxes, fees, and contributions associated with the procurement, registration, and armoring of the referenced vehicles, it is unclear whether departmental stamp taxes, local contributions, or other administrative charges are applicable in each of the cities where the vehicles will be registered and delivered.	We respectfully request clarification as to whether this procurement is exempt from the payment of departmental contributions, stamp taxes, withholding taxes, or similar charges, considering that the vehicles will be registered in the name of the POLICIA NACIONAL DE COLOMBIA.	The U.S. Government is exempt from certain taxes (such as VAT/IVA) by virtue of a bilateral agreement with the Government of Colombia. In accordance with Section 3.0 (Value Added Tax) of the RFQ, INL Bogota will issue an exemption letter (Exención de Impuesto) to the awardee. These invoices are issued in the name of the American Embassy. However, we endorse them over to the Colombian National Police so that the vendor can carry out the vehicle title and registration procedures. However, the contractor—not the U.S. Government—is solely responsible for coordinating directly with the Government of Colombia to determine the applicability of any specific departmental contributions, stamp taxes, withholding taxes, or vehicle registration fees. In accordance with Section 1.0 (Type of Contract) and FAR 52.212-4(k), the quoted firm-fixed-price must include all direct and indirect costs, overhead, and all applicable taxes and duties from which the U.S. Government is not exempt. The Government will not adjust the contract price to reimburse the contractor for taxes. ****PLEASE CHECK AND VERIFY THIS RESPONSE (Used Section I – The Schedule of the RFQ to answer)****
18	CLIN 1 – Vehicle Equipment	N/A	1.Regarding the OEM fog lights, would LED fog lights be acceptable?	Yes
19	CLIN 1 – Vehicle Equipment	N/A	2.Regarding the vehicle trunk storage box, please confirm the specific material, dimensions, and any additional technical specifications. If possible, could you also provide a reference image?	The storage compartment shall be constructed of plastic material, or an equivalent, capable of accommodating all safety kit items and accessories.
20	CLIN 1 – Vehicle Equipment	N/A	3.Is it possible to make partial deliveries and invoice accordingly for the units delivered?	The Government confirms that partial deliveries are permitted under this contract. The contractor may invoice for each unit upon successful delivery and acceptance by the Government, in accordance with the payment terms and acceptance procedures set forth in the solicitation documents.
21	CLIN 1 – Vehicle Equipment	N/A	4.Will a pre-delivery inspection or review be conducted before the final acceptance of the vehicles?	Yes, in coordination with the COR and DEA
22	CLIN 2 – Vehicle Equipment	N/A	5.The solicitation requires five (5) heavy-duty floor mats. However, this type of vehicle only has seating for two passengers, while the remaining rear area is designated for cargo. Please confirm whether five (5) mats are indeed required and whether any of them are intended as replacement mats.	(5) heavy-duty floor mats, 2 front, two middle and cargo area
23	CLIN 2 – Vehicle Equipment	N/A	6.Regarding the vehicle trunk storage box, please confirm the specific material, dimensions, and any additional technical specifications. If possible, could you also provide a reference image?	The storage compartment shall be constructed of plastic material, or an equivalent, capable of accommodating all safety kit items and accessories.
24	SOW Technical Specifications	N/A	1.Please confirm whether the required armored vehicle protection must be certified under a specific standard, such as NIJ Level IIIA, or whether compliance with the ballistic threats listed in the solicitation is sufficient.	DEA is not asking for a standard; DEA is asking for a level of protection
25	SOW Technical Specifications	N/A	2.Please confirm whether the reinforced floor protection must be supported by a specific test report or certification, including the DM51 grenade requirement.	The armoring must be certified by Superintencia de Seguridad
26	SOW Technical Specifications	N/A	3.Please confirm whether lightweight armor materials such as aramid, Kevlar, or UHMWPE are acceptable, provided the completed vehicle meets the required protection level	Ballistic material for opaque areas: must be steel or equivalent - soft materials allowed 30% max of non-ferrous material.
27	SOW Technical Specifications	N/A	4.Please confirm whether the armoring may be completed by a certified armoring company in Colombia, provided all required Colombian armoring authorization and documentation is delivered.	Yes, must be a certified armoring company in Colombia
28	SOW Technical Specifications	N/A	6.Please confirm whether the 48 hour repair response requirement applies only to the listed delivery cities or to any later operating location assigned by CNP DIRAN.	Vehicles will be assigned a fix locations, is required to have reprecentation on the listed cities
29	SOW Technical Specifications	N/A	7.Please confirm the procedure if a warranty repair requires imported replacement parts that are not available locally within the 48 hour repair period.	Vehicles will be assigned to a fixed location; therefore, the contractor is required to maintain representation in each of the listed cities
30	SOW Technical Specifications	N/A	8.Since the exact delivery addresses will be provided after award, please confirm whether offerors should price delivery based on delivery within the listed cities only, or to any location within the applicable municipality or nearby operational area.	Delivery within the listed cities only

31	SOW Technical Specifications	N/A	9.Please confirm whether vehicles may be sourced locally through authorized dealers in Colombia, provided all customs, registration, warranty, and documentation requirements are met.	Yes
32	SOW Technical Specifications	N/A	10.Please confirm whether the vehicle models identified in the solicitation are examples only, and whether equivalent models that meet or exceed the specifications will be accepted.	Yes, the vehicle models identified in the solicitation are provided for reference purposes only. Equivalent models that meet or exceed the stated specifications will be considered acceptable
33	SOW Technical Specifications	N/A	11.Please confirm whether the most recent available model year at the time of delivery will be accepted.	Yes, the most recent available model year at the time of delivery is acceptable
34	SOW Technical Specifications	N/A	12.Please confirm whether all four armored vehicles must be from the same manufacturer and model line, or whether different models may be proposed if they meet the technical requirements.	The Government hereby confirms that offerors are not restricted to a single manufacturer or model line for the four (4) required armored vehicles. Various models may be proposed, provided that each vehicle individually meets or exceeds the technical specifications, performance standards, and all other requirements set forth in the solicitation documents. Acceptance of any proposed model shall be subject to Government review and approval prior to award
35	SOW Technical Specifications	N/A	13.Please confirm whether substitution of vehicle models will be permitted after award if a proposed model becomes unavailable due to manufacturer discontinuation or supply chain constraints.	The Government hereby confirms that substitution of vehicle models following contract award shall be permitted solely in cases where a proposed model becomes unavailable due to manufacturer discontinuation or documented supply chain constraints beyond the contractor's control. The contractor shall notify the Contracting Officer in writing immediately upon becoming aware of such unavailability. Any proposed substitute model must meet or exceed all technical specifications, performance standards, and requirements set forth in the solicitation documents. No substitution shall be implemented without prior written approval from the Contracting Officer
36	SOW Technical Specifications	N/A	14.Please confirm whether bidders are required to be authorized dealers, manufacturers, or certified distributors of the proposed vehicles, or whether resellers and integrators are acceptable.	Vendor are not restricted by business classification or dealer status when sourcing the proposed vehicles. The Government will accept vehicles procured from any legally authorized source, including resellers and integrators, provided that the proposed vehicles meet or exceed all technical specifications and requirements set forth in the solicitation. Offerors remain solely responsible for ensuring that all vehicles are procured through legitimate and legally compliant channels, and that full manufacturer warranty, documentation, and support are provided at the time of deliver
37	SOW Technical Specifications	N/A	Can I get a quote for vehicles that are originally from Argentina?	Vendor are not restricted by business classification or dealer status when sourcing the proposed vehicles. The Government will accept vehicles procured from any legally authorized source, including resellers and integrators, provided that the proposed vehicles meet or exceed all technical specifications and requirements set forth in the solicitation. Offerors remain solely responsible for ensuring that all vehicles are procured through legitimate and legally compliant channels, and that full manufacturer warranty, documentation, and support are provided at the time of deliver
38	CONTRACTUAL PART	N/A	Concerning the requirements of 22 CFR Part 228, “Rules on Procurement of Commodities and Services Financed by USAID,” I am writing to request guidance regarding the eligibility of applicable INL waivers for the vehicles requested in this RFQ	Yes, there is an approved waiver for this requirement. In accordance with the Statement of Work's requirement for nondescript, locally common vehicles, the Requesting Agency has an approved waiver for the local purchase of these vehicles. This approved waiver permits the local procurement and armoring of the requested vehicles from authorized sources.
39	CONTRACTUAL PART	N/A	Specifically, is there an active INL blanket geographic code waiver that would cover locally procured, U.S.-manufactured vehicles armored in Colombia? If so, could you please provide the applicable waiver number? If no blanket waiver is available, will the Government provide written approval authorizing a U.S.-manufactured chassis to be locally armored in Colombia and supplied for this project?	Yes, the requesting agency has an approved Source Origin Waiver specific to this requirement. The approved waiver authorizes a shift to Geographic Code 935 (Special Free World) for the local purchase of these vehicles. It also specifically waives the U.S.-manufactured motor vehicle restrictions of Section 636(i) of the Foreign Assistance Act to allow for the procurement of locally common vehicles. Because this waiver applies to the entire solicitation, the Government will not issue separate, individual written approvals for specific chassis. Any proposed vehicle will be accepted provided it complies with Geographic Code 935 and meets all technical specifications outlined in the RFQ

40	CONTRACTUAL PART	N/A	Additionally, concerning the recommended Toyota Fortuner: as the vehicle is manufactured in Argentina, it may not qualify under Geographic Code 937 and could therefore present a source/origin compliance issue if supplied under that authority. Can you please confirm whether this procurement will instead fall under Geographic Code 935, or whether another applicable waiver or exception applies that would permit this vehicle?	Yes. The Government confirms that there is an approved Source Origin Waiver for this procurement that authorizes Geographic Code 935 (Special Free World). Under this waiver and the Geographic Code 935 designation, vehicles manufactured in Argentina—such as the Toyota Fortuner—are permitted, provided the proposed vehicle meets or exceeds all other technical specifications and requirements set forth in the solicitation.
41	CONTRACTUAL PART	N/A	We are familiar with bidding on INL work my inquiry was more about the contract being just a full and open vs using the INL FA6 contract.	The Government evaluates each requirement individually to determine the best acquisition strategy. In accordance with the Competition in Contracting Act (CICA), which establishes full and open competition as the baseline standard for Federal procurements, the Government determined that a full and open competition on the open market was the most appropriate strategy for this requirement. This approach ensures the Government can meet the requesting agency's unique local procurement requirements, mission objectives, and critical delivery timeframes.
42	CONTRACTUAL PART	N/A	We are a prime on the INL FA6 contract and was curious to why this contract wasn't used for this solicitation and what goes into a program office putting something out full and open, set-aside, or put onto a contract?	During Acquisition Planning and Market Research, the Government evaluates each requirement individually to determine the best acquisition strategy, considering mandatory sources, existing IDIQ vehicles, and small business set-aside viability. Under CICA and FAR 6.101, full and open competition is the Federal baseline standard, and the Government determined it best met the requesting agency's unique local delivery timeframes and mission objectives.
43	CONTRACTUAL PART	N/A	Can you tell me if you have received sufficient and valid quotes for this requirement? I have a special product that is very cost-effective, discrete, and built like a tank to B7 armor capabilities, that I would love to provide for your review.	The Government cannot disclose information regarding the number, identity, or status of quotations received prior to contract award to protect the integrity of the competitive procurement process. Regarding your proposed product: The Government does not pre-review or pre-evaluate individual products outside of the formal solicitation process. As previously stated, the Government's armoring requirement is performance-based, and any solution that meets or exceeds the specified level of protection will be considered acceptable. If you wish to offer this product, you must submit a complete quotation in accordance with the Quote Preparation Instructions (Section V) of the RFQ Letter no later than 04:00 pm local (Bogota, Colombia) time on July 15, 2026.