Fair Opportunity Proposal Request (FOPR)
Amendment 02
FOPR# FA853226R0002
Instructions to Offerors/Basis of Award
21 May 2026

1. Proposal Submission.

A. This is a competitive selection conducted in accordance with (IAW) Federal Acquisition Regulation (FAR) Part 16.505(b)(1). Orders placed under FAR 16.505 IDIQ contracts are not source selections and are not subject to FAR 15.3 procedures. Accordingly, issuance of an order under this Fair Opportunity Proposal Request (FOPR), should an award be made, shall follow the ordering procedures outlined in FAR 16.505, as supplemented and as follows the stated ordering procedures within Eglin Wide Agile Acquisition Contract (EWAAC) Indefinite-Delivery Indefinite Quantity (IDIQ) contract.

B. The proposal submitted in response to this FOPR must comply with the terms and conditions of the EWAAC multiple award Indefinite-Delivery Indefinite-Quantity (IDIQ) contract, requirements as stated in the FOPR and attachments and the Statement of Work (SOW). All claimed capabilities to meet the requirements shall be realistic and are subject to verification by the Government. Non-conformance with these instructions may result in rejection of the proposal, an unfavorable proposal evaluation, or being deemed ineligible for award.

C. Offerors shall clearly identify any exception to the terms and conditions and shall provide complete supporting rationale. The Government reserves the right to determine any such exceptions are unacceptable. Any exception determined unacceptable by the Government may result in the Offeror's proposal being determined unacceptable and ineligible for award. This information shall be provided in the format and content of the table below within the Offeror's proposal cover letter. If no exceptions are taken, include a statement stating so within the proposal cover letter.

FOPR Exceptions			
FOPR Document	Page/ Paragraph	Requirement/ Portion	Rationale
PWS, ITO, Evaluation Factor, etc.	Applicable Page and Paragraph Numbers	Identify the requirement or portion to which exception is taken	Describe why the requirement can/will not be met

D. The proposal shall be clear, concise, and shall include sufficient detail for effective evaluation and for substantiating the validity of stated claims. The proposal should not simply rephrase or restate the Government's requirements but, rather, shall provide convincing rationale to address how the Offeror intends to meet these requirements. Offerors shall assume that the Government has no prior knowledge of their facilities or experience and will base its evaluation on the information presented in the Offeror's proposal.

E. Discrepancies. If an Offeror believes the requirements in these instructions contain an error, omission, or are otherwise unsound, the Offeror shall immediately notify the Procuring Contracting Officer (PCO) in writing with supporting rationale as well as the remedies the Offeror is asking the PCO to consider as related to the omission or error.

F. Use of Non-Government Advisors. Offerors are advised that technical and cost/price data submitted to the Government in response to this FOPR may be released to non-Government advisors for proposal review and analysis. All non-Government advisors have signed non-disclosure statements. The non-Government advisor support will be provided by Julius Brown, federal contractor. Offerors shall complete paragraph (2) below or provide written objection to disclosure as indicated in paragraph (1) below. If the Offeror objects to disclosure of a portion of the proposal, the consent in (2) should be provided for the remainder of the proposal. Include either paragraph (1) or (2) below, completed as applicable, within the proposal cover letter.

(1) Any objection to disclosure:

(i) Shall be provided in writing to the Contracting Officer within ten (10) days of FOPR issuance; and

(ii) Shall include a detailed statement of the basis for the objection. The detailed statement shall identify the specific portions of the proposal the Offeror objects to disclosure to non-Government advisors.

(2) I understand technical and cost/price data submitted to the Government in response to this FOPR may be released to non-Government advisors. I consent to release of any (unless objection is provided in (1) above) proprietary, confidential, or privileged commercial or financial data provided by the firm(s) named below in response to this solicitation, to non-Government advisors for review and analysis:

Firm:
Name (individual authorized to commit firm):
Title:
Date of Execution:

G. The Period of Performance will be from the date of award to three (3) years from the date of award. The first year will be the basic order period and consist of the first five (5) units to be delivered as initial production test units. A minimum of fifty (50) units will be procured during the first option year, and the remaining thirty-eight (38) units or any amount that equals ninety-three (93) total units will be procured during the second option year. All prices will be Firm-Fixed Price. For evaluation purposes, please submit prices according to the chart below, which details the CLIN structure for the parts and data to be procured.

CLIN/SubCLIN	**Quantity**	**Description**
CLIN 0001	5 EA	Preproduction Units
CLIN 0002	1 LO	Preproduction Test Report
CLIN 0003	1 LO	Preproduction Test Data
CLIN 0004	50 EA	Production Units
CLIN 0005		DATA
SubCLIN 0005AA	24	ELIN A001 Contractor's Progress/Status Report (Monthly)
SubCLIN 0005AB	TBD	ELIN A002 Test Procedure
SubCLIN 0005AC	TBD	ELIN A003 Test/Inspection Report
SubCLIN 0005AD	TBD	ELIN A004 Engineering Change Proposal
SubCLIN 0005AE	TBD	ELIN A005 Notice of Revision
SubCLIN 0005AF	TBD	ELIN A006 Request for Variance
CLIN 1001	38 EA	Option Year 1 Production Units

Please enter proposed Unit Prices below. The USG will calculate the TEP by multiplying the Unit Price by the Qty to determine the lowest proposed offer.

CLIN/SubCLIN	**Quantity**	**Unit Price**	**Total Evaluated Price (TEP)**
CLIN 0001	5 EA		
CLIN 0002	1 LO		
CLIN 0003	1 LO		
CLIN 0004	50 EA		
CLIN 0005			
SubCLIN 0005AA	1 LO		
SubCLIN 0005AB	1 LO		
SubCLIN 0005AC	TBD		
SubCLIN 0005AD	TBD		
SubCLIN 0005AE	TBD		
SubCLIN 0005AF	TBD		
CLIN 1001	38 EA		

H. Proposal Submission. Each Offeror shall submit proposals through the EWAAC portal in response to this FOPR and directly to the Contracting Officer, Becky Janssen at

kimberly.janssen@us.af.mil and Contract Specialist, Teisha Brown at teisha.brown@us.af.mil to ensure retrieval. The Contractor shall submit proposals for consideration no later than 1:00pm (Eastern Standard Time), **30 Jun 2026**. Only one (1) proposal shall be submitted, per company, in response to this requirement. Proposals received after the date/time specified will not be evaluated. In accordance with FAR Subpart 4.8, the Government will retain one copy of all unsuccessful proposals. Unless the offeror requests otherwise, the Government will destroy extra copies of such unsuccessful proposals.

I. Offerors submitting a proposal in response to this FOPR shall submit a technical volume and a price proposal. All proposal information shall be submitted in either MS Word or PDF format except for Pricing information (Volume II). Text shall be single-spaced, on an 8 ½" x 11" sheet with a minimum one-inch margin all around. Font shall be no less than Times New Roman 10 pt. Pages shall be numbered consecutively within each volume. The page limits prescribed are maximum page limits for the technical volume. When both sides of a sheet display printed material, it shall be counted as two (2) pages. Cover pages, tables of contents, cross-reference matrix, tabs, and glossaries shall not be counted against prescribed page limits. Pages submitted in excess of these limits will not be read or considered in the Government's evaluation of the proposal. Pricing information shall be submitted in MS Excel format (Pricing Worksheet, Attachment 4, if used). Each volume shall be submitted as a separately labeled electronic file. Offerors must ensure that Pricing information is only included in Volume II. Do NOT include any Pricing information in Volume I. Submit your proposal electronically in accordance with the table below. All electronic submissions shall reference the complete FOPR number in the subject line.

VOLUME	REFERENCE	TITLE	MAXIMUM NUMBER OF PAGES
I		Cover Letter	No page limit
	Factor 1	Technical	See below
II	Factor 2	Price	No page limit

(1) Cover Letter shall include offeror's contract number, small business status/categories, company primary and alternate points of contact with email/phone and who is authorized to contractually obligate the company, CAGE Code, DUNS number, a statement that the company understands the requirements specified and will meet the performance standards and requirements therein, and a statement that the company does or does not take exception to any of the requirements of this order.

(2) The Technical Proposal should be specific and complete. Legibility, clarity, and coherence are very important. Your responses will be evaluated as either Technically Acceptable or Non-Acceptable. Provide as specifically as possible the actual methodology you would use for accomplishing/satisfying the technical rating. Address your technical solution for meeting or exceeding the government's minimum performance or capability requirements of the TDP. All the requirements specified in the solicitation are mandatory. By your proposal submission, you are representing that your firm will fulfil all the requirements specified in the solicitation. It is not necessary or desirable for you to tell us so in your proposal. Do not merely reiterate the objectives or reformulate the requirements specified in the solicitation.

(3) The offeror shall submit pricing information to support the completeness and reasonableness of their proposed prices for all CLINs. The pricing information submitted should fully support the SOW requirements for each major functional element specified in the SOW. A breakdown should be provided which shows the skill mix, labor categories, labor rates and position descriptions. Information shall be segregated by the performance periods, individual performance locations, and the total price for each CLIN as specified in the solicitation. Information shall also show the consolidated total price for performance.

2. Basis of Award:

A. Award will be made in accordance with the basic contract ordering procedures, the procedures specified in the FOPR and based on the lowest priced proposal meeting the acceptability standards for non-price factors. An order may be awarded to the contractor who is deemed responsible IAW FAR 9.1, as supplemented, whose proposal conforms to the FOPR's requirements (to include all stated terms, conditions, representations, certifications, and all other information required by the FOPR instructions) and is judged, based on the evaluation factors and subfactors, to represent the technically acceptable proposal with the lowest complete and reasonable price.

B. The Government will organize the proposals based on the lowest price and will evaluate the technical approach of the lowest priced offeror first. If the lowest priced offeror is technically acceptable, that offer represents the best value for the Government and the evaluation process ceases at this point. Award shall be made to that offeror without further consideration to any other offers.

C. The Government intends to make award based on the initial proposal submissions without conducting interchanges. Therefore, each offer should contain the Offeror's best terms from a price and technical standpoint. However, the Government reserves the right to hold interchanges

if, during the evaluation, it is determined to be in the best interest of the Government. Interchanges are fluid interaction(s) between the Contracting Officer (CO) and the contractors that may address any aspect of the proposal and may or may not be documented in real time. However, the Government reserves the right to conduct interchanges using Interchange Notices (IN). Offeror responses to INs will be considered in making the order selection decision. Interchanges may be conducted with one, some, or all offerors as the Government is not required to conduct interchanges with any or all contractors responding to this FOPR.

3. Evaluation Factors

A. Responses to this FOPR will be evaluated against the following factors and subfactors:

Factor 1: Technical
Factor 2: Price

FACTOR 1: Technical.

Sample: The technical proposal should demonstrate the contractor's ability to perform the technical requirements according to the SOW and TDP.

The following ratings will be utilized:

TABLE A – Technical Ratings	
Rating	Description
Acceptable	Proposal meets the requirements of the FOPR.
Unacceptable	Proposal does not meet the requirements of the FOPR.

FACTOR 2: Price.

A. Price proposals should support the proposed technical approach and will be evaluated for (1) Total Evaluated Price (TEP), (2) completeness, (3) reasonableness, and (4) unbalanced pricing. Offerors whose price is determined to be incomplete or unreasonable will not be considered for award.

B. The TEP will be calculated as the sum of the contractor's proposed prices for all of the CLINs in the chart under section 1 of this FOPR, which includes option quantities IAW FAR 52.217-7. Contractors will be required to submit pricing for the optional CLINs. Evaluation of these options shall not obligate the Government to exercise such option s.

C. Completeness. The proposal will be reviewed to determine the extent to which all the price elements have been addressed. The contractor's proposed price and other information will be evaluated to ensure continuity and traceability of prices to the technical volume and between the initial proposal and any revisions thereto. The review will determine the adequacy of the contractor's proposal in addressing and fulfilling the FOPR requirements.

D. Reasonableness. For a price to be reasonable, it must represent a price to the Government that a prudent person would pay in the conduct of competitive business. The Government will determine prices fair and reasonable through the use of one or more of the price analysis techniques at FAR 15.404-1(b)(2).

E. Unbalanced pricing. Offerors are cautioned against submitting an offer that contains unbalanced pricing. Unbalanced pricing may increase performance risk and could result in payment of unreasonably high prices. Unbalanced pricing exists when, despite an acceptable total evaluated price, the price of one (1) or more contract line items is significantly over or understated. The Government shall analyze offers to determine whether they are unbalanced with respect to separately priced line items or sub-line items. An offer that is determined to be unbalanced may be rejected if the Contracting Officer determines that the lack of balance poses an unacceptable risk to the Government.

4. Although past performance may not be used as an evaluation factor, the projects submitted by the contractor to meet Technical subfactor X, Discriminators/Experience (If using discriminators/experience) and information obtained from other sources available to the Government such as the Past Performance Information Retrieval System (PPIRS) will be used as part of the responsibility determination made IAW FAR 9.104-1. The Government reserves the right to obtain information relative to present and past performance on its own.

5. Ombudsman. In accordance with DAFFARS 5352.201-9101, Ombudsman (JUL 2023), an Ombudsman has been appointed to hear and facilitate the resolution of concerns from Offerors, potential Offerors, and others for this acquisition. If resolution cannot be made by the PCO, concerned parties may contact the Robins AFB Ombudsman, Nicole Furlough, at nicole.furlough@us.af.mil.

6. **52.232-18 Availability of Funds. (Apr 1984)**
Funds are not presently available for this contract. The Government's obligation under this contract is contingent upon the availability of appropriated funds from which payment for contract purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are made available to the Contracting Officer for this contract and until the Contractor receives notice of such availability, to be confirmed in writing by the Contracting Officer.
(End of clause)

7. The USG respectfully request proposals be valid for at least 30 days after submission.

Attachments:
Attachment 1 Statement of Work
Attachment 2 SPI_2169
Attachment 3 SPI_2169
Attachment 4 Ship to locations
Attachment 5 AFMC 807
Attachment 6 AFMC 260
Attachment 7 CDRL A001. V1
Attachment 8 CDRL A002
Attachment 9 CDRL A003
Attachment 10 CDRL A004
Attachment 11 CDRL A005
Attachment 12 CDRL A006
Attachment 13 Drawing Package
Attachment 14 Additional Drawing Info