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ACC-APG	# ACC-APG INDUSTRY UPDATE & MARKETPLACE FOR THE ACQUISITION OF PROFESSIONAL SERVICES (MAPS) INDUSTRY DAY	
		DATE: 1/28/2025

ACC-APG Industry Update - Agenda

- Upcoming Opportunities
  - Ground Rules and Fundamental Principles
  - Division A
  - Division B
  - Division C
  - Division D
  - Installation and Technology Division
  - DC3oE
- BREAK
- MAPS Industry Day
- Closing Remarks

ACC-APG INDUSTRY UPDATE – GROUND RULES

- Informal discussion – Non-binding
- Everything presented here is subject to change.
- The Contracting Officer is ultimately responsible for the communication relating to specific solicitations.
- Always rely on solicitation language.
- Questions will be taken at the end of each presentation.
- Please hold all questions on MAPS until the MAPS Industry Day Portion.
- NOTE: A discussion on the Portfolio Acquisition Executive Reorganization will happen during the Technical Exchange Meeting.

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Division A
Mission Partners: C5ISR Center, OSBP, NSEC FFRDC

Mr. Matthew Connolly
Division Chief
matthew.j.connolly1.civ@army.mil

Link to SAM.gov posting: https://sam.gov/workspace/contract/opp/6f19ebe0727b4ea99a989d8563073410/view

New Opportunities

- FY25 through FY29 APEX Accelerator Notice for Funding Opportunity. Competitive opportunity open to Non-Profit and State/Local Government organizations.
- Non-Kinetic Effects (NOKE). Competitive Opportunity on Responsive Strategic Sourcing for Services (RS3) MA IDIQ ($47M) for RTI. Est RFP 2/5/2026, Est Award 5/30/2026.
- Command and Control (C2) Technology Innovation and Integration, draft RFP 1/22/2026, Est RFP 2/13/2026, Award 3/31/2026

Industry Days

- C5ISR Center Industry Expo: 18-19 August 2026
- Draft RFPs and RFIs for upcoming requirements
- SAM.Gov opportunities posting (Search ACC-APG Division A Opportunities)

On/Off-Ramping

- ESI Broad Agency Announcement (W56KGU-22-R-0ESI)
- RTI Broad Agency Announcement (W56KGU-23-R-RTID)
- Army Open Solicitation (W9128Z-25-S-A002)

Trends/ Other Topics

- Streamlined evaluation criteria

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Division B

Mission Partners: https://peoc3n.army.mil/

Mr. Gregory M. Wagenknecht
Chief, Division B
gregory.m.wagenknecht.civ@army.mil

Link to SAM.gov posting: https://sam.gov/opp/750a861dfa09486289b0bf48b2ae7662/review

New Opportunities

- Public Safety Answering Point (PSAP) Modernization in support of PEO C3N, PM IEN, Product Director Base Emergency Communications System (PD BECS). Solicitation release date is TBD. Estimated award date Q3 FY26. Estimated value is $100M

Industry Days

- No additional industry days planned at this time

On/Off-Ramping

- None at this time

Trends/ Other Topics

- Release more draft RFPs
- Streamline evaluation process to get to award faster
- Increase use of oral presentations as appropriate
- Increase focus on post-award administration, including contract close-out
- THANK YOU, industry partners, for your patience working through the vendor report submissions
- Request to stop protesting simply to get a PoP extension
- Heads-up: CPE C3N is looking to consolidate/reduce the number of contracts, specifically SETA contracts, over the coming months. More to follow

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Mr. Thomas Lutz
Chief, Division C
thomas.r.lutz.civ@army.mil

Division C

Mission Partners: CPE IEW&S, PdM M2S2 (PAE Fires), CECOM

Link to SAM.gov posting: https://sam.gov/workspace/contract/opp/1463c3a1ed764582a87275aacd012f52/view

New Opportunities

- PD Aerostat Persistent Surveillance System-Tethered (PSS-T), W56KGY-26-R-0001, Aerostats MATOC TORFP draft release 2d QTR FY26, 4th QTR award, PSS-T follow-on FO, FFP, CPFF, Cost, NAICS 541330, PSC J010, Est. Value $850-$950M
- PM EW&C Modular Electromagnetic Spectrum System (MEMSS), expected release 3rd QTR FY26, NAICS 334290, Commercial Solutions Opening (CSO) through Army Open Solicitation (AOS), Estimated value $65-$100M
- PM EW&C Tethered Unmanned Aerial Vehicle, expected release 1st QTR FY 27, NAICS 541712, CSO on AOS, Estimated value under $10M
- PM EW&C Tactical Cyber Equipment Radio Frequency Delivered Effects Platform 2.0 (TCE-RDEP 2.0) (Portable Prototypes), expected release Mid-Feb 2026, NAICS 541712, CSO on AOS, Estimated value under $5M
- PM EW&C Future Capabilities MA IDIQ, Acq Strat Pre-decisional, solicitation release 3QFY26, 4th QTR award, NAICS 541712, Est. Value $800-$950M
- PM EW&C SETA,RS3 Fair Opportunity, expected release 4QFY26, CPFF, 12 mo Base +4 options, NAICS: 541715, Estimated value $200-$300M
- CPE IEW&S HQ SETA, RS3, Draft – RS3-25-0034 TORFP released 22 DEC, SB-Set-aside, Anticipated Award 4th Qtr FY26, NAICS 541715, PSC: R425, est. $60-$90M
- PdM M2S2 SETA, RS3-25-0035, Product Manager Multi-Mission Surveillance Systems, CPFF/FFP/Cost Contract Type, SB-Set-aside, NAICS: 541715, PSC: R425; Draft RFP 2nd QTR FY26, 4th Qtr Award, est. $60-$80M
- Project Manager Intelligence Systems & Analytics (PM IS&A) Army Intelligence Data Platform-Next (AIDP-Next) - Continued Upper Right Chart

- **AIDP-NEXT** New Opportunities Continued (PM IS&A)
  - AIDP-Next will consist of a single foundation with one coherent SW continuum at all echelons, in the cloud and on edge devices, that will provide modular, adaptable software suite of essential capabilities across the Intelligence Warfighting Function (IWfF).
  - Solicitation to utilize AOS with Call for Solutions in MAR 26, award est. June 26 Contract Type FFP, NAICS 513210, PSC DA10, Estimated value $15-$25M

Industry Days

- Army Intelligence Data Platform (AIDP) Industry Day (mid February).
- MEMSS 2nd or 3rd QTR FY 26 (dependent on program approval)
- TCE-RDEP 2.0 Early February
- TLS EAB Tethered Unmanned Aerial Vehicle 4th QTR FY26
- PM EW&C Future Capabilities MA IDIQ, 2nd QTR FY26
- CPE IEW&S ALT Industry Day – January 2026, https://peoiews-events.com/alt/

Trends/ Other Topics

- Reduce Procurement Acquisition Lead Time (PALT)
- CPE IEW&S website: https://peoiews.army.mil/

MAJ Mike Morgan
APM AIDP / AIDP-Next

AIDP-NEXT

VULCAN Registration
https://www.vulcan-sof.com/login/ng2/register

Problem Statement

Given that the fielded Army intelligence solution operates solely through an enterprise cloud-based system that allows users to perform Intelligence Warfighting Function (IWfF) tasks. The existing solution lacks a cohesive, integrated approach for operating from the Enterprise Cloud to the Tactical Edge (Denied, Degraded, Intermittent, and Limited network connectivity), across multiple security domains (Secret and Top Secret), with a common user interface, supported by seamless, lossless, near-real time data sharing.

How does the Army fill these capability gaps to support the Army IWfF from an Enterprise Cloud to the Tactical Edge and provide military intelligence capabilities and information to Next Generation Command and Control (NGC2) and Army mission command systems?

CPE IEW&S, PM IS&A

The next Army Intelligence Data Platform (AIDP) will consist of a single foundation with one coherent SW continuum at all echelons, in the cloud and on edge devices, that will provide modular, an adaptable software suite of essential capabilities across the Intelligence Warfighting Function (IWfF).

- Serve as a scalable, flexible and resilient intelligence platform, capable of supporting dynamic operational needs while maintaining robust accessibility and adaptability, and a future-proof intelligence framework that enhances operational effectiveness at every echelon
- Provide a comprehensive suite of intelligence tools and services to support analysis, decision-making, and operational effectiveness
- Delivery post prototyping: Rapid iteration and delivery of a Minimal Viable Capability Release (MVCR) of a modular foundation for the next Army Intelligence Data Platform.

Projected Timeline
Industry Day – Mid-Feb 26 (Invitation via Sam.gov)
Draft Call for Solutions (AOS): Mid-Late Feb 26
Final Call for Solutions (AOS): Late March 26
Award(s): 3d QTR FY26 (Projected 2 Awards)
Up-select to Final Vendor: 4TH QTR FY27

Evaluations

- White Paper Solution Evaluation
- Product Demonstrations (~5 Projected)
- Technical and Price proposals from vendors successfully completing Demo

POCs: Scott Butterfield scott.d.butterfield2.civ@army.mil
Rachel Moresi Rachel.l.moresi.civ@army.mil

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Mr. Bryan McGann
Chief, Division D
bryan.c.mcgann.civ@army.mil

Division D

Mission Partners: ATEC, HQDA, FMS, PEO Soldier

Link to SAM.gov posting: https://sam.gov/workspace/contract/opp/e2696c0a1c8744f8bb251fe86e52b91d/view

New Opportunities

Purpose-Built Attritable System (PBAS)
Solicitation #: TBD
Draft RFP Availability: 2QFY26
Timelines: Estimated Solicitation Release Date 2QFY26 with Estimated Award Date 4QFY26
Anticipated Contract Type: Firm Fixed Price
Vehicle: Army Open Solicitation (AOS)
ROM/Value: TBD
Anticipated NAICS: 336411
High-Level Summary: The PBAS is a low-cost, attritable, consumable munition consisting of six Group 1 Small Unmanned Aircraft System (sUAS) that provides organic assets to the maneuver platoon and USASOC elements to provide precise lethality in massed quantities, allowing tactical units to initiate direct fire contact outside the range of legacy weapon systems.

Army Training Models (ATM)
Solicitation #: W91CRB26RA004
Draft RFP Availability: Mid January 2026
Timelines: Estimated Solicitation Release Date 2QFY26 with Estimated Award Date 3QFY26
Anticipated Contract Type: Firm Fixed Price
Vehicle: Full and Open after exclusion of sources (Note: WOSB set-aside competition)
ROM/Value: $40M - $60M
Anticipated NAICS: 541611 PSC: R499
High-Level Summary: To provide subject matter experts with a focus and emphasis to providing experience and continuity with specific emphases on the planning, programming, budgeting, and execution of the programs that support and resource a wide range of requirements for the Army.

Small Arms Protective Inserts (SAPI)
Solicitation #: W91CRB26RA006
Draft RFP Availability: 21 January 2026
Timelines: Estimated Solicitation Release Date 2QFY26 with Estimated Award Date 3QFY26
Anticipated Contract Type: Firm Fixed Price (FFP) Single Award IDIQ
Vehicle: Full and Open after exclusion of sources (Note: HUBZone set-aside competition)
ROM/Value: $30M - $40M
Anticipated NAICS: 339113 PSC: 8470
High-Level Summary: USASAC FMS Reqt. SAPI is for mounted and dismounted Soldiers during a full spectrum of combat ops. The SAPI provides the Soldier with multiple levels of ballistic protection that a Soldier can tailor to select mission profiles and protection against specific threats from conventional fragmenting munitions, small arms ammunition, and blunt impact.

Industry Days

Nothing at this time.

Trends/ Other Topics

- PAE Realignment
- Streamlining Contracting Process
- Managing contract execution IAW Executive Orders

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Installation & Technology Division

Mission Partners: APG Tenants & DeCA

Ms. Rebecca Peterson
Branch Chief
rebecca.j.peterson20.civ@army.mil

Link to SAM.gov posting: https://sam.gov/workspace/contract/opp/01bce76183f04a47859387caeef0ad9a/view

New Opportunities

- CISCO SmartNet COTS Software Licenses (Brand Name) - FFP 5 year (base plus 4 options), Value: $55 – 65M, NAICS: 513210, PSC: 7A21, Solicitation Release Estimated: Mid FEB 2026 and Contract Award Estimated: Late FEB 2026; Vehicle TBD
- Sonar Source COTS Software Licenses (Brand Name) - FFP 5 year (base plus 4 options), Value: TBD, NAICS: 513210, PSC: 7A21, Solicitation and Contract Award: JUN 2026 Vehicle: CHESS Delivery Order
- Post-Wide Minor Construction Recompete - FFP 5 year Multiple Award Task Order Contract, Value: $110M, NAICS: 236220, PSC: Y1JZ, Solicitation # W56ZTN-25-R-0001, Solicitation Release Estimated: 23 JAN 2026, Contract Award Estimated: 13 MAR 2026, Small Business 8(a) set-aside
- DeCA Point-of-Sale (POS) Modernization - Contract Type: TBD, Value: TBD, NAICS: TBD PSC: TBD, Solicitation Release Estimated: MAR 2026 Contract Award Estimated: JUL 2026, CSO Area of Interest utilizing Army Open Solicitation
- DeCA Point-of-Sale (POS) Modernization Front-End Assessment - Contract Type: TBD, Value: TBD, NAICS: TBD PSC: TBD, Solicitation Release Estimated: MAR 2026 Contract Award Estimated: JUL 2026, CSO Area of Interest utilizing Army Open Solicitation

*Subject to change and subject to cancellation

Division Portfolio

- Environmental services
- Underground utility locating services
- Maintenance and repair of equipment
- Industrial gas procurement
- IT supplies
- Laboratory equipment and upgrades
- DeCA Commissary Modernization
- DoD-wide Software License Agreements

Mission Partners & Tenant Activities:
https://home.army.mil/apg/units-tenants/units-and-tenant-activities

https://corp.commissaries.com/our-agency/about-deca

Trends/ Other Topics

- Appreciation for OEM/vendor flexibility & creativity amid budget uncertainties, as well as the increase in SLA compliance with federal regulations.
- Continued emphasis on contract administration.
  - Assistance finalizing CPARS, ensuring timely delivery, settling invoices, and properly closing out contracts.
- Invalid invoice uptick.
- Contract terminations due to subcontractors' nonperformance/delivery.

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Digital Capabilities Contracting Center of Excellence
DC3oE

Chris Fisher, Chief of Contracting
christopher.m.fisher24.civ@army.mil

Mission Partners: PM Data & AI, PM SBMC, OSW CDAO, DASM DES

New Opportunities

- **ASA (ALT) CADIO-** New AOS Call for solutions in support of an Army Acquisition domain data brokerage layer.

- **PM Data & AI** – CSO currently being updated and revision to be published after TEM. Will provide open topics for white papers into Data and AI capability gaps for potential future awards as resources are identified.

Trends/ Other Topics

- RFI was released in August and reopened from 09-23 January for contractors to self-report software transactions, aiming to identify redundant government purchases. DC3oE is currently assessing responses to determine where an Enterprise Contract could provide value.

- Updates to procurement for experimental purposes authority- 10 U.S. Code § 4023

- Exploring Prize Authority- 10 U.S. Code § 4025

Army Open Solicitation Updates

ACC-APG has issued the **Army Open Solicitation (AOS)** which utilizes multiple solicitation authorities to include Commercial Solutions Openings and Broad Agency Announcements and is available to fulfill Army requirements using both FAR and non-FAR based awards.

- **Award Volume**: 10 awards since May 2025
- **Processing Time**: 18-day average from submission to award

ACG Submissions E-mail Update:

- AMC:
  - usarmy.redstone.usamc.mbx.army-opensolicitation@army.mil
  - **usarmy.apg.acc.mbx.army-open-solicitation@army.mil**

- T2COM:
  - ACGSubmission@army.mil
  - **usarmy.apg.acc.mbx.army-open-solicitation@army.mil**

If there is a POC of interest, please include that name in your submission!

Army Open Solicitation

INDUSTRY UPDATE SURVEY

https://forms.osi.apps.mil/r/bf7YMDm7bj

BREAK

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ACC-APG	MARKETPLACE FOR THE ACQUISITION OF PROFESSIONAL SERVICES (MAPS) PRE-SOLICITATION MEETING 2026	
		DATE: 1/28/2025

DISCLOSURES

OVERVIEW OF PROGRAM OBJECTIVES AND EVALUATION CRITERIA

EVERYTHING IS NOTIONAL AND IS NOT TO BE CONSIDERED BINDING

OFFERORS SHALL REFER ONLY TO THE FINAL SOLICITATION

HOLD ALL QUESTIONS UNTIL Q&A SECTION

Agenda

- MAPS Overview
- Draft Solicitation
- Submission Portal
- Pre-Submitted Q&As
- Live Q&As

MAPS OVERVIEW

SCOPE

The objective of the MAPS IDIQ contract is to provide Army customers, Portfolio Acquisition Executives (PAE), Department of War (DoW) agencies, and other federal agencies with knowledge-based professional services and support the Army enterprise infrastructure and infostructure goals with information technology (IT) services worldwide.

PROPOSED TIMELINE

Pre-Solicitation Meeting
January 28, 2026

February 02, 2026
Solicitation Release

Proposal Due Date
March 04, 2026

June 2026
MAPS Award

**Please note this timeline is subject to change.

DRAFT SOLICITATION

COMMERCIAL-SECTOR VENDORS

- " **Commercial-Sector Vendors" -**an entity that is not currently performing nor has performed, any contracts or subcontracts other than for "commercial services" as defined in FAR 2.101, with the United States Government within the last four (4) years prior to the final solicitation date and has never been subject to suspension, debarment by the United States Government, or is on the Excluded Parties List and is registered in SAM.gov.

- Commercial Task Orders will be open to any Commercial-Sector Vendor in the Domain but also any company in that Domain that has commercial capability.

SECTION G – CONTRACT ADMINISTRATION DATA

- Standard Clauses
- Wide Area Workflow (WAWF) Clauses
- CPARS Requirement
- Special Invoicing Instructions

U.S. ARMY SECTION H – SPECIAL CONTRACT REQUIREMENTS

- **Minimum Guarantee**
- Ordering Procedures
- **On/Off Ramps**
- COR Guidance
- **One Contract per Entity**
- Government Site Closures
- **Novations**
- OCIs

SECTION H – MINIMUM GUARANTEE

- $500
- Government has no obligation to issue any orders except for the min guarantee of $500
- Establish a vendor page

SECTION H – ON RAMPS

- On ramp as the Government sees fit
- Government reserves the right to on ramp at any time during the life of the contract
- To consider an on ramp the Government shall:

RELEASE ON SAM.GOV

IDENTIFY NUMBER OF NEW CONTRACTS

SUBSTANTIALLY SAME BASIS FOR AWARD

MATERIALLY IDENTICAL TERMS AND CONDITIONS

COTERMINOUS ORDERING PERIOD

SECTION H – OFF RAMPS

- Government reserves the unilateral right to off ramp per Domain non-performing or non-responsive contractors at any time during the life of the contract
- Contract holders shall bid 50% of orders awarded under their contract Domain
- Government will review the following off ramp criteria:

1 OR MORE CONTRACTOR INDUCED OVERRUN

ANY "UNSATISFACTORY" FINAL CPARS RATINGS

AVERAGE VACANCY RATE OF 10% OR MORE

AVERAGE TIME TO FILL RATE OF 60 DAYS OR MORE

SMALL BUSINESS COMMITMENTS WITHIN 5% NOT MET

CMMC REQUIREMENT NOT MET

SECTION H – NOVATION

- Novation is not automatic and will be considered only upon the Contractor's submission of a complete novation package and determination by the Government that such action is in the Government's interest in accordance with FAR Part 42.
- If JV holds a MAPS base contract and that JV relationship dissolves, the MAPS contract does not automatically transfer to one (1) of the remaining partners.
- MAPS base contract holders may novate their contract to an affiliate or one (1) member of the JV in accordance with FAR Part 42.
- Upon novation, the MAPS base contract would acquire the size status or socio-economic status of the official holder.

SECTION H – ONE CONTRACT PER ENTITY

- Special Note – Offerors shall only consist of a single company or Joint Venture. The Government is not accepting proposals that identify teaming outside of the parameters for Joint Ventures.
- The Government will award no more than one (1) contract per Domain to any single legal entity including any parent, subsidiary, or affiliate including through review and approval of Novations.
- At any given time, a Contractor, including any parent, subsidiary, or affiliate may not hold no more than one (1) contract per Domain. This limitation applies regardless of changes in ownership or control.

SECTION L – INSTRUCTIONS, CONDITIONS, AND NOTICE TO OFFERORS

- General Instructions
- Proposal Contents:

Volume I –

Cover Letter

Volume II –

Self Scoring Scorecard

Volume III –

Systems, Agreements and Certifications

Volume IV –

Past Performance

Volume V –

Cost

Volume VI –

Small Business Subcontracting

QUALIFYING PROJECT (QP)

- Offerors may submit up to three (3) QPs per Domain.
- QPs of subcontractors/teaming partners cannot be used but QPs of affiliates or subsidiaries can be used.
- Offerors shall only propose as one (1) entity per CAGE Code per Domain.
  - If an Offeror chooses to submit an affiliate or subsidiary QP, then that affiliate or subsidiary will also be evaluated against the Gate Criteria.

What is a QP?

- Single Contract (prime or commercial), Single Task Order, OR Task Order under a Federal Supply Schedule
- $2.5M min value
- Minimum one (1) year of performance (can be an active requirement)
- End date of PoP cannot be over four (4) years old from final solicitation date
- NAICS must match the NAICS listed in the RFP Section L.2.2.2.2.1 for respective Domain*

*For Offerors proposing QPs that do not have the NAICS code identified on the agreement, the NAICS code shall be identified on Attachment 0004 “Qualifying Project” and shall provide a brief description on how their QP aligns with that NAICS code.

What will you provide with your QP Attachment?

- Performance Work Statement (PWS) or Statement of Work (SOW)
- *If not a Federal Contract* – a copy of the Agreement
- *If no CPARS* – Past Performance Questionnaire (PPQ) Attachment 0006
- The Government will pull CPARS, Offerors are not required to provide

SECTION M – EVALUATION FACTORS FOR AWARD

- Basis for Award: 50 Awardees per Domain, with SB Reserves and Commercial-Sector Vendor Reserves
- One Contract per Offeror per Domain
- Overall Evaluation Approach:

PHASE 1: INITIAL RANKING BASED ON SELF SCORES

PHASE 2: VERIFICATION REVIEW AND DOWNWARD ADJUSTMENTS

PHASE 3: PRELIMINARY PROSPECTIVE AWARDEES

PHASE 4: FINAL AWARDEES

SECTION M – DOMAIN BREAKDOWN

- 15 Large Business
- 10 Commercial-Sector Vendors (CSV)
- 25 Small Business:

5	4	3
SB	WOSB	SDVOSB
3	5	5
HUBZONE	SDV	8A

Not Enough?

- CSV → SB
- SB Category → SB → LB
- LB → SB

SECTION M – TIE BREAKER LARGE AND SMALL BUSINESSES

- The Government will look at the percentage of those tied Offeror's CPARS/PPQ element ratings over the last three (3) years, within the **five (5) overarching NAICS** codes under this acquisition.

- The Offeror that has a higher percentage of Exceptional ratings will win the tie. If this review does not resolve the tie, the Government will then invoke a second tie breaker. The Offeror that has a higher percentage of Very Good ratings will win the tie.

SECTION M – TIE BREAKER COMMERCIAL-SECTOR VENDORS

- The Government will calculate the mean average of the Vacancy Rate for all three (3) QPs. The offeror with the lowest Vacancy Rate mean average will win the tie.

- If this review does not resolve the tie, the Government will then invoke a second tie breaker. The Government will calculate the mean average of the Time to Fill Rate for all three (3) QPs. The offeror with the lowest Time to Fill Rate mean average will win the tie

SECTION M – GATE CRITERIA

Large Businesses

- Secret Facility Clearance
- Accounting System
- Purchasing System
- Certifications
  - ISO 9001:2015 OR 2013
  - CMMC Final Level 2 (Self) or higher
- CPARS Ratings
  - No more than 5% Marginal ratings

Small Businesses

- Secret Facility Clearance
- Certifications
  - Small Business Certification
  - ISO 9001:2015 OR 2013
  - CMMC Final Level 2 (Self) or higher
- CPARS Ratings
  - No more than 5 Marginal ratings

Commercial-Sector Vendors

- Commercial-Sector Vendor Confirmation
- Certifications
  - CMMC Final Level 2 (Self) or higher
- SAM.gov Registration

Systems and Rate Agreements

The Offeror will receive 1,000 points per additional Government approved systems or rate agreements, *outside of the required gate criteria within Attachment 0002 Self-Scoring Scorecard.*

Earned Value Management System

Rate Agreements

Estimating System

Property Management System

* Offeror shall provide supporting documentation of any active system, agreement or certification they may hold.

Certifications

The Offeror will receive 1,000 points per additional active certification, *outside of the required gate criteria within Attachment 0002 Self-Scoring Scorecard.*

Top Secret Facility Clearance

ISO/IEC 27001:2022

The Offeror will receive 2,000 points for having:

CMMC Conditional or Final Level 2 (C3PAO) - or higher

* Offeror shall provide supporting documentation of any active system, agreement or certification they may hold.

SECTION M – PAST PERFORMANCE

Recency

- If a QP is deemed not recent in accordance with the QP requirement, the QP will not be evaluated further.

- Any recent QPs that have a period of performance end date within the two (2) years, or a full year of performance within that last year for currently ongoing projects (date calculated from the final solicitation date identified in this RFP), they will receive 1,000 points per QP.

SECTION M – PAST PERFORMANCE

Relevance

Each QP evaluated based on percentage of demonstrated Technical Capabilities for Domain

5,000 Points	QP meets 100%
3,000 Points	QP meets 75-99.99%
2,000 Points	QP meets 50-74.99%
1,000 Points	QP meets 25-49.99%
0 Points	QP meets 0-24.99%

* Technical Capabilities identified in PWS for each Domain

SECTION M – PAST PERFORMANCE

Relevance Example

Offeror A submits a proposal for the RDT&E Domain, which has 6 Technical Capabilities;

Basic Research	**Applied Research**	**Experimental/ Developmental Research**	**Modeling and Simulation**	**Prototyping and Fabrication Support**	**Exploratory Research**

Offeror A's QP shows experience in Basic Research, Applied Research and Exploratory Research. This QP meets 50% of the Technical Capabilities, this QP will receive 2,000 points.

SECTION M – PAST PERFORMANCE

NAICS Alignment

If QP aligns with proposed Domain NAICS, earns 1,000 points.

Dollar Value

If the QP is determined to exceed the requirement of $2.5M, the Offeror will receive additional points per QP.

3,000 Points	total contract value is greater than $50M
2,000 Points	total contract value is between $25M and $50M
1,000 Points	total contract value is less than or equal to $25M

SECTION M – PAST PERFORMANCE

Performance Quality

QPs will be evaluated based on Past Performance (PP) Ratings in all CPARS/PPQ elements:

7,000 Points	each QP with Exceptional PP Rating
5,000 Points	each QP with Very Good (or Very Good and higher) PP Rating
3,000 Points	each QP with Satisfactory (or Satisfactory and higher) PP Rating
1,000 Points	each QP with a neutral PP rating
0 Points	each QP with a rating of Marginal (or below) PP rating

- When a rating on any element for the QP is “Unsatisfactory”, the overall rating will be “Unsatisfactory”, and no additional points will be awarded for that QP.

Vacancy Rate

Each QP will be evaluated to determine the vacancy rate for the last full year of performance. The vacancy rate shall be determined by the following:

# of vacant position at the end of the last full year of performance of the QP / # of positions proposed * 100

10,000 Points	0% Vacancy Rate
7,000 Points	1-4.99% Vacancy Rate
4,000 Points	5-8.99% Vacancy Rate
2,000 Points	9-11.99% Vacancy Rate
1,000 Points	12-14.99% Vacancy Rate
0 points	15% or higher Vacancy Rate

*If the QP had a reduction of labor due to an official descope of the requirements by the requirements owner, and as a result the number of positions was reduced, the Offeror may update the total number of employees proposed to reflect this reduction in labor.

SECTION M – PAST PERFORMANCE

Time to Fill Rate

Each QP will be evaluated to determine the average time to fill for any job vacancy on the QP for the last full year of performance on the QP. The Time to Fill shall be calculated by:

Date of Offer Acceptance minus Date Vacancy Opened for each vacancy on the QP over the last full year of performance.

7,000 Points	Meets 30 days or less to fill
5,000 Points	Meets 31-45 days to fill
3,000 Points	Meets 46-50 days to fill
2,000 Points	Meets 51-60 days to fill
1,000 Points	Meets 61-74 days to fill
0 points	Meets 75 days or more to fill

*If more than one vacancy was filled on the QP over the last full year of performance, the average time to fill shall be calculated by using the mean average of all filled positions.

SECTION M – FINAL GATE CRITERIA

- Top 50 Offerors of each Domain will be evaluated using the Determination of Responsibility Assistant (DORA) bot to determine contractor responsibility.
- Large Businesses that are deemed responsible will have their Small Business Subcontracting Plan evaluated.
- If a Small Business is deemed not responsible the Government shall refer the cognizant Small Business Administration Government Contracting Area Office IAW FAR Subpart 19.6.

Submission Portal

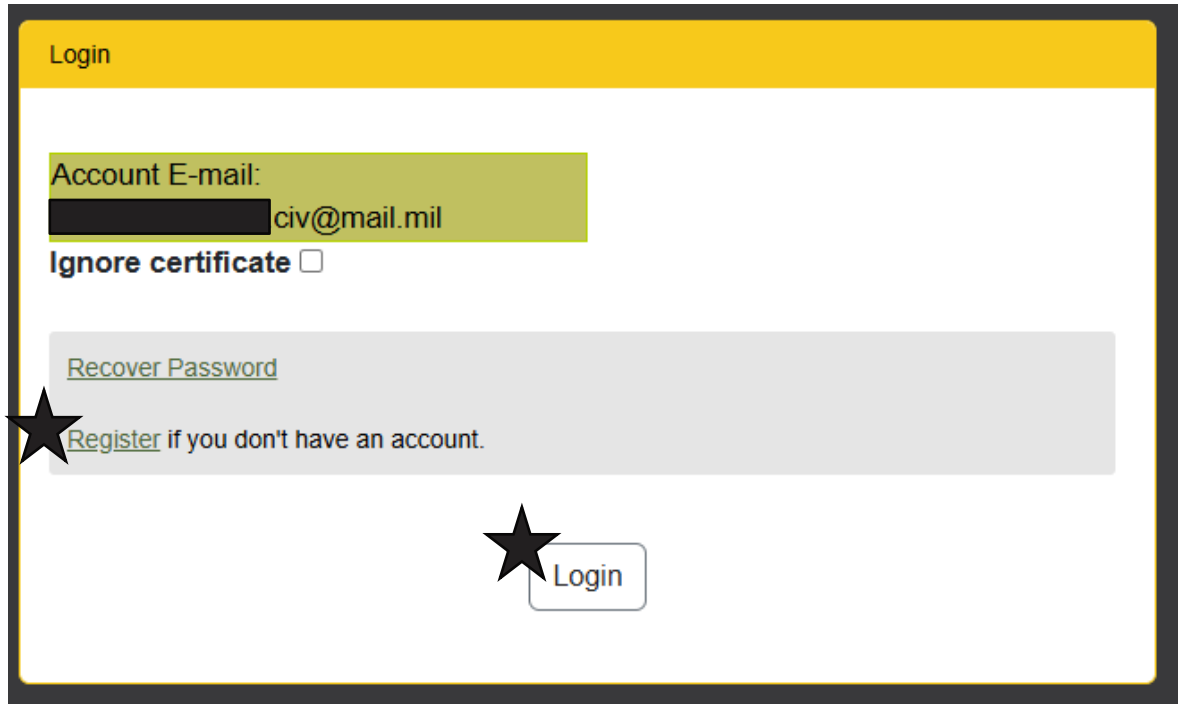
STEP 1 - REGISTRATION

- Offerors will be allowed one (1) primary registrant that will be able to submit proposals.

- It is the Offerors responsibility to ensure the registrants are kept up to date due to staffing changes.

https://chess.army.mil/proposal/default/index

- Use the above link to access the portal
- Once on the portal you will be able to login or register for an account



STEP 2 – CONTACT INFORMATION

- Check all information is accurate, and select the conformation key

Confirm that this information is accurate: ☑

- Enter all Company Information and enter the Domains in which you are proposing.

Company: Company Name (Required)

CAGE Code: CAGE Code (Required)

UEI: UEI (Required)

Alternate Submitter Email: Alternate Submitter Email (Optional)

Domains (Select one or many):

- Technical Services (NAICS code: 541330) ☐
- Management and Advisory Services (NAICS code: 541611) ☑
- Research Development Testing and Evaluation (RDT&E) Services (NAICS code: 541715) ☐
- Emerging IT Services (NAICS code: 541512) ☐
- Foundational IT Services (NAICS code: 541519) ☐

★ Please note: Offerors will be allowed to list one (1) additional person able to submit in the case the primary has an unforeseen circumstance.

Business Size: ◉ Large ○ Small

STEP 3 – ATTACHMENTS

- Attachments maximum file size is 5MB per Volume.
- Attachments shall be .pdf.
- To upload you will select the drop down to indicate the file being submitted.
- Ensure all files are named in accordance with the RFP to be valid package submissions.

- PLEASE NOTE: The submission page will time you out after 5 minutes of inactivity.

SUBMISSION PACKAGE

- Offerors shall submit all proposals as full packages via the Digital Market Portal.
- Offerors will have the ability to resubmit proposals up to the due date; however, all submissions shall be a complete submission package. The Government will not review any previous submissions other than the last submitted version.
- Each Volume being submitted shall be consolidated into one (1) PDF.
  - Ex. Attachment 0004 “Qualifying Project” shall be one PDF to include the fillable form and PWS/SOW/Agreement.

SUBMISSION PACKAGE

- A full package will consist of the following:
  - One (1) completed Attachment 0001 Cover Letter Form
  - One (1) completed Attachment 0002 Self-Scoring Scorecard (if the Offeror is a Small, Large and/or Commercial Business for different Domains, they shall complete all Domain Scorecard Attachments)
  - One (1) completed Attachment 0003 Systems, Agreements and Certifications and applicable supporting documentation for applicable business size (if the Offeror is a Small, Large and/or Commercial Business for different Domains, they shall complete all Domain System, Agreements and Certification Attachments)
  - Up to 15 Attachment 0004 Qualifying Projects (QP). Offerors can submit up to three (3) QPs per Domain. Each QP must identify what Domain it is being submitted for.
  - **Large Businesses only;** shall submit one (1) Small Business Subcontracting Plan

Pre-Submitted Q&As

WILL THE GOVERNMENT BE EVALUATING PRICE?

- Yes, price will be evaluated to determine Fair & Reasonableness. The details will be released with the final solicitation.

HOW MUCH IS THE MAPS CEILING?

- There will not be a maximum ceiling for MAPS.

CAN THE SAME QP BE USED TO PROPOSE TO MULTIPLE DOMAINS?

- Yes, an Offeror can use the same QP for multiple Domains if they choose.

HOW DO WE CALCULATE VACANCY RATE?

- The formula is as follows: (number of employee's vacant position at the end of the last full year of performance of the QP contract - number employees hired) / number of positions employees proposed * 100

- If the QP had a reduction of labor due to an official descope of the requirements by the requirements owner, and as a result the number of positions employees was reduced, the Offeror may update the total number of employees proposed to reflect this reduction in labor.

HOW DO WE CALCULATE TIME TO FILL RATE?

- Date of Offeror Acceptance – Date Vacancy Opened
- Calculate for each vacancy filled over the last full year PoP
- If there was more than one (1) vacancy filled, use the mean average
  - Mean Average is calculated by (Vacancy 1 + Vacancy 2 + Vacancy 3 + etc. / total number of vacancy's filled)

IF AN OFFEROR PROPOSES AS A JOINT VENTURE OR MENTOR PROTÉGÉ CAN THE MEMBERS OF THOSE TEAMS BE AWARDED MULTIPLE CONTRACTS?

- An Offeror cannot be awarded multiple contracts under the same Domain.

WHAT ARE THE NAICS SIZE STANDARDS PER DOMAIN?

- Technical Domain (541330)
- $25.5M
- Management and Advisory Domain (541611)
- $24.5M
- Research Development Testing and Evaluation (541715)
- 1,000 Employees
- Emerging IT Services (541512)
- $34M
- Foundational IT Services (541519)
- $34M

WHY IS THE GOVERNMENT ELECTING TO USE A DORA BOT FOR THE FINAL GATE CRITERIA?

- To determine Contractor Responsibility in accordance with AFARS 5109.103.

HOW WILL ATTACHMENTS BE RELEASED?

- All attachments will be in fillable PDF forms.

- It is important to note that all forms shall be consolidated with applicable supporting documentation to create one (1) PDF submission for each volume.

CAN OFFERORS PROPOSE TO MULTIPLE DOMAINS?

- Yes, an Offeror can propose to one (1), multiple, or all five (5) Domains.

CAN YOU BE AWARDED AS A STANDALONE AND JOINT VENTURE IN THE SAME DOMAIN?

- No, a company can only bid as a single entity or JV/Mentor Protégé JV within any given Domain.

CAN JOINT VENTURE REQUIREMENTS BE CLARIFIED?

- The Government is currently reviewing JV requirements against United States Code.

- The Government will ensure clarity in final RFP or questions submitted will be released with the final RFP.

WHAT HAPPENS IF AFFILIATES ACCIDENTALLY BID TO THE SAME DOMAIN?

- The Government will only evaluate the Offeror that submitted their FINAL submission first.

- Since Offerors can submit proposals up until the due date, the Government will look at the time stamp of the full and final package submissions to determine which of the affiliates and/or subsidiaries was submitted first.

DO I NEED TO SUBMIT MORE THAN ONE SCORECARD IF I AM PROPOSING TO MORE THAN ONE DOMAIN?

- Yes, Offeror's Attachment 0002 shall be comprised of a self-scoring scorecard for each Domain they are proposing to. For example, if an Offeror is proposal for all five (5) Domains, its singular Attachment 0002 will have a scorecard for each of the Domains. Offerors will not be able to submit multiple Attachment 0002 pdfs.

IF I HAVE MORE QUESTIONS, WHERE CAN I SUBMIT THEM?

- Please send all questions to the MAPS email box:

usarmy.apg.acc.mbx.acc-apg-maps-contracting-office@army.mil

THANK YOU