DEFENSE LOGISTICS AGENCY
DLA WEAPONS SUPPORT
POST OFFICE BOX 3990
COLUMBUS, OH 43218-5000

MARKET RESEARCH
4310-01-535-4753

PLEASE COMPLETE THE FOLLOWING:

In response to those questions, you feel do not apply, please enter N/A, for Non-Applicable.

1. Would you be willing to quote on these items? Yes ___ No ___. If no, please give a brief explanation and do not continue the survey:

_____

_____

_____

_____

_____

2. Is your business size: Large ____ Small ____

3. Are you a: Manufacturer ____ Dealer ____

4. If you are a dealer, list the manufacturer:

_____

5. Is this a commercial item? Yes ____ No ____
   If this item is a commercial item, will your company comply with the solicitation clauses/requirements specified in:

   FAR Part 12 – Acquisition of Commercial items? Yes____ No_____
   FAR Part 15 – Contracting Negotiation (Non-commercial clauses)? Yes _____ No _____

6. Do you sell this to commercial firms other than the Government? Yes _____ No _____
   Do you offer this item to individuals or firms in the general public? Yes _____ No _____
   What percent is sold to the Government? _____ To the public? _____

7. Do you presently have a commercial distribution network? Yes_____ No _____

8. Are these dealers exclusive? Yes _____ No _____

9. Are your dealers electronically linked to each other? Yes ____ No _____

Controlled by: DLA Weapons Support Columbus
Controlled by: FMVG
CUI Category: Source Selection
Distribution/Dissemination Control: FEDCON
POC: Anastasia Faber, Anastasia.faber@dla.mil

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10. Can dealers access each other's inventory levels? Yes _____ No _____

11. Do you have Electronic Data Interchange (EDI) capability? Yes ____ No ____

12. If you answered no to #12, would you be willing to obtain EDI capability? Yes ___ No ___

13. Is this a catalog price listed item? Yes ____ No ____

14. What is the approximate delivery schedule for this item?

Startup time _____
Startup quantity _____
Monthly production quantity _____

15. What would you consider economical production quantities and what are the most appropriate incremental quantity breaks for this item?

_____

_____

_____

16. Can you supply the estimated per unit price for this item? Yes ___ No_____

What is the price if it can be forwarded? $_____

17. If the per unit price has increased since the last buy, can you forward information as to the factors which caused the increase? Yes ___ No____. What are the factors?

_____
_____
_____
_____
_____

(Attach separate sheet if more factors than can be listed above)

18. Is FOB origin acceptable? Yes ____ No ____
Is FOB destination acceptable? Yes ____ No ____

19. Is Inspection/acceptance at origin acceptable? Yes ____ No ____
Is Inspection/acceptance at destination acceptable? Yes ____ No ____

20. Do you carry inventory on this item? Yes ____ No ____

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21. Do you deal through dealers/distributors or do you prefer to deal directly with the government? Dealer/distributors _____ Government _____

22. If you deal through your dealers/distributors, could you provide a list of who they are and identify their geographical location, with CAGE codes if possible?

23. Are you able to supply an electronic or hard copy of your price list? Yes_____ No _____

24. Could you provide us with any technical information about this part? Yes____ No _____

25. Would you be willing to offer Cost and Pricing data if required? Yes_____ No _____

26. Please list the CAGE code that would be supplied for this NSN, and the part number:
_____

27. Do you have any further comments or suggestions?

_____

_____

_____

_____

Your Name/Signature _____ Date _____

If you have any additional comments, feel free to submit those with the survey. We sincerely appreciate your time and thank you for providing this information.