U.S. General Services Administration
Adapted Vehicles for Disabled Drivers & Passengers
Request for Information
June 29, 2026

THIS IS NOT A SOLICITATION. This Request for Information (RFI) is issued solely for market research, informational, and planning purposes. It is not a Request for Quote (RFQ), Request for Proposal (RFP), or a commitment to issue one in the future.

This RFI does not commit the Government to contract for adapted vehicles. GSA is not seeking or accepting unsolicited quotes at this time. The Government will not reimburse any costs associated with responding; all response costs are the vendor's responsibility.

Responding is voluntary, and failure to respond will not preclude participation in any future solicitation, if issued. All submissions become Government property and will not be returned. This notice is based on the best information available and is subject to change.

OVERVIEW:
GSA Office of Fleet Management (GSA Fleet) has a potential requirement for additional models and quantities of light duty vehicles (minivan, full size van, SUV, CUV, PickUp trucks and sedans) that can provide transportation for individuals that have physical disabilities that limit their ability to operate a motor vehicle, or to be a passenger in a motor vehicle. These may or may not be ordered to be equipped with special controls for a driver to operate the vehicle. Suppliers must be aware that if a contract is awarded for a vehicle with adapted operational controls for a driver, GSA Fleet expects the supplier to accept vehicle orders as presented, and the supplier will manage the supply chain to provide a complete "turnkey" vehicle solution to GSA Fleet.

GSA Fleet is the Mandatory Source for all non tactical vehicles for agencies and authorized parties of the Government, and also manages motor vehicles located throughout the United States and all United States Territories. GSA Fleet provides full service end-to-end life cycle management of over 225,000 vehicle assets to more than 75 participating federal agency customers.

This RFI request applies to existing vehicle suppliers to GSA Fleet, and we invite new sources of supply that can provide this class of vehicles to the Federal Government.

IF you are a vehicle reseller that markets its products through a network of dealerships, we invite you to comment as well. GSA Fleet purchases vehicles in both the resale new vehicle market as well as direct OEM sales.

RESPONSE INSTRUCTIONS:
All interested parties should submit RFI responses to Brandon Scharschell at Brandon.Scharschell@gsa.gov with the subject line, "Response to RFI – ADAPTED VEHICLES FOR DISABLED DRIVERS & PASSENGERS no later than 5:00 p.m. Eastern, on JULY 13, 2026.

Please follow the directions below for developing and submitting a response to this RFI.

Page Maximum	Font	Font Size	Line Spacing

15 pages	Calibri, Arial or New Times Roman	11	1.15

NOTE: Mark your response as "Proprietary Information" if the information is considered business sensitive.

Responses to this RFI should correspond to the numbered topics below, using the paragraph numbers to reference each part of your response. Please respond to all topics. If the topic is not applicable, note "N/A" for that topic in the response. Additional information may be requested based on your initial submission.

1) Cover Sheet. Including:
   a) Company name
   b) Company mailing address
   c) Point of contact (name, phone number, email)
   d) SAM UEI - **IF you are not a supplier, please see the link below to register to become a GSA supplier.**
   e) GSA Multiple Award Schedule (MAS) contact number, IF ANY
   f) GSAFleet.gov contract number (existing suppliers)
   g) NAICS code and your business size classification)
2) Qualification Statement. Should demonstrate knowledge and expertise providing vehicles of this type and all special certifications from motor vehicle manufacturers, industry trade associations & other certifications that demonstrate your organization's ability to provide modified vehicles that meet all Federal regulations, including Americans with Disabilities Act (ADA) regulations applicable to motor vehicles. You are required to include a brief description of past work performed in the area of adapted vehicle production/ modification.
3) Contracting Methods. Input is desired regarding methods of contracting, specifically in the areas of:
   a) Provide information to help the government understand how these services are purchased commercially (include typical terms and conditions that are addressed for similar services or contracts of this nature).
   b) Provide estimated pricing and cost information -- strictly for market research purposes -- that takes into consideration GSA's volume and support for at least an annual volume between 2,500 and 3,000 units annually for all of the Federal Government.
   c) All commercially offered warranties and locations of vehicle service centers in the 50 states. Please disclose whether these vehicles can be exported outside to the USA, and describe any disclaimers as to:
   - Warranty and Warranty service limitations
   - Service part limitations if exported
   - Recall obligations and how to complete recalls if exported

   d) Will your product/service and/or its installation impede Original Equipment Manufacturer (OEM) warranties?
   e) Compatibility with commercially available vehicles awarded under GSA's Vehicle Contracts, including Hybrid Electric Vehicles (HEV), Plug-in Hybrid Electric Vehicle (PHEV), Battery- Electric Vehicles (BEV) & Fuel Cell Electric Vehicles
   f) Any technical, commercial or performance limitations of vehicle models you can provide.
4) Order to Delivery Lead Time. Honest estimate of delivery time, make and model you plan to offer for sale. This also should include the Country of Origin (final assembly) (Please see solicitation link below for additional detail requirements)
5) Customer Service. Input is desired regarding the customer service options:
   a) Customer service hours of operation

b) Past performance measure results on customer service effectiveness (i.e., call resolution times, customer satisfaction scores, etc.)
c) Type of customer service access for each service type
d) Direct contact vs automated messaging

6) Partnerships. Input is desired regarding current integrations with services including but not limited to:
a) Vehicle Original Equipment Manufacturers (OEMs)
b) Tier I, Tier II & Tier III significant suppliers of adapted equipment, hardware, software.

GSA Fleet is exploring a partnership with the Department of Veterans Affairs (VA) to provide vehicles for eligible disabled veterans through VA's existing automobile allowance and adaptive equipment programs.

GSA and VA are currently discussing the potential approach outlined below. GSA also welcomes feedback on these methods, as well as any other ideas to support faster vehicle delivery at fair and reasonable prices.

- Is your organization willing to partner with the VA to provide direct delivery to an eligible veteran that would include:
  - Assistance with "door to door - white glove" delivery to the veteran's residence?
  - Title, registration, and license plate services in the state of residence
  - Operational vehicle training at the point of delivery (local dealer or door to door)
  - Vehicle service during and after the new vehicle factory warranty expires
  - Scheduled maintenance on the vehicle, vehicle systems and all recertifications that are required during the lifecycle of the vehicle in the jurisdiction of registration (emissions, etc).
- Any ideas or suggestions on available additional funding sources that your organization has knowledge of that can assist the Government in providing low or no cost adaptive vehicles to the disabled veteran community.

Veterans Benefits Administration/GSA Automobile Allowance Benefit - Potential Program Opportunity Functional Description (pending inter agency approval)

The Department of Veterans Affairs (VA) and General Services Administration (GSA) are evaluating a potential partnership to provide a standardized, turnkey vehicle procurement program for a limited subset of eligible disabled Veterans (fewer than 300 annually included in the GSA Fleet estimated demand requirements of 2,500 to 3,000 units annually) who require adaptive transportation as either a driver or a passenger.

This initiative leverages GSA's procurement expertise to negotiate pricing and secure inventory for ramp-equipped vehicles. The anticipated transaction structure may designate the prime supplier, the Department of Veterans Affairs or possibly GSA Fleet as the seller of the vehicle, and the Department of Veterans Affairs (or potentially the Veteran) as the purchaser.

Veterans will apply through the Veterans Benefits Administration (VBA); upon approval, VBA will coordinate vehicle fulfillment and delivery directly to the Veteran's home, minimizing administrative burden on the Veteran.

Program Goals & Expected Benefits
Deliver a faster, more predictable vehicle acquisition experience with reduced administrative burden for eligible disabled Veterans. Achieve improved value through standardized,

GSA-negotiated pricing and pre-positioned inventory. Ensure consistency and quality across all vehicle deliveries through a standardized end-to-end fulfillment process.

Scope & Scale
The program is designed to serve a small, defined population allowing for a manageable, high-touch service model for eligible participants. The partnership is structured to improve value, speed, and consistency of vehicle delivery compared to current processes.

The automobile allowance benefit is payable at **$27,074.99**.
https://www.va.gov/disability/compensation-rates/special-benefit-allowance-rates/

The automobile adaptive equipment for a Domestic Powered Side Entry In-Floor vehicle conversion is payable at **$40,683**.
https://www.rehab.va.gov/PROSTHETICS/psas/AAE_Schedule.asp

GSA, at its sole discretion, may invite respondents to provide additional details in an oral presentation at a future date. Only respondents that demonstrate knowledge and expertise providing completed turnkey vehicle solutions will be considered. Listed below are helpful links to provide both technical and commercial details on this GSA Fleet Purchase Program:

PLEASE REVIEW THESE TECHNICAL AND COMMERCIAL REQUIREMENTS PRIOR TO YOUR RESPONSE SUBMISSION

Wheelchair Open Season Notice on SAM.gov
Link to Wheelchair Solicitation on SAM.gov
Link to Light Vehicles Draft Solicitation on SAM.gov
Federal Standard for Light Trucks:
Federal Standard 307
Federal Standards for Wheelchair Vans:
Standard Item 281: Full-Size Van, Rear Lift
Standard Item 282: Full Size Van, Side Lift
Standard Item 283: Full Size Van, Side Lift w/ Cot
Standard Item 284: Full Size Van, Rear Ramp
Standard Item 286 & 286H: Minivan, Rear Ramp
Standard Item 287 & 287H: Minivan, Curbside Ramp

Attachments:
GSAFleet.gov User Account Request Form
GSAFleet.gov Vehicle Supplier Account Creation SOP
GSAFleet.gov Vendor Company Request Form
Open Season GSAFleet.gov FVS and Bid Management Quick Reference Guide for Suppliers