

Delivered Rock Salt for 3 Locations

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Open	6/16/2026 1:00 PM CDT	Type	DOT Request for Bid
Close	7/7/2026 1:00 PM CDT	Number	645-DOTRFB-2842-2026
		Currency	US Dollar
Sealed Until	7/7/2026 1:00 PM CDT	Payment Terms	0% 0, Net 60

Contacts

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Commodity Codes

Commodity Code	Description
19246	Ice and Snow Removal Chemicals (See 775-45 for Road Salt)
77545	Road Maintenance Salt (See Class 192 for Ice Removal Chemicals)

Overview

Description

The Iowa DOT is seeking competitive bids for delivered FOB destination pricing for rock salt for the FY2027 winter season for 3 political subdivisions of the State of Iowa. The Iowa DOT bidding process is subject to the procedures and requirements established in Iowa Administrative Code 761--20.

Groups P1 and P2 will be awarded by individual line. These lines may be No-Bid. All lines have delivery restrictions. To view restrictions click on the hyperlink in description of each line.

Shipping Terms

Deliveries shall be F.O.B Destination.

Award - Cost and Other Factors

It is the intent of the Iowa DOT to award the contract to the responsible bidder whose submission is the most advantageous to the Iowa DOT, cost and other factors considered. Other factors include, but are not limited to: meeting or exceeding mandatory requirements, proposed staffing, and meeting required time schedule. Other factors may also include a comprehensive review of bidders past work performance, and work capacity.

Contract Award

It is the intent of the Iowa DOT to award the successful bidder(s) a one (1) year contract with an optional renewal of an additional one (1) year period. Renewals and contract adjustments must be mutually agreed upon by all parties and pre-approved by the Iowa DOT. The Iowa DOT reserves the right to adjust the estimated tons of rock salt at the beginning of a renewal year. If a contract is renewed, Political Subdivisions quantities may be included.

Contract Period

The successful supplier(s) shall be awarded a contract beginning upon notice to proceed through May 31, 2027.

Purchase Orders

Purchase orders will be issued for items as needed throughout the contract period.

Estimated Quantities

The quantity of each item is an estimate of needs throughout this contract period. The exact amount of rock salt purchased throughout this contract is dependent on weather, usage, approval, funding, and Iowa DOT and or public subdivisions included in this solicitation. At this time, it should be understood there are no guaranteed minimum purchases, and actual purchases may vary, based on actual needs throughout the contract period.

Notification of Intent to Award

After responses are evaluated, a Notification of Intent to Award (NOIA) and bid tabulation will be posted publicly on the [IMPACS Business Opportunities](#) site.

Communication

Until a contract is awarded, the sole point of contact for this bid opportunity will be the Purchasing Agent listed in the event. All questions must be directed solely to the Purchasing Agent and will not be accepted after the Q&A Submissions Close Date. Bidders are strongly encouraged to submit all questions through the Q&A Board. Responses to questions will be posted on the Q&A Board.

Tax Exemption

The Iowa Department of Transportation is a tax exempt agency. Tax exemption certificates will be provided upon request.

Bid Opening

Date: July 7, 2026

Time: 1:00pm CT

Interested responders are welcome to attend the bid opening via the Teams meeting link or by phone with the conference id number (listed below) followed by the # sign.

Microsoft Teams meeting

Join:

<https://teams.microsoft.com/meet/263427773665015?p=Oe5G8hFWlxyB6To8XK>

Meeting ID: 263 427 773 665 015

Passcode: cq3C9ri2

[Need help?](#) | [System reference](#)

Dial in by phone

+1 515-817-6093,,262294339# United States, Ames

[Find a local number](#)

Phone conference ID: 262 294 339#

For organizers: [Meeting options](#) | [Reset dial-in PIN](#)

Those who join the public bid opening after 1pm may not hear all the responses read aloud but all responses will be posted publicly for viewing as soon as they become available.

Prerequisites

- ★1. Bidder shall certify that they have read, understand, and accept.
- ★2. Bidder shall certify that they have read, understand, and accept.
- ★3. Bidder shall certify that they have read, understand, and accept.

Buyer Attachments

1. [FY2027+Rock+Salt+Specification.pdf](#)

Group 1:**Instructions:**

- 1.1 Contract available to others:
Bidders agree to sell goods/services or both at the same prices, terms and conditions to any other Iowa state agency, Regent or Political Subdivision upon request. ★
- 1.2 Contract Signing Authority: In the event your company receives the award for this bid opportunity, please provide the following contact information for the person authorized to sign on your company's behalf: Name, Phone Number, Fax Number, and Email address. ★
Insurance Required:
- 1.3 The resulting Contract will require the successful Contractor to maintain insurance coverage(s) of the type and in the amounts set forth in the Standard Terms and Conditions or as otherwise specified. ★

Product Line Items

★ Product Line Items

1. INDIVIDUAL CITIES (lines in this group are not tied)

#	Item Name, Commodity Code, Description	Allow Alternates	Qty.	UOM	Requested Delivery
P1	ROCK SALT-WINTER RESUPPLY - City of Cresco Restrictions (Agency can only accept an end dump type truck)		200	TN - Ton	
P2	ROCK SALT-WINTER RESUPPLY - City of Le Claire Restrictions (Agency can only accept an end dump type truck)		400	TN - Ton	

2. INDIVIDUAL COUNTIES (lines in this group are not tied)

#	Item Name, Commodity Code, Description	Allow Alternates	Qty.	UOM	Requested Delivery
P1	ROCK SALT-WINTER RESUPPLY - Lee County Restrictions (Agency can only accept an end dump type truck)		800	TN - Ton	

There are no Items added to this event.