SSJ# 26-183

FSS SOLE SOURCE JUSTIFICATION (above SAT)

1. Identification of Requiring Activity and Contracting Activity.

This is a Sole Source Justification in accordance with GSAR 538.7104-3(b). The requiring activity is Deputy Under Secretary of the Navy for Intelligence and Security (DUSN I&S), Arlington, Virginia; the contracting activity is NAVSUP Fleet Logistics Center (FLC) Norfolk, Contracting Dept., Philadelphia Detachment, BUMED/FMC Directorate.

2. Nature and description of contract action.

This acquisition is conducted under the authority of the Multiple Award Schedule Program (Title 41 U.S.C. 152 (3) and Title 40 U.S.C. 501, Services for Executive Agencies). This sole source action is to be awarded as a new Federal Supply Schedule delivery order to SCS Integrated Support Solutions LLC (CAGE Code: 508A5); a verified HUBZone Firm, Small Business. The placement of a firm-fixed-price order is anticipated.

The action is a new requirement.

3. Description of Required Supplies/Services.

The proposed acquisition is to procure new furniture, workstations, and stackable frame adjustable height panel systems for two (2) rooms under renovation in [redacted], Arlington, Virginia. The scope includes the dismantlement, removal, and disposal of all existing furniture and the installation of new workstations, casegoods, and seating as specified.

The existing furniture is old and outdated, lacks modern ergonomic features, and no longer meets organizational needs. The new requirement meets the agency's needs for ergonomic enhancements for a contemporary mission for better health standards, aiming to improve health, safety, and mission effectiveness. The period of performance is expected to be seven (7) months. The estimated value of the requirement is $68,500.00 for labor and $300,000.00 for materials, for an estimated total value of $368,500.00.

4. Identification of the Justification Authority and Supporting Rationale.

The proposed requirement is to acquire twenty-seven (27) L-Shaped adjustable height workstations, two (2) U-Shaped adjustable height workstations with panels and swing door, one (1) Darran Jamestown traditional U-Shaped adjustable height office set-up with panels and a swing door, two (2) traditional wood veneer private office set-ups, and miscellaneous mobile pedestal files with cushion tops, tool rail tiles, monitor arms, led lights, lockers, outlets, ceiling-in feeds/power poles, acoustical fabric slat tile panels, and task chairs. The vendor will provide and install all requirements, to include all components required to make furniture installation complete and functional.

The statutory exception supporting the placement of an order exceeding the SAT on a sole source basis is: GSAR 538.7104-3(b)(1)(ii) – Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized.

DUSN I&S is requesting approval for a sole source award to SCS Integrated Support Solutions LLC (SCS ISS), a Small Business, SBA Certified HUBZone Firm, to support the upcoming renovation of two (2) rooms at [redacted]

The scope includes the dismantlement, removal, and disposal of all existing outdated, non-ergonomic furniture, and the installation of new workstations, casegoods, and seating as specified in the Statement of Work (SOW), to promote employee health, safety, and mission effectiveness. Additionally, DUSN I&S, located at [redacted], has previously purchased AIS Matrix and Darran furniture under contracts [redacted] and [redacted]; to maintain continuity of look and aesthetic through the DUSN I&S office, achieve cost savings for the Navy by reusing existing furniture, and allow for the reutilization of parts, it is necessary that this procurement consist of brand name AIS Matrix products, and Darran Jamestown or equal products.

The brand name requirement for Darran Jamestown or equal, and AIS Matrix products require specialized AIS certified vendor services must be utilized to protect the government's existing assets from damage. Other brands of systems furniture are not interchangeable with the installed AIS Matrix systems; Procuring a different brand would prevent the integration of new and existing furniture and disrupt the continuity of aesthetics in the DUSN I&S office. The established practice of reusing existing AIS Matrix components provides significant cost savings, which would be lost with an incompatible system.

DUSN I&S and NAVSUP FLCN Norfolk, Philadelphia Detachment contracting specialists completed market research utilizing techniques of issuing a Request for Information (RFI) on GSA eBuy, contacting knowledgeable individuals in Government and industry, as well as reviewing the results of recent market research for similar requirements. The findings show AIS Matrix and Darran furniture purchases and installations were made to vendor SCS ISS in at least six (6) recent procurements. Due to their previous work, SCS ISS is already familiar with the specific building structure at [redacted]. This familiarity allows them to provide prompt, relevant and practical design solutions and guarantees DUSN I&S will receive the specific brand name required supplies and AIS certified vendor from a vendor who already knows the space and how to safely work with and integrate AIS brand materials. SCS ISS is a local, authorized vendor for the required furniture brands, AIS Matrix and Darran. Furthermore, as explained in Section 6 below, SCS ISS is the only certified vendor identified via market research as having the interest and ability to provide AIS Matrix products.

5. Determination of Fair and Reasonable Price.

GSA has determined the prices of supplies of the schedule contracts to be fair and reasonable for the purpose of establishing the schedule contract. Per DFARS 208.470(d), GSA's determination does not relieve the ordering activity contracting officer from the responsibility of making a determination of fair and reasonable pricing for individual orders, blanket purchase agreements (BPA), or orders under BPAs. Therefore, ordering activities are responsible to make a separate determination of fair and reasonable pricing for individual orders, BPAs, and orders under BPAs. The Contracting Officer will determine, using the procedures in FAR 15.404-1, that the prices are fair and reasonable and will document such determination with a level of detail commensurate with the complexity and circumstances of each order. By placing an order against a schedule contract, the ordering activity contracting officer concludes that the order represents a fair and reasonable price and best value to the Government.

6. Description of market research among schedule holders and the results or a statement of the reason market research was not conducted.

The requiring activity and contracting activity have conducted market research among schedule holders. RFI #RFI1814701 was posted to GSA eBuy on May 26, 2026, and closed on June 2, 2026. The RFI specified the requirement is set aside for HUBZone vendors who are small businesses under the NAICS code 337214, are Cybersecurity Maturity Model Certification (CMMC) Level II qualified, certified AIS Matrix vendors, and are capable of providing AIS Matrix furniture, and Darren Jamestown or equal furniture. The results indicated only two (2) qualified vendors responded, and of those, only one (1) had interest and ability via AIS Matrix manufacturer registration policies, to quote on this requirement.

The one (1) capable vendor from the RFI findings is SCS ISS. They are a HUBZone certified, GSA MAS contract holder with capabilities in NAICS code 337214 and 33721P – Packaged Furniture. Additionally, they are AIS Matrix certified, have experience within [redacted] and [redacted], and have the required CMMC Level II certification for reviewing the drawings for this requirement.

7. Any other facts supporting the justification.

This procurement uses a GSA Federal Supply Schedule and will be solicited and awarded in accordance with GSAR Subpart 538.71.

8. Actions the Agency may take to remove or overcome barriers to competition.

For the reasons set forth in Paragraph 4, the contracting activity has no plans at this time to compete future contacts for the types of supplies/services covered by this document. However, if another potential source emerges, the contracting activity will assess whether competition for future requirements is feasible.

Justification Number: 26-183

CERTIFICATIONS AND APPROVAL

TECHNICAL/REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

[redacted]

[redacted]

Signature Name (Printed) Date

[redacted]

[redacted]

Signature Name (Printed) Date

LEGAL SUFFICIENCY REVIEW

I have determined this Justification is legally sufficient.

[redacted]

Signature Name (Printed) Date

CONTRACTING OFFICER CERTIFICATION

I certify that this Justification is accurate and complete to the best of my knowledge and belief. To the extent that the Justification value is > SAT and ≤ $10M, the Contracting Officer's signature below also represents approval of the Justification.

[redacted]

Signature Name (Printed) Date