Federal Acquisition Service
Agile Acquisition Unit

FSS SOLE SOURCE JUSTIFICATION
IAW
GSAR 538.7104-3(b)(ii) (GSA Class Deviation RFO-2025-FSS-GSAR 538), Only One Source Is Capable
for the
Department of Navy

1. IDENTIFICATION OF THE AGENCY AND THE CONTRACTING ACTIVITY, AND SPECIFIC IDENTIFICATION OF THE DOCUMENT AS AN "FSS SOLE SOURCE JUSTIFICATION."

This document is a Federal Supply Schedule Sole Source Justification (SSJ).

Contracting Activity: Agile Acquisition Unit (AAU), Office of Acquisition Solutions Development (ASD), Federal Acquisition Service (FAS), General Services Administration (GSA)
Requiring Activity: Program Manager Submarine (PMS) 392, Program Executive Office Attack Submarines (PEO SSN), Department of Navy (DON)

2. NATURE AND/OR DESCRIPTION OF THE ACTION, INCLUDING A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS AND THE ESTIMATED VALUE:

A sole source order will be issued to Poplicus Incorporated dba Govini (Govini) for 20 Govini Ark.ai Software as a Service subscription licenses (Ark licenses). The order will be placed under Govini's Supply Chain Risk Illumination Professional Tools and Services Blanket Purchase Agreement (SCRIPTS BPA) 47QTCA25A000A. The SCRIPTS BPA and subsequent orders are conducted under the authority of the Multiple Award Schedule Program.

[redacted]

The DON will utilize the Ark licenses for preliminary assessments of top priority obsolete suppliers and parts, to identify and recommend alternate parts and suppliers, and to perform preliminary trend analysis on obsolete parts to identify and resolve issues proactively that may impact sustainment and readiness of nuclear-powered general-purpose attack submarines (SSN).

The licenses will be procured on a firm-fixed-price basis. The order will have a 12 month Period of Performance from July 13, 2026 to July 12, 2027. The total estimated value of the order is [redacted]

Manufacturer	Part Number	Description	Total
Govini Pilot Ark.Ai License	GOV4GOV-GOVINI-1YR-1U-PILOT-ARKAI-E	Annual Subscription License	[redacted]

3. DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE: THE AUTHORITY AND SUPPORTING RATIONALE (see GSAR 538.7104-3(b)(1) (GSA Class Deviation RFO-2025-FSS-GSAR 538) AND, IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTORS UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE.

This SSJ is being provided in accordance with the 538.7104-3(b)(1)(ii) ,Govini is the only source capable of providing the DON with a tailored solution to identify and mitigate supply chain risks at the level of quality required because the Ark Supply Chain Application is unique and highly specialized.

The Ark Platform has comprehensive, longitudinally accurate U.S. and global supply chain data readily available through a fully integrated software solution. [redacted]

[redacted] n commercial software that produces results immediately [redacted]

[redacted]

Ark is heavily integrated into the daily workflows of DON users. A disruption in services will directly impact the timely delivery of modernization materials. In addition, Ark is the only software used by DON to proactively forecast and identify material reporting issues, ultimately increasing accountability across multiple civilian and Department of War (DOW) stakeholders.

The DON and GSA will continue to examine the market for alternative solutions or new sources before executing any subsequent acquisitions for the same requirements. However, given the nature of the expressed requirement, there are no known actions the Agency may take to give consideration to other manufacturers.

4. A DETERMINATION BY THE ORDERING ACTIVITY CONTRACTING OFFICER THAT THE ORDER LEVEL MATERIALS (OLM's) REPRESENTS A FAIR AND REASONABLE PRICE CONSISTENT WITH GSAR 538.7104-2(a)(3) (GSA Class Deviation RFO-2025-FSS-GSAR 538):

There are no OLMs for this requirement.

5. A DESCRIPTION OF THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:

Govini's Ark Platform is a cloud-hosted Software as a Service platform, with all customer data securely stored in Amazon Web Services (AWS) data centers. [redacted]

Due to the unusually urgent nature of this requirement, DON has not reviewed the full scale of solutions available through SCRIPTS BPAs, which offer supply chain illumination and actionable intelligence in similar mission areas as described above. The GSA SCRIPTS program team will assist DON in the necessary market research to adequately consider other capable platform solutions, including through SCRIPTS BPAs, for future requirements.

This sole source action will grant a 12-month award to provide the necessary continuity of a critical mission and prevent program delays, as well as grant additional time to overcome the identified barriers to competition.

6. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:

In accordance with 538.7104-3(b)(1)(ii) this SSJ will be posted to the System for Award Management (http://www.sam.gov). Any responses to the SSJ will be annotated and considered for use in future procurements similar to this one. The DON Supply Chain Improvement Program and GSA FAS AAU will continue to conduct market research to identify other potential commercial sources for supply chain risk analysis.

7. REQUIRING OFFICE CERTIFICATION:

I certify that the supporting data under my cognizance which form the basis for this justification are accurate and complete to the best of my knowledge and belief.

[redacted]

8. CONTRACTING OFFICER CERTIFICATION AND APPROVAL:

The Contracting Officer has concluded that the BPA and the resulting orders represent the best value (as defined in FAR 2.101) to meet the Government's needs in accordance with GSAR 538.7104-3. Further, I certify that this justification is accurate and complete to the best of my knowledge and belief.

Approved by:

[redacted]